GRAND COUNTY COUNCIL
MOAB CITY COUNCIL
Joint Meeting

Grand County Council Chambers
125 East Center Street, Moab, UT

AGENDA
Tuesday, January 17, 2017

2:00p.m. JOINT MEETING

- **Call to Order**
- **Discussion Items**
  - A. Brief Affordable Housing Update
  - B. Economic Development Workshop
  - C. Creating a Community Reinvestment Area (CRA) for the purpose of establishing funding for the University campus and/or infrastructure
- **Future Considerations**
- **Adjourn**

NOTICE OF SPECIAL ACCOMMODATION DURING PUBLIC MEETINGS. In compliance with the Americans with Disabilities Act, individuals with special needs requests wishing to attend County Council meetings are encouraged to contact the County two (2) business days in advance of these events. Specific accommodations necessary to allow participation of disabled persons will be provided to the maximum extent possible. T.D.D. (Telecommunication Device for the Deaf) calls can be answered at: (435) 259-1346. Individuals with speech and/or hearing impairments may also call the Relay Utah by dialing 711. Spanish Relay Utah: 1 (888) 346-3162

It is hereby the policy of Grand County that elected and appointed representatives, staff and members of Grand County Council may participate in meetings through electronic means. Any form of telecommunication may be used, as long as it allows for real time interaction in the way of discussions, questions and answers, and voting.

At the Grand County Council meetings/hearings any citizen, property owner, or public official may be heard on any agenda subject. The number of persons heard and the time allowed for each individual may be limited at the sole discretion of the Chair. On matters set for public hearings there is a three-minute time limit per person to allow maximum public participation. Upon being recognized by the Chair, please advance to the microphone, state your full name and address, whom you represent, and the subject matter. No person shall interrupt legislative proceedings.

Requests for inclusion on an agenda and supporting documentation must be received by 5:00 PM on the Wednesday prior to a regular Council Meeting and forty-eight (48) hours prior to any Special Council Meeting. Information relative to these meetings/hearings may be obtained at the Grand County Council's Office**,** 125 East Center Street, Moab, Utah**; (**435**)** 259-1346**.**

A Council agenda packet is available at the local Library, 257 East Center St., Moab, Utah, (435) 259-1111 at least 24 hours in advance of the meeting.

City of Moab
217 East Center Street
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Mayor: David L. Sakrison
Council: Kyle Bailey
Rani Derasary
Heila Ershadi
Kalen Jones
Tawny Knuteson-Boyd

Memorandum

To: Councilmembers and Media

From: Mayor David L. Sakrison

Date: 01/12/2017

Re: Special City Council/Grand County Council Joint Meeting

The City of Moab will hold a Special City Council/Grand County Council Meeting on Tuesday, January 17, 2017 at 2:00 PM. The purpose of this meeting will be:

- Brief Affordable Housing Update
- Economic Development Workshop
- Discussion Regarding Creating a Community Reinvestment Area (CRA) for the purpose of establishing funding for the University campus and/or infrastructure

The meeting will be held at the Grand County Courthouse Located at, 125 East Center St., Moab, Utah 84532

Mayor David L. Sakrison

In compliance with the Americans with Disabilities Act, individuals needing special accommodations during this meeting should notify the Recorder's Office at 217 East Center Street, Moab, Utah 84532; or phone (435) 259-5121 at least three (3) working days prior to the meeting.

REC-MEM-17-01-02

MOAB AREA AFFORDABLE HOUSING PLAN

Prepared for the residents, businesses, and public officials of:
Grand County
City of Moab
Town of Castle Valley

Written spring 2009 by:
The Interlocal Housing Task Force
Rural Community Assistance Corporation

Updated fall 2016 by:
Zacharia Levine
Interlocal Housing Task Force
City of Moab
Grand County

I. TABLE OF CONTENTS

Section	Content	Page #
I	Table of Contents	...
II	Introduction & Background	...
III	Key Findings	...
IV	Data Sources	...
V	Demographic and Housing Overview	...
VI	Affordable Housing Efforts to Date	...
VII	Housing Needs Analysis	...
VIII	Barriers / Impediments to Affordable Housing	...
VIV	Development and Design Solutions to Expand Affordable Housing	...
X	Brief Housing Development Summary	...
XI	IHTF Recommendations	...
XII	Affordable Housing Goals and Objectives	...
XIII	Affordable Housing Action Plan	...
XIV	Housing Terminology	...

II. INTRODUCTION

Housing is the backbone of every community. Housing has direct and indirect links to all aspects of community and economic development and serves as the foundation for a high quality of life. The Moab Area needs an adequate and accessible supply of housing for residents and employees in order to sustain its reputation as a world-class destination and a great community in which individuals and families can live, work, and play. To that end, this housing plan shall guide future policy-making, budgeting, and programmatic development at various levels of local government.

BACKGROUND

Housing affordability has become a primary challenge for communities across the country. Regardless of size, location, economic profile, or political character, demand for affordable housing has never exceeded supply by such a large degree, as supported by the data presented in this plan. The imbalance is exacerbated in amenities-rich communities throughout the American West. Although Moab is not alone in trying to overcome the housing challenge, it must find solutions appropriate to the local context.

2009 Housing Study and Affordable Housing Plan

In 2009, the City of Moab and Grand County jointly adopted their first Housing Study and Affordable Housing Plan. The plan was created through a collaborative, multi-year study and public planning process. Meeting facilitators included representatives from the City of Moab, Grand County, Housing Authority of Southeastern Utah (HASU), Rural Community Assistance Corporation (RCAC), and Bureau of Economic Business Research (BEBR) located within the University of Utah's David Eccles School of Business. Stakeholder participants represented a broad cross-section of the community, including employers, government officials, housing user groups, contractors, financiers, brokers, and concerned citizens. Details of the process followed to create the plan, key findings, housing needs projections, and an associated action plan can be found in the 2009 report.

2016 – 2025 Housing Plan

The impetus for creating a new housing plan is multi-faceted. First, housing affordability has declined further since 2009. Second, the Interlocal Housing Task Force, which is a byproduct of the 2009 effort, has been revitalized under new leadership. The Task Force meets regularly and believes additional action would be of great benefit to the community. Third, this document is required by the State of Utah and is often referenced by local entities seeking state and federal funds for affordable housing development projects. For example, HASU requires updated market study information in order to remain competitive in receiving low income housing tax credits (LIHTC) critical to the financing and construction of affordable housing for very low- and low-income households. Fourth, Moab's community and economy continue to evolve rapidly and an updated plan is needed to reflect recent changes and possible future scenarios.

III. KEY FINDINGS

- Housing affordability continues to decline. The imbalance between supply and demand in the housing market has resulted in very high housing costs.
- The imbalance between supply and demand for housing in Grand County results from the following factors: low household income, high housing costs, the influence of external market demand, the condition of existing housing supply, and restrictive land use regulations.
- Existing land use regulations favor low-density, single family detached dwellings with minimal mixed-use development, which leads to inefficient land use, high infrastructure construction and maintenance costs, and longer commutes for residents.
- Housing *is* economic development. The shortage of affordable housing currently hinders business development and employee retention.
- The Area Median Income in Grand County increased from $55,300 per year in 2015 to $64,300 per year in 2016, each for a family of four. The $9,000 increase is likely attributable to increased incomes for the highest earners and increased income from non-labor activities such as dividends, interest, rent, and retirement related entitlements.
- Currently, more than half all households earning 80 percent (80%) or less of Area Median Income (AMI) in Grand County are cost-burdened, which means they spend more than 30 percent (30%) of household income on total housing costs including mortgage or rent, taxes, insurance, utilities, and HOA fees where applicable.
- Currently, more than one-quarter all households earning 80 percent (80%) or less of Area Median Income (AMI) in Grand County are severely cost-burdened, which means more they pay more than 50 percent (50%) of combined household income towards total housing costs.
- Assuming recent population trends continue but vacancy rates (e.g. second homes and residential units used as overnight accommodations) stabilize at 30 percent (30%), the number of new housing units needed across all price levels rises to will increase by 316 in 2020, 1,024 in 2030, 1,826 in 2040, and 2,737 in 2050 (see Table 14).
- Assuming the share of renter-occupied and owner occupied housing remains constant, the 316 new units needed by 2020 will include 98 rental units and 218 owned units.
- Decision-making bodies need to exercise political will in the area of affordable housing and support the regulatory, budgetary, and programmatic action items contained within this document in order to meet increasing demand for affordable housing.

IV. DATA SOURCES

The following data sources were used during the research, analysis, and writing of this report. Zacharia Levine, Grand County Community Development Director, conducted all quantitative analysis and modeling. Where tables from the 2009 plan were updated, equivalent methodology was employed.

- United States Census Bureau
- United States Department of Housing and Urban Development (HUD)
- United States Bureau of Economic Analysis
- United States Department of Commerce
- United States Department of Agriculture
- National Association of Realtors
- Utah Department of Workforce Services
- Utah State Tax Commission
- Utah Association of Realtors
- Multiple listing service (MLS) – Grand County
- Fall 2015 Employee Housing Survey (hotels, motels, and campgrounds) conducted by Zacharia Levine and Mary Hofhine of the Grand County Community Development Department
- Summer 2016 Employee Housing Survey (seasonal outfitters) conducted by Ruth Brown and the Interlocal Housing Task Force
- Building construction permit numbers, compiled by the Grand County building official
- Current and ongoing housing workshops conducted by Grand County and the City of Moab
- Past affordable housing studies and efforts compiled by the Interlocal Housing Task Force

V. DEMOGRAPHIC AND HOUSING OVERVIEW

It is critical to understand housing in the context of recent trends in population, housing characteristics, employment, construction, and existing housing inventories.

Grand County Population and Households

Population and household formation are arguably the most important indicators of housing demand over time. In Grand County, however, full-time population may provide misleading information about housing demand. Seasonal employment, transient residents, undocumented workers, small sample sizes for intercensal counts, and enormous spikes in temporary populations from tourism lead to underestimates of housing demand in the Moab Area. It is difficult to estimate the effects of such demand, so only full-time population and household counts are reported below.

Population and Households	2010		2011		2012		2013		2014		2015	
Moab City Population	5,046	54.7%	5,083	54.8%	5,172	55.4%	5,178	55.3%	5,211	55.1%	5,235	55.0%
Unincorporated County Population	4,179		4,195		4,163		4,184		4,240		4,281	
Grand County Total Population	9,225		9,278		9,335		9,362		9,451		9,516	
Total Housing Units	4,816		4,844		4,943		5,004		5,048		5,120	
Occupied Housing Units	3,889	80.8%					3,633	72.6%				
Vacant Housing Units	927	19.2%					1,371	27.4%				

Table 1. Population and Households

- Grand County's full-time resident population has grown at an average of 0.6% per year since 2010, which is slower than the 1.0% average annual growth rate of the 2000s and 2.6% average annual growth rate of the 1990s.
- The average household size in Grand County remains relatively constant around 2.35 persons per household.
- Assuming the average household size of 2.35 persons per household, average annual household formation in Grand County is 31.4 new households per year.
- Although an average of 69 new residential units were constructed countywide each year between 2013 and 2015 (see Table 4), more than double average annual household formation, building permits and business licenses reveal the majority were unaffordable to the majority of Grand County households or immediately converted to short-term rentals, seasonal or vacation homes.

Sources: US Census Bureau; Grand County Building Department; Grand County Clerk/Auditor; Zacharia Levine

Employment Trends

Like many rural gateway communities in the American West, Grand County's employment profile leans heavily on service-industry jobs. Tourism related employment accounts for more than 55 percent (55%)

of all jobs and remains the primary economic driver in Grand County. Because tourism related employment is more likely than other employment to be part-time, seasonal, low-paying, and without benefits, Grand County may benefit from economic diversification that leads to more varied employment opportunities and higher wages. However, economic diversification and higher wages alone will not suffice. The housing market needs a stable balance of year-round demand and supply that accounts for long-term occupancy and short-term occupancy. Higher wages will enable local workers to compete for market rate housing, but supply across all price levels is relatively constrained.

Grand County Employment and Income Trends	2010	2011	2012	2013	2014	2015
Average Annual Nonagricultural Employment (# of people)	4,496	4,616	4,824	4,890	5,073	5,232
Average Payroll Wage ($/mo.)	$2,293	$2,340	$2,394	$2,423	$2,490	$2,566

Table 2: Employment Trends

- The number of nonagricultural jobs increased 16.8% between 2010 and 2015. Grand County's economy is expanding.
- The two industries with the largest percentage increases in employment between 2010 and 2015 were information and professional, scientific, and technical services. A continuation of this trend would benefit Grand County as wages in these industries tend to be higher than average.
- The average annual payroll wage increased 12% to $30,792 between 2010 and 2015. Grand County ranks 22nd in the state of Utah for average payroll.
- The 2014 average household adjusted gross income in Grand County was $53,332, the lowest of all counties in Utah.
- The percentage of households with adjusted gross incomes lower than $20,000 in 2014 was 29.2%. Only three counties exhibited higher percentages in 2014.

Industry Sector	Percent of Total Employment (2015)	Number of Establishments	Average Monthly Wage	Average Annual Wage (2015)
Mining	1.70%	13	$6,090	$73,080
Utilities	0.71%	7	$5,936	$71,232
Construction	5.67%	57	$3,295	$39,540
Manufacturing (31-33)	0.86%	7	$2,173	$26,076
Wholesale Trade	1.32%	13	$3,246	$38,952
Retail Trade (44 & 45)	15.62%	82	$2,221	$26,652
Transportation and Warehousing (48 & 49)	1.83%	17	$3,468	$41,616
Information	0.99%	9	$2,187	$26,244
Finance and Insurance	1.26%	13	$3,704	$44,448
Real Estate and Rental and Leasing	2.06%	32	$2,081	$24,972
Professional Scientific & Technical Services	2.29%	33	$3,741	$44,892
Admin., Support, Waste Mgmt, Remediation	2.39%	25	$2,458	$29,496
Education Services	5.88%	18	$2,388	$28,656
Health Care and Social Assistance	7.52%	34	$3,384	$40,608
Arts, Entertainment, and Recreation	8.93%	36	$2,186	$26,232
Accommodation and Food Services	31.58%	95	$1,762	$21,144
Other Services (except Public Admin.)	1.76%	28	$2,886	$34,632
Public Administration	7.64%	33	$4,041	$48,492
All Industries	100.00%		$2,566	$30,792
*Tourism Related	58.2%		$2,063	$24,750

*Tourism Related industries include: Retail Trade, Real Estate and Rental and Leasing, Arts, Entertainment, and Recreation, and Accommodation and Food Services. Real Estate and Rental and Leasing is included due to its
**Monthly cost assumes a 30 year mortgage, 10% down, 4% APR, 2% PMI, $75/mo. property tax, $150/mo. utilities, $600/yr home insurance, and no HOA fees, OR rent plus $150/mo. utilities.

Table 3: Grand County Employment by Industry. DWS 2015

Sources: Utah Department of Workforce Services; Utah Tax Commission; Zacharia Levine

Housing Construction

Housing affordability, at its root, is a function of supply and demand. Housing construction is the primary indicator of changes in supply. Since 2000, roughly 1100 new residential housing units have been constructed in Grand County, which includes the unincorporated County, City of Moab, and Town of Castle Valley. The majority of residential construction continues to take place in the unincorporated area of Grand County. Construction rates have increased slightly in recent years as the nationwide real estate market continues to rebound from the 2007-'08 recession.

Increased construction activity has also benefited from historically low interest rates, an expanding local economy, and increasing demand for new housing from residents and investors.

NEW CONSTRUCTION IN GRAND COUNTY

Unincorporated County		City of Moab		Castle Valley		County-wide
Commercial DUs 2013	0	Commercial DUs 2013	47	Commercial DUs 2013	0	47
Commercial DUs 2014	90	Commercial DUs 2014	94	Commercial DUs 2014	0	184
Commercial DUs 2015	0	Commercial DUs 2015	21	Commercial DUs 2015	0	21
*Total Commercial Dus '13-'15	90	Total Commercial Dus '13-'15	162	Total Commercial Dus '13-'15		252
Mixed Use DUs 2013	0	Mixed Use DUs 2013	0	Mixed Use DUs 2013	0	0
Mixed Use DUs 2014	0	Mixed Use DUs 2014	0	Mixed Use DUs 2014	0	0
Mixed Use DUs 2015	10	Mixed Use DUs 2015	0	Mixed Use DUs 2015	0	10
**Total Mixed Use DUs '13-'15	10	Total Mixed Use DUs '13-'15	0	Total Mixed Use DUs '13-'15		10
Residential DUs 2013	31	Residential DUs 2013	24	Residential DUs 2013	7	62
Residential DUs 2014	36	Residential DUs 2014	32	Residential DUs 2014	4	72
Residential DUs 2015	42	Residential DUs 2015	29	Residential DUs 2015	2	73
***Total Res DUs '13-'15	109	Total Res DUs '13-'15	85	Total Res DUs '13-'15	13	207
Avg. # Res DUs/yr ('13-'15)	36.3	Avg. # Res DUs/yr ('13-'15)	28.3	Avg. # Res DUs/yr ('13-'15)	4.3	69

*Commercial DU = dwelling unit constructed through the commercial building code for commercial uses (e.g. hotel rooms)
**Mixed Use DU = dwelling unit constructed within a development containing both residential and commercial uses
***Residential DU = dwelling unit constructed through the residential building code for residential or commercial uses (e.g. short-term rental)

Table 4: Construction Trends in Grand County

- Residential construction has remained at lower levels than the pre-2008 recession period. In the years 2013-2015, an average of 69 residential units across all types were constructed each year. In the years leading up to 2008, an average of 100 residential units across all types were constructed each year.
- Building permit data suggest that an increasing share of new residential construction is actually intended for seasonal or vacation occupancy in the unincorporated areas of Grand County and the City of Moab, representing 38.5% and 34.1% of new residential construction, respectively. These types of end-uses tend to push sales prices higher than long-term owner- or renter-occupancy.
- Multiple mobile home parks were redeveloped between 2008 and 2015. As of 2015, 15 parks provided a total of 491 available lots and remained 80% occupied on average.

Sources: US Census Bureau; Grand County Building Department; Multiple Listing Service; Zacharia Levine

Land and Housing Prices:

Tracking land and housing prices is central to understanding local housing markets. As prices change, opportunities and constraints also change. The prices for developable land and finished construction have increased steadily since 2000, with some variability year-to-year. In a growing economy and upward housing market, affordable housing becomes increasingly difficult to finance, construct, and preserve. Key statistics provided below indicate the upward trend of

Moab's housing market, which makes housing less and less affordable to lower income households. The market for raw land has also increased markedly, which makes development more expensive and, as a result, sales and rental prices increase as developers pass the costs onto end users.

In May 2015,

- The median and average prices for recently sold and active residentially zoned parcels of developable land were $200,301 per acre and $248,936 per acre, respectively.
- The median and average prices for recently sold and active commercially zoned parcels of developable land were $145,788 per acre and $325,099 per acre, respectively.

- The median list price for all housing types was $290,000. The average list price was $351,700.
- The median rental price for all housing types was $850; when including utilities, median rental costs were $1,000. The HUD Fair Market Rent value, used to establish Section 8 rental vouchers, was $757 for a two bedroom housing unit and $1115 for a three bedroom unit. Very few, if any, rental units are available for rent at rates that enable usage of the Section 8 vouchers.

- The cost to rent a space inside an established mobile home park was between $275 per month and $400 per month.
- The cost to rent a mobile home inside an established mobile home park was between $650 per month and $1200 per month.

Utilizing an unconventional loan, a family of four earning the 2015 HUD area median income ($55,300 per year) could afford to purchase a home that cost $193,258. That represents an affordability gap of almost $100,000.

In 2015,

- There were 155 residential dwelling units of all types sold in Grand County – 4 were mobile homes without land, 17 were modular or manufactured homes, and at least 50 were very likely to be used as short-term rentals based on zoning designations.
- The median and average list prices of units that sold were $269,000 and $277,549, respectively.
- Of the houses for which sales prices can be computed, the median and average sales prices were $263,942 and $274,202.

In 2016, the average assessed value of all homes within Grand County was $296,000.

Sources: US Census Bureau; Department of Workforce Services; Utah Association of Realtors; Grand County Assessor; Multiple Listing Service; Local Property Management Agencies; Zacharia Levine

Housing Inventory Condition

While a standardized evaluation of existing housing units could not be completed prior to the writing of this plan, the US Census Bureau and local research efforts provide a cursory understanding of the quality of Grand County's housing inventory. The condition of existing housing units contributes to overall housing costs, neighborhood attachment, and public health. As housing conditions decrease over time, maintenance costs increase. Owners must choose to expend additional money or defer maintenance, which tends to increase costs in later years. Renters tend to experience increased rents over time as property owners account for maintenance costs by passing them onto renters. At the extreme, very old units, perhaps some built to substandard qualities, may result in condemnation and demolition, which decreases the supply of housing. Alternatively, residents may occupy otherwise uninhabitable housing units that lead to mental and physical health issues. A healthy housing market depends on a balance of renovating older homes, rebuilding dilapidated structures, and new construction.

Table 5: Current Housing Occupancy

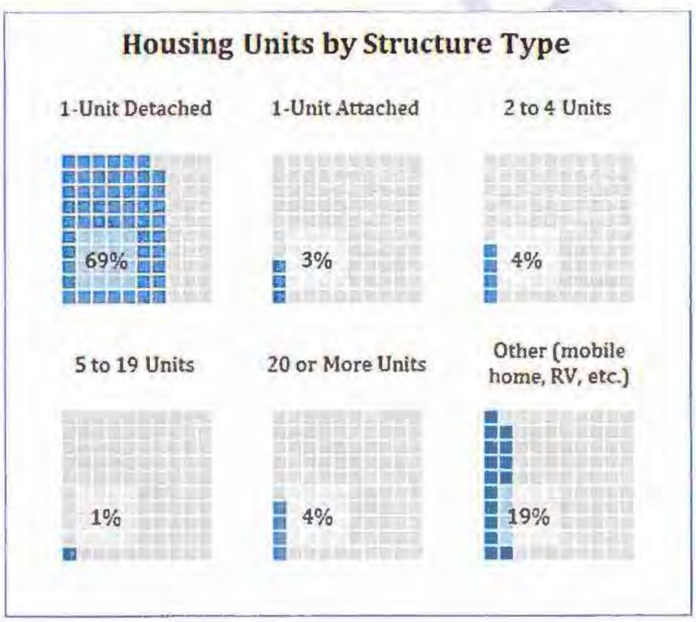

Table 6: Housing Units by Type

Table 7: Owner-Occupied Housing Units by Year Built

Table 8: Renter-Occupied Housing Units by Year Built

- The occupancy rate and owner-occupancy rate have declined in Grand County, although the owner-occupancy rate of 67 percent (67%) still exceeds the national average of 63 percent (63%).
- The vacancy rate continues to rise, and is now at 27 percent (27%), which reveals the degree of external demand for real estate in Moab.
- The overwhelming majority of existing housing in Grand County is a one-unit detached dwelling. One-unit detached dwellings tend to utilize the most land per housing unit.
- Mobile homes, RVs, and other housing types account for nearly 20 percent (20%) of all occupied housing in Grand County.
- Of all owner-occupied housing units, 61 percent (61%) were constructed prior to 1980. Of all renter-occupied housing units, 51 percent (51%) were constructed prior to 1980.
- The age of a housing unit may serve as an indicator of high maintenance costs, which increases total housing costs for owners and renters.

- The number of mobile home lots has decreased in Grand County due to closures in some mobile home communities. There are 491 mobile home lots in Grand County, of which roughly 80 percent (80%) are occupied.
- The use of RV lots for longer-term occupancy has increased in recent years. Of the 930 Recreational Vehicle (RV) spaces located inside permitted campgrounds, 106 are utilized for "extended stays" (i.e. longer-term occupancy) and 25 are identified as employee housing units. In 2016, 14 "employee housing" RV spaces were approved in the unincorporated county through the commercial campground ordinance.

Sources: US Census Bureau; Department of Housing and Urban Development; National Association of Realtors; Zacharia Levine

VI. HOUSING EFFORTS TO DATE

Multiple partners have aided in the provisioning of affordable housing units in Grand County (See Table 9). These efforts should be lauded. Additionally, the Interlocal Housing Task Force recently reestablished itself as an active work group aggressively targeting policies and programs that may help to address the decline of housing affordability and availability. The task force meets monthly, includes broad representation from the community, and serves as a driving force behind work in the affordable housing arena. Because of its efforts, the City of Moab and Grand County have made the topic of affordable housing a standing agenda item on all joint meetings. Further, the City of Moab has included affordable housing as a top legislative priority. It recently allocated $150,000 to affordable housing. Grand County has established regular workshops between the Council and Planning Commission, agreed to a work plan, and begun executing the work plan through policy changes and planning. It too has allocated funds towards affordable housing.

Of particular interest to affordable housing specialists is the period of affordability. Table 9 includes the occupancy type and deed restriction status for multiple housing developments. The Mutual Self-Help (MSH) program, administered by HASU, has produced the greatest number of housing units for low-income households. Utilizing USDA 502-direct loans, the MSH program enables eligible households to contribute "sweat equity" towards the construction of their homes in exchange for low-interest rates, loan repayment subsidies, and home equity. Community Rebuilds also utilizes 502-direct and 523-guaranteed loans administered by USDA. Both organizations are working with USDA to create and implement deed restrictions on newly constructed homes beginning in 2017. Deed restrictions are critical for preserving long-term housing affordability and may last between 15 and 99 years, or remain in perpetuity.

In May 2016, the Arroyo Crossing Subdivision was approved as the very first private development to include a voluntary 20 percent (20%) set-aside for affordable housing. The agreement followed months of negotiations with the property owner and developer, a successful rezone request, and master plan approval. Once fully constructed, 44 of the 220 proposed housing units will be deed-restricted for a minimum of 40 years. Eligible households cannot earn more than 80 percent (80%) of AMI and must have at least one adult who works full-time within the boundaries of the Grand County School District, be of retirement age (62 or older), or have a qualifying mental or physical disability. The development agreement that establishes this set-aside encumbrance of Arroyo Crossing subdivision represents the single largest development impact of a non-subsidized, privately constructed project to date. Indeed, it sets a historic precedent in Grand County.

Development	Developer /Owner	# of Units	Year Built	Occupancy Type	Affordability Status/Deed Restrictions
Single Family Straw bale	Community Rebuilds	17	4/yr	Owner	Implementing deed restrictions beginning 2017
Archway Village Apartments		20	1985	Renter	Income limits
Huntridge Plaza Apartments		24	2004 rehab	Renter	Income limits
Kane Creek Apartments		36	1993	Renter	Income limits
Ridgeview Apartments		6	1994	Renter	Income limits
Rockridge Senior Housing		35	1998	Renter	Age & Income limits; Compliance period ends in 2018
The Virginian Apartments	HASU	28		Renter	Income limits based on HUD Section 8 Vouchers; Ongoing
The Willows	Interact	8	2015	Renter	Mental health patients only; Ongoing
Cinema Court	HASU	60	2012	Renter	5:1BR @25%AMI 10:1BR @39%AMI 30:2BR @45%AMI 6:3BR @45%AMI 9:3BR @50%AMI (99 year compliance period)
Aspen Cove	Interact	12	2015	Renter	30% of income; Ongoing
CROWN at Desert Wind	HASU	5	2013	Renter	15 yr. compliance period ends in 2028
CROWN at Sage Valley	HASU	8	1998	Owner	15 yr. compliance period completed (no longer restricted)
CROWN at Rim Hill	HASU	8	2005	Renter	15 yr. compliance period ends in 2020
Mutual Self-Help	HASU	138	On-going	Owner	Exploring primary residence deed restriction beginning 2017
	TOTAL:	405			199 deed restricted in 2020

Table 9: Affordable Housing Developments to Date

Sources: Zacharia Levine

Commented [ZL1]: Compliance Period?

Commented [ZL2]: Compliance Period?

Commented [ZL3]: Compliance Period?

Commented [ZL4]: Compliance Period?

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VII. HOUSING NEEDS ANALYSIS

The housing challenge in Grand County is a function of multiple factors: low household income, high housing costs, the influence of external market demand, the condition of existing housing supply, and restrictive land use regulations.

Low Household Income

The affordability gap in Grand County is in large part due to low wages, which limit or prevent homeownership and payment of market rate rent by many households. Most housing plans, policies, and programs focus on housing supply and housing prices, but it is equally important to evaluate and increase wages and income. Housing affordability depends on a balance between housing prices and income.

Grand County Employment and Income Trends	2010	2011	2012	2013	2014	2015
Average Annual Nonagricultural Employment (# of people)	4,496	4,616	4,824	4,890	5,073	5,232
Average Payroll Wage ($/mo.)	$2,293	$2,340	$2,394	$2,423	$2,490	$2,566
Rank Among Utah Counties	22				22	
Grand County Average Household AGI	$49,926				$53,332	
Rank Among Utah Counties	26				29	
Grand County Median Household AGI	$32,266				$34,337	
% Earning <$20,000	33.15%				29.20%	
Rank Among Utah Counties	28				26	
City of Moab (only)						
Average Household AGI	$49,541				$52,997	
Median Household AGI	$32,170				$34,295	

Commented [ZL6]: Kaitlin – I updated this table. Please note the change.

Table 10: Employment and Income Trends

- The average monthly payroll wage in 2015 was $2,566, which is $1,055 less than the statewide average (DWS). Grand County ranks 22nd among all 29 Utah counties in average monthly payroll wage.
- Travel and tourism related employment accounted for 58.2% of all 2015 employment in Grand County. However, the average monthly payroll wage for such jobs was only $2,063.
- The 2014 average *adjusted gross income* (AGI) for households in Grand County was $53,332, the lowest across all counties in Utah. The 2014 median AGI in Grand County was $34,337, which means there are many extremely high earning households pushing the *average* significantly higher than the *median*.
- In 2014, 29.2% of all households in Grand County earned less than $20,000 (26th across all counties in Utah). This represents a slight improvement from 2010 numbers (33% of all households and 28th ranked, respectively).
- Although not shown in Table 10, the Grand County Area Median Income for a family of four increased from $55,300 per year in 2015 to $64,300 per year in 2016. Because synchronous increases are not seen in average payroll wages, the $9,000 increase is likely attributable to increased incomes for the highest earners and from non-labor activities such as dividends, interest, rent, and retirement related entitlements.

Sources: US Census Bureau; Department of Workforce Services; Zacharia Levine

High Housing Costs

The affordability gap refers to the large and growing difference between wages and housing costs. Similar to other isolated, amenities-based, rural gateway communities surrounded by public lands, housing costs in Grand County have risen much faster than wages. Because demand continues to rise faster than supply, prices continue to increase.

In May 2015, the median list price for all housing types within Grand County was $290,000 whereas the average list price was $351,700. Several high-priced properties in the area push the average higher than the median. These numbers offer just a momentary snapshot of houses *listed* for sale.

When considering only houses that actually *sold* during the year 2015, the median list price was $269,000 whereas the average list price was $277,549. The significant differences are likely associated with sellers attempting to capture the highest equity possible and overshooting what the market will bear. Additionally, higher-end homes tend to list for longer time periods and not all property listings sell at their asking price.

In 2013, the most recent year in which standardized data exists, median rental costs (rent + utilities) were $1,000 per month. In August 2016, a survey of local property management companies revealed only 19 rental units were available at prices that would be affordable to households earning less than 100% of AMI. However, fewer than five such units would accommodate households with more than two adults and a child. Current sales and rental prices place most market rate housing units out of reach for Grand County residents, and limits upward housing mobility.

	2003	2009	2015
Average Payroll Wage	$1,699	$2,280	$2,566
Average Sales Price	$135,129	$282,985	$277,549
# of Average Workers Required to be Affordable	1.93	2.70	2.35
Hourly Wage Required by 1 Worker to be Affordable	$20.52	$38.41	$37.75

*Monthly cost assumes a 30 year mortgage, 10% down, 4% APR, 2% PMI, 1% property tax (at 55% of assessed value), $150/mo. utilities, $600/yr home insurance, and no HOA fees.

Table 11: Wages and Housing Costs

Sources: US Census Bureau; Department of Workforce Services; Utah Association of Realtors; Multiple Listing Service; Grand County Rental Management Companies; Zacharia Levine

External Market Demand

External market demand continues to increase housing prices and limit or reduce the inventory of affordable housing. Like many other rural gateway, tourism-based communities, Grand County is a desirable housing market for individuals and investment firms located around the world.

Grand County's beautiful landscape and moderate climate make it very appealing to out-of-area investors. Consequently, the local housing market has experienced increased external market demand for second/seasonal homes, short-term rentals, retirement homes, and general investment properties. External market real estate purchasers have the ability to and typically do bid at higher home purchase prices than those supported by prevailing wages in the local market. Each home sold at an increased price reduces the quantity of housing that otherwise could be sold to the local market at its particular need and price point, and increases the sales price of all housing in the inventory.

In addition to the construction of new housing units to meet the external market demand, local housing professionals report that:

- Condominiums and other long-term rental units are being purchased by market investors and converted to rentals, and
- Single family homes in need of major repairs are purchased, repaired or demolished, and resold at a much higher price.

The result is a reduction of "affordable" housing units and upward pressure on housing prices. While more recent (2008-2009) economic influences may ultimately contribute to a temporary decrease in external demand for housing, and ultimately housing prices, these external influences on the Grand County housing market are still very real. Almost all new housing built since 1998 would have to drop more than 50 percent in price to reach affordability for the median income Grand County household.

Sources: US Census Bureau; Utah Association of Realtors; Multiple Listing Service; Grand County Building Official; Zacharia Levine

Condition of the Housing Inventory

Although existing housing tends to be more affordable than new housing, older units in declining condition require more maintenance, which increases overall housing costs, and may even be in dilapidated or unacceptable conditions. Neither the Southeastern Utah Association of Local Governments (SEU-ALG) nor Grand County has performed a housing inventory since 2005, when 1,507 or 35% of all housing units were considered to be in either dilapidated or unacceptable conditions.

According to the 2013 American Community Survey, 69% of all Grand County housing units were single family detached dwellings and 19% were mobile homes. Mobile homes were built to very poor construction standards and today would not be considered acceptable. Banks will not provide loans for mobile home units, which makes an entire class of housing units almost non-transferable. As a result the number of households living in "extended stay" spaces in commercial RV parks and campgrounds has increased. A Grand County survey of all commercial facilities suggested that 117 spaces are now used for periods of 30 or more days (Zacharia Levine, 2015).

In 2013, 61% of all owner-occupied housing units in Grand County were constructed prior to 1980. Of all renter-occupied housing units in Grand County, 51% were constructed prior to 1980. Aging housing units with higher maintenance costs represent the majority of affordable units in Grand County, but they also require the highest levels of maintenance.

Due to the condition of all types of homes in need of repair in the housing inventory:

- Many homes at time of sale do not meet loan qualification standards. Wage earners that require a mortgage for home purchase are therefore excluded from potential purchase.
- As noted above, homes in need of major repairs are appealing to an external market investor for cash purchase, remodel or demolition, and resale at a much higher price
- Housing Vouchers issued by the Housing Authority are not fully utilized because the condition of lower cost rental housing units is below HUD's Housing Quality Standards.

Sources: US Census Bureau; Zacharia Levine

Employer-Provided Housing

Hotels, commercial campgrounds, recreational outfitters, restaurants, and retail stores create the largest block of demand for seasonal workforce housing. Indeed, businesses in these industries have experienced the greatest challenges in employee recruitment and retention due to the lack of affordable housing. In summer 2016, the Interlocal Housing Task Force conducted a survey of hotels/motels, commercial campgrounds, and recreational outfitters to better understand employer-provided housing for seasonal employees. The survey also provided information regarding needs and opportunities for employer-provided housing and highlighted the link between workforce housing and economic development.

A total of 16 surveys were administered to commercial campgrounds and RV parks. Nine campgrounds provided at total of 15 employee housing units on-site to resident managers. Of the eleven hotels/motels responding to the survey and accounting for 285 employees, 77 employees received employer-provided housing. Information was not collected as to the number, type, or quality of the housing units.

A total of 35 surveys were administered to recreational outfitters across the following activities: cycling related, canyoneering/climbing related, water sports related, retail recreation, air sports related, and miscellaneous. Respondents represented outfitters that, in total, accounted for 548 employees. Part-time or seasonal employees accounted for 72 percent (72%), or 392 employees. Respondents reported approximately 225 part-time or seasonal employees needed housing. Seven outfitters provided on-site or nearby housing to such employees, eight reported a desire to provide on-site housing in the form of camper vans and RVs, and nine did not know if on-site housing was permitted in their zoning district. Employers identified four types of housing utilized by part-time and seasonal employees: shared rooms or dwelling units, camper vans, tents, and "couch-surfing" with friends. Five respondents supported the creation of managed housing for seasonal staff in the community, eight opposed, and ten were unsure of such a system.

The vast majority of responding recreational outfitters (19) cited the lack of housing as one of the most important and impactful challenges affecting their employee recruitment and retention. Fifteen suggested the lack of affordable housing limited their abilities to grow their businesses. Although many employers created unofficial policies to hire local residents only because, presumably, they would already have housing, the majority felt that local residents could not fill all the job openings across the community.

Clearly, there is an undeniable link between housing and economic development. In a tourism-based community, workforce housing becomes an integral input into business development. The gap between wages and housing costs and the shortage of housing supply have the potential to hinder economic expansion in Grand County.

Sources: Interlocal Housing Task Force

Affordable Housing Needs Projections

Currently, at least 1,000 households earning less than 80 percent (80%) of AMI in Grand County are cost-burdened, which means they spend more than 30 percent (30%) of household income on total housing costs including mortgage or rent, taxes, insurance, utilities, and HOA fees where applicable. At least 400 households earning less than 80 percent (80%) of AMI are severely cost-burdened, which means they spend more than 50 percent (50%) of household income on total housing costs. Cost-burdened and severely cost-burdened households already have housing, but some may feel it is appropriate to consider 1,000 units the baseline need. However, this figure is not included in the future demand projections presented below.

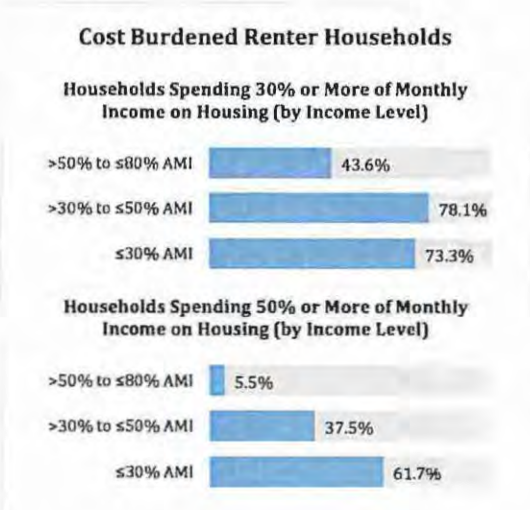


Table 12: Cost-burdened Renter Households

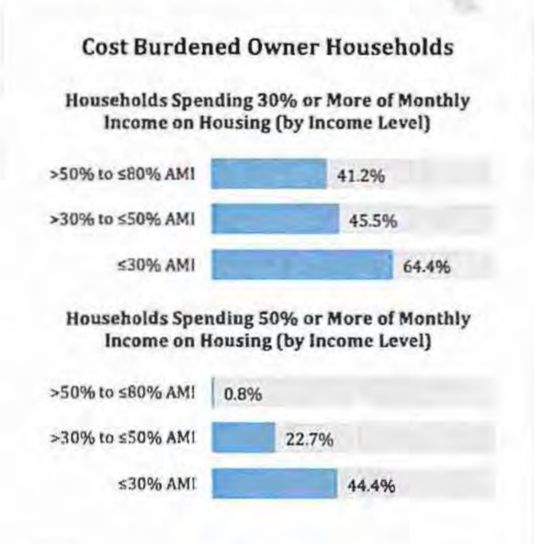


Table 13: Cost-burdened Owner Households

The following charts present the results of a specified model used to project future housing needs in Grand County. It should be noted that models used to forecast future housing demand are only as good as the data and assumptions used to create them. Forecasts also become less reliable as the forecasting period increases. For instance, the model uses recent population trends to forecast future population trends. However, any given year may result in atypical population growth, either lower than estimated or higher than estimated. The model also assumes the share of owner-occupied versus renter-occupied housing units remains the same over time. While this assumption has been included to simplify the modeling exercise, national and regional trends suggest the share of renter-occupied housing units is very likely to rise further in the coming decades.

Additional assumptions used to specify the model are noted below:

- Population increases at an exponential rate based on changes observed between 1990 and 2014.
- Population projections do not account for potential episodic increases associated with the construction of a four-year Utah State University campus, secondary and tertiary economic development associated with a local campus, or any other policy- or development-oriented changes.
- Average household size remains constant at 2.35 persons per household.
- Owner-occupied versus renter-occupied ratios remain constant overall and within each income bracket.
- The share of households within each income bracket remains constant.
- Housing affordability is based on the following parameters:
    - Households spend no more than 30 percent (30%) of income on total housing costs
    - Ownership costs
        - Mortgage (principal and interest)
            - 30 year fixed rate
            - 10% down payment
            - 4% annual percentage rate ("interest rate")
            - 2% premium mortgage interest (PMI)
        - $900 annual property tax
        - $600 annual property insurance
        - $150 monthly utility costs
        - No HOA fees
    - Renter costs
        - Rent
        - $150 monthly utility costs
- The share of available housing affordable to households within each income bracket remains stable over time.
- Vacancy rates remain constant at 30 percent (30%).
- Projections do not include households currently living in Grand County that are cost-burdened.
- Replacement of dilapidated or unacceptable housing units over time is not factored into projected housing demand.
- No consideration is given to housing typologies or variable development costs.

Each of these assumptions can be manipulated to reflect different expectations for Grand County's future. If Grand County continues to mirror the trajectories of similar tourism based economies in the American West, vacancy rates may climb to 40, 50, or even 60 percent, if not higher. Models are inherently limited in predicting the future due to the necessity of making assumptions. In recent years, planning has shifted more towards scenario planning, where decision-makers select a set of policies based on a range of possible future states. Nevertheless, the model provides a useful exercise in understanding future housing demand. The forecasts should be used as a guide for policymaking, and not considered hard predictions.

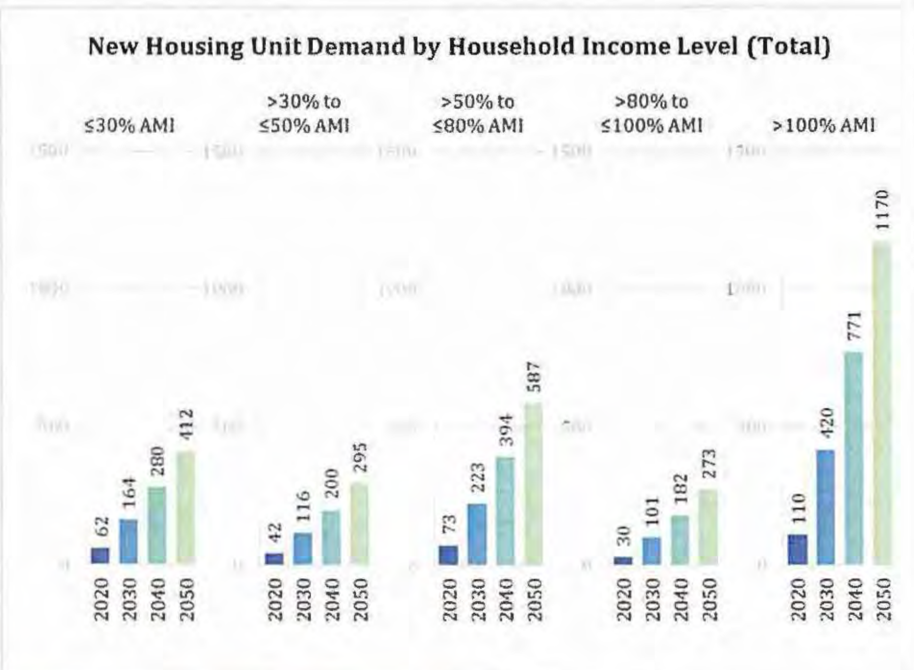


Table 14: Housing Demand Projections (Total)

Table 15: Housing Demand Projections (Renter)

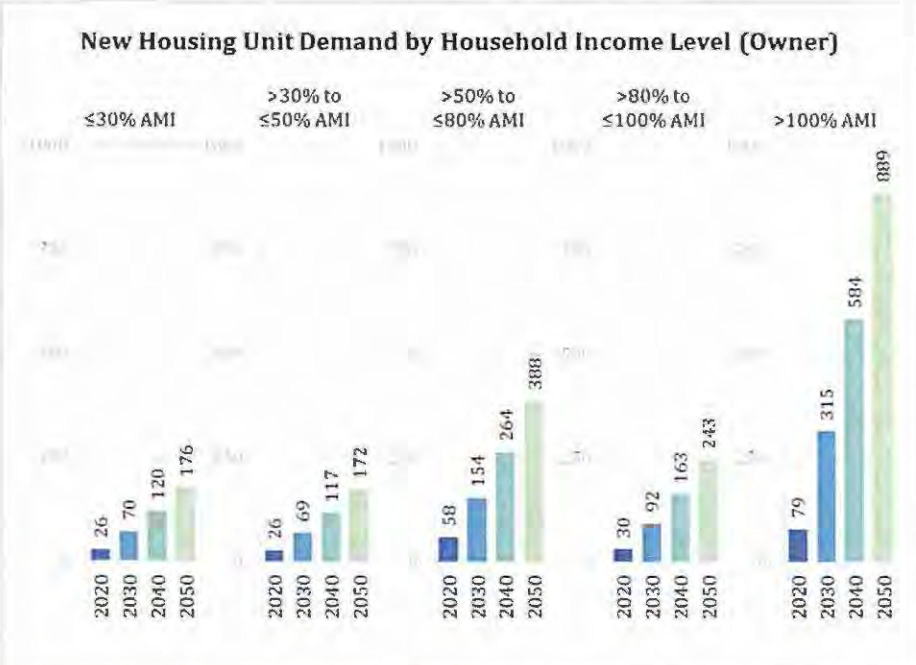


Table 16: Housing Demand Projections (Owner)

- With the abovementioned assumptions in mind, the housing model suggests,
- Per annum housing production affordable to households in each income level must increase in order to keep pace with future housing demand.
- Demand for new housing units will increase by 316 in 2020, 1,024 in 2030, 1,826 in 2040, and 2,737 in 2050.
- Of the 316 new units needed by 2020, 98 will be renter-occupied and 218 will be owner-occupied. In 2030, the numbers increase to 323 and 701, respectively.
- In 2020, 177 new units would be needed to meet the demands of households earning less than 80 percent (80%) of AMI. By 2030, that number increases to 503 new units.
- About two-thirds of all new rental construction will need to be offered at price levels affordable to households earning 80 percent (80%) of AMI or below.
- The share of owner-occupied housing demand by households earning 80 percent (80%) of AMI or below will decrease from 50% in 2020 to just 39% in 2050.

Sources: US Census Bureau; Utah Association of Realtors; Grand County Rental Management Companies; Zacharia Levine

Wages & Housing Affordability

Housing costs and economic development are inextricably linked in all communities. In Grand County, housing *is* economic development. In recent years, employers across all industries have struggled to attract and retain qualified candidates to fill position vacancies. This trend is especially true for essential employment positions such as teachers, nurses, law enforcement officers, public officials, and others. Job candidates considering a job offer within Grand County are increasingly unwilling to relocate to Grand County to accept a local job offer. Candidates have articulated a strong desire to live and work in the community, but cite the large gap between wages and housing costs as the primary impediment. Individuals currently employed within Grand County are also leaving the community to seek jobs in other communities. In order to sustain the positive economic growth Grand County has witnessed in recent years, the construction of housing units for long-term occupancy must keep pace with the growth in demand.

Increasing wages will also reduce the affordability gap for working households. In 2015, the ownership affordability gap for a single worker earning the average payroll wage across all industries was $185,851. The renter affordability gap for a single worker earning the average payroll wage across all industries was $380/mo. However, for a single worker employed in a tourism related industry, where the average annual wage was $24,750, the ownership affordability gap was $223,110 and the renter affordability gap was $531/mo. Public officials and community leaders have stated that diversifying the local economy represents a primary goal. Supporting business expansion, retention, and recruitment in industries that pay higher than average wages will enable employees of such industries to better compete for available market rate housing.

Industry Sector	Percent of Total Employment (2015)	Average Annual Wage (2015)	30% of income monthly	Max Loan	Single Worker Affordable Purchase Price	Single Worker Ownership Affordability Gap	Single Worker Affordable Rent	Single Worker Renter Affordability Gap
Mining	1.70%	$73,080	1827	$258,861	$287,623	-	$1,677	-
Utilities	0.71%	$71,232	1781	$251,155	$279,061	-	$1,631	-
Construction	5.67%	$39,540	989	$119,006	$132,229	$145,320	$839	$162
Manufacturing (31-33)	0.86%	$26,076	652	$62,864	$69,849	$207,700	$502	$498
Wholesale Trade	1.32%	$38,952	974	$116,554	$129,504	$148,045	$824	$176
Retail Trade (44 & 45)	15.62%	$26,652	666	$65,266	$72,517	$205,032	$516	$484
Transportation and Warehousing (48 & 49)	1.83%	$41,616	1040	$127,662	$141,847	$135,702	$890	$110
Information	0.99%	$26,244	656	$63,564	$70,627	$206,922	$506	$494
Finance and Insurance	1.26%	$44,448	1111	$139,471	$154,968	$122,581	$961	$39
Real Estate and Rental and Leasing	2.06%	$24,972	624	$58,260	$64,734	$212,815	$474	$526
Professional Scientific & Technical Services	2.29%	$44,892	1122	$141,323	$157,025	$120,524	$972	$28
Admin., Support, Waste Mgmt, Remediation	2.39%	$29,496	737	$77,124	$85,694	$191,855	$587	$413
Education Services	5.88%	$28,656	716	$73,622	$81,802	$195,747	$566	$434
Health Care and Social Assistance	7.52%	$40,608	1015	$123,459	$137,177	$140,372	$865	$135
Arts, Entertainment, and Recreation	8.93%	$26,232	656	$63,514	$70,571	$206,978	$506	$494
Accommodation and Food Services	31.58%	$21,144	529	$42,298	$46,998	$230,551	$379	$621
Other Services (except Public Admin.)	1.76%	$34,632	866	$98,540	$109,489	$168,060	$716	$284
Public Administration	7.64%	$48,492	1212	$156,334	$173,704	$103,845	$1,062	-
All Industries	100.00%	$30,792	770	$82,528	$91,698	$185,851	$620	$380
*Tourism Related	58.2%	$24,750	619	$48,995	$54,439	$223,110	$469	$531

*Tourism Related industries include: Retail Trade, Real Estate and Rental and Leasing, Arts, Entertainment, and Recreation, and Accommodation and Food Services. Real Estate and Rental and Leasing is included due to its strong relationship to the tourism economy.

**Monthly cost assumes a 30 year mortgage, 10% down, 4% APR, 2% PMI, $75/mo. property tax, $150/mo. utilities, $600/yr home insurance, and no HOA fees, OR rent plus $150/mo. utilities.

Table 17: Wages and Housing Affordability

VIII. BARRIERS AND IMPEDIMENTS TO AFFORDABLE HOUSING

The most apparent barriers to expanding the affordable housing stock in the Moab area fall under the umbrellas of three main categories: land use regulations, site planning and architectural design, and funding issues. Many of the challenges developers face when attempting to build affordable housing fall under one or more of these categories. Each barrier has its own repercussions on Moab's housing market. While a cure-all remedy doesn't exist, local governments, developers, and realtors can take steps to address each impediment.

Land Use Regulations

Local land use regulations either encourage or inhibit affordable housing construction. Density limits, lot sizes, setbacks, height restrictions, street widths, and parking requirements can all lead to low land use efficiencies and, ultimately, high land costs. The high cost of land is a major impediment to the construction of affordable housing. In recent months and years, the City of Moab and Grand County have taken steps to remove barriers to affordable housing in their respective land use codes. Examples include: streamlining the development review process, reducing buffer requirements between subdivisions, removing open space requirements, expanding accessory dwelling unit opportunities, decreasing minimum lot and building sizes, and improving code enforcement.

Site Planning and Architectural Design

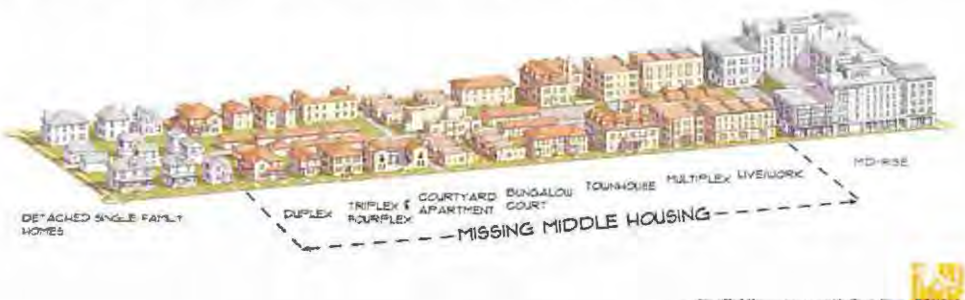
While land use regulations govern development at the community and site-specific scales, developers and architects retain a tremendous amount of discretion in how they utilize available land and establish building footprints. Like many other parts of the United States, the Moab Area is dominated by single family detached dwellings situated on large lots. The development community can effect positive change by shifting its focus from a sprawling development typology to one that is more compact, efficient, and affordable. Smaller lots, attached dwellings, and more modest living spaces are cheaper to build and maintain. Compact development also leads to reduced transportation costs for residents, and lower infrastructure costs for developers and local governments. The next chapter will focus exclusively on the benefits of improved land use and design.

Funding Issues

Funding a project is often one of the most difficult aspects of affordable housing. Development teams work tirelessly to make projects "pencil out," and rely heavily on outside funding from grants, loans, direct and indirect subsidies, and private donors to get a development to the point of breaking ground. Grand County and the City of Moab provide incentives to developers in the form of density bonuses, impact fee waivers, and relaxed site controls, but lower returns on investment (ROIs) associated with below market rate housing remains a commonly cited impediment. Many affordable housing experts suggest that direct financial support from public funds needs to play a larger role in facilitating the development of new units. Indeed, in many instances, affordable housing will not be constructed without it.

VIV. Development and Design Solutions to Expand Affordable Housing

As is said often about solving the affordable housing shortage, there is no silver bullet. It will take a myriad of different tools and design solutions to lower housing costs in the Moab area. Community Rebuilds, the Housing Authority of Southeast Utah, and many other organizations have built a substantial number of affordable units, but demand continues to exceed production. The need is too great for these entities to solve Moab's housing challenges alone. This section provides information on housing cost reduction through improved land use and design. It is intended for policymakers, developers, architects, builders, and, of course, interested citizens.



Missing Middle Housing

Missing Middle Housing represents a range of multi-unit or clustered housing types compatible in scale with single-family homes that help meet the growing demand for walkable urban living (www.MissingMiddleHousing.com). Compact development patterns often lead to the desired outcomes expressed in the general plans adopted by the City of Moab and Grand County.

Often, conversations about increasing land use densities quickly escalate from detached single-family homes to mid- and high-rise apartment complexes, painting the image of massive, towering apartment buildings looming next to small, single-family homes and quaint downtown streets. The Middle Housing concept illustrates that there is a wide range of housing typologies between such extremes. Urban designers and architects can integrate moderate and even higher density developments into existing neighborhoods by focusing on compatibility with a site's surroundings. Such care and consideration may diminish some local residents' concerns about high density housing leading to the loss of rural character.

Missing Middle Housing is not a new type of building or neighborhood design. Mixed density housing was a fundamental building method until the 1940s, and can be seen in historic districts across the country. A combination of Missing Middle Housing and detached dwellings makes for a moderately dense community that is more walkable, livable, and sustainable for all types of residents.

Though there are many development types, ranging from duplexes to courtyard apartment complexes, Middle Houses often share several characteristics. These include:

- Walkable contexts,
- Small building footprints,
- Lower perceived densities, ,

- Smaller, well-designed units,
- Fewer off street parking spaces,
- Cohesive communities, and
- Marketability

Several case studies are presented to demonstrate some possibilities of housing development in the Moab Area, and to support legislative changes to local land use regulations.

Duplex

Description: A small- to medium-sized structure that consists of two dwelling units, either stacked between two levels or side-by-side, both of which face and are entered from the street.
Units: 2
Typical Unit Size: 600-2,400 SF
Net Density: 8-20 du/acre

Stacked

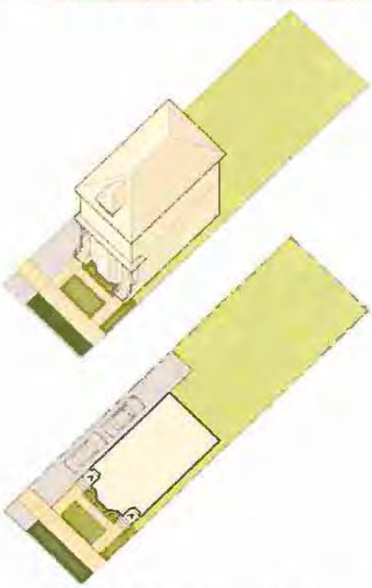


PHOTO: STACKED DUPLEX DEVELOPMENT IN OMAHA, NE. DIAGRAM: TYPICAL DUPLEX DEVELOPMENT. PHOTO AND GRAPHIC CREDITS: MISSING MIDDLE HOUSING AND OPTICOS DESIGN

Side-by-Side

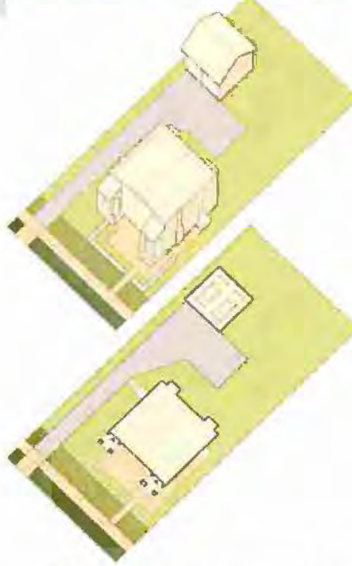


PHOTO: SIDE-BY-SIDE DUPLEX DEVELOPMENT IN PHOENIX, AZ. DIAGRAM: TYPICAL DUPLEX DEVELOPMENT. PHOTO AND GRAPHIC CREDITS: MISSING MIDDLE HOUSING AND OPTICOS DESIGN

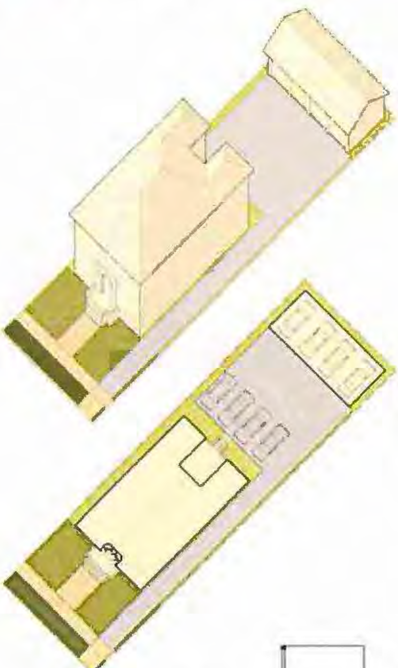
Triplex and Fourplex

Description: A medium-sized structure that houses three or four units, respectively, with a mix of units stacked typically between two levels. Each unit is separate from the others and has its own entrance

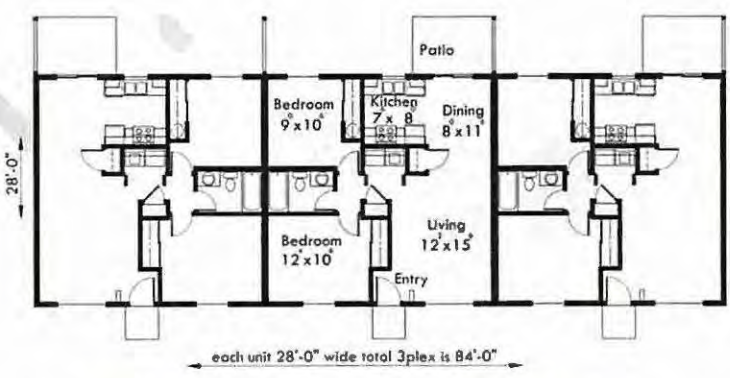
Units: 3 or 4

Typical Unit Size: 600-2,400 SF

Net Density: 15-25 du/acre



Above: Fourplex development in Berkeley, CA. Left: Diagram of typical Fourplex development. Photo and graphic credits: Missing Middle Housing and Opticos Design



Example floor plan arrangement for a single story triplex development

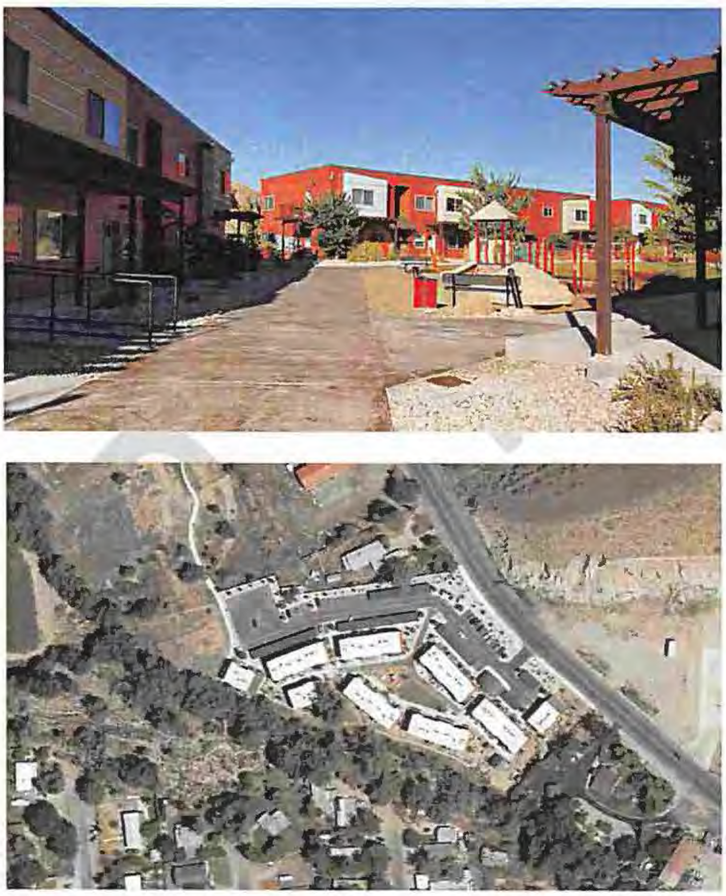
Courtyard Apartments

Description: **A medium- to large-sized complex of units accessed from a courtyard or shared space. Each unit may have its own entry or several units share a common entry.**

Units: **Various, ranging from 8-40**

Typical Unit Size: **600-1,200 SF**

Net Density: **25-35 du/acre**



Cinema Court Apartments in Moab, UT are NINE~~SEVEN~~ clustered apartment buildings positioned around a courtyard. Shown from street view and aerial view.

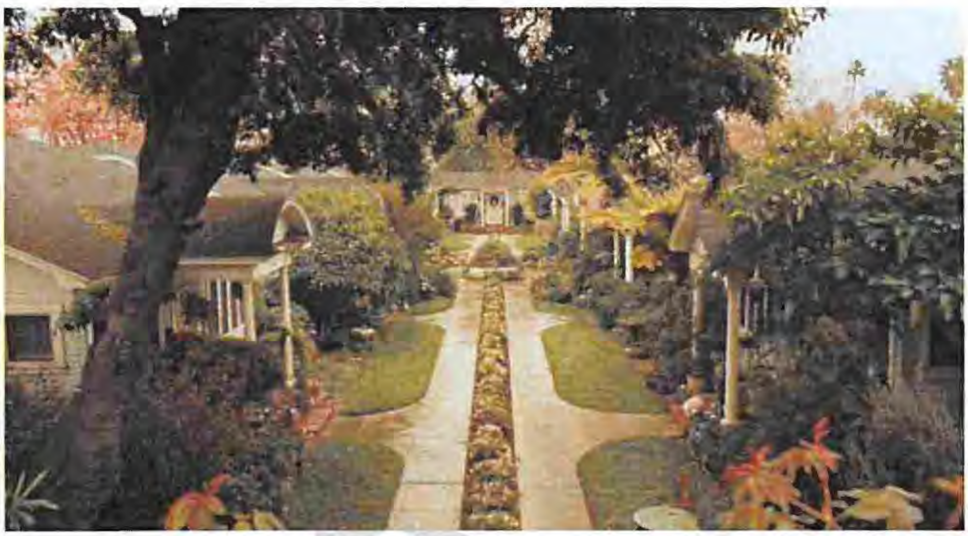
Bungalow Court

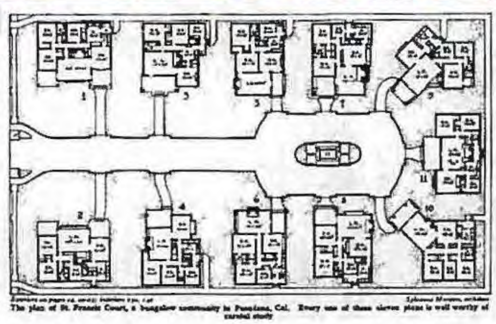
Description: A "pocket neighborhood" of smaller single-family units positioned around a shared courtyard space. Bungalow Courts are an excellent balance between the privacy of a single-family home and the communal experience of a shared green space.

Units: 5-10

Typical Unit Size: 500-1,000 SF

Net Density: 20-35 du/acre



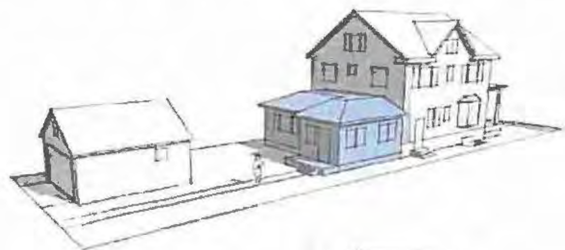


BUNGALOW COURTS PRIMARILY ORIGINATED IN THE NEIGHBORHOODS OF PASADENA, CA FROM 1909-1940S. THE TOP AND BOTTOM LEFT PICTURES SHOW A FEW HISTORIC BUNGALOW COURTS IN PASADENA, AND BOTTOM RIGHT DEPICTS THE SITE PLAN FOR THE FIRST BUNGALOW COURT.

Accessory Dwelling Units

Description: **Sometimes referred to as a mother-in-law suite or a secondary dwelling unit, accessory dwelling units (ADU) are single-family dwelling units that are built on the same lot or parcel as another single-family dwelling unit.**
Typical Unit Size: **500-1,000 SF**

Attached ADU



Detached ADU

Interior ADU, typically accessible through separate door from main house

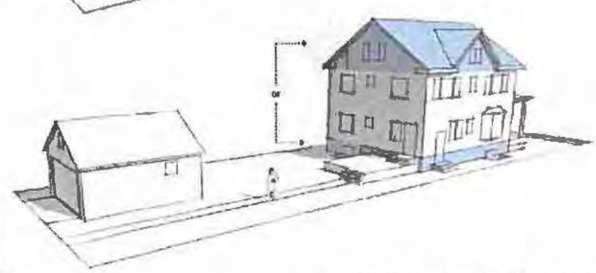


PHOTO CREDITS, CITY OF MINNEAPOLIS

Cohousing Communities

Cohousing communities can take many forms. Often, they consist of a cluster of private single-family homes built around shared spaces, but they may also exist as non-uniformly patterned townhouses or even repurposed warehouse spaces. They typically have a common ~~house~~ area with a large kitchen and dining area, ~~laundry facilities,~~ recreational spaces, and a garden that is maintained by the residents and helps feed the community. Some communities choose to provide laundry facilities and guest rooms as well. The members of a cohousing community have full control over the balance between privacy and community engagement. They have independent lives but also share the responsibility for planning and managing communal property and events. Cohousing communities are formally run by an HOA or Board of Directors system and place sustainability, conversation, and community in high regard. This type of community is not very different from any other kind of HOA-managed neighborhood, but communities in which the stakeholders are also its residents tend to be better maintained because residents are more invested in the property.

In general, cohousing encourages developers and residents to view finite amounts of space in a different light. By shifting some resources and household responsibilities outside the private home, individual unit sizes and associated costs can be decreased. Sharing limited resources like land, water, energy, building materials, and appliances can enable greater overall efficiencies. Cohousing is an example of how communities are evolving the traditional development pattern of single family homes with private yards. Greater emphasis is placed on shared open space rather than privately maintained yards. Like other development typologies noted here, cohousing can reduce community-wide infrastructure costs and assist in the preservation of rural character.

Millennials and baby boomers are starting to seek out communal living models, making it easier to age in place, whether settling down to start a family or settling down after retirement.

The Wasatch Commons in Salt Lake City, built in 1998, is the first cohousing community formed in the state of Utah. The community is comprised of 26 townhouses, a community garden, common house, playgrounds, and other recreational facilities.

Permanent Supportive Housing

Permanent supportive housing (PSH) is a model that provides both housing and services for people with serious mental illnesses or other disabilities who need additional, consistent support to maintain their housing and live stably within their communities. Services can include case management, substance abuse, counseling, employment and education services, advocacy, and more. A principle aspect of the PSH model is that services are voluntary, not mandatory, for tenants living in housing projects.

PSH relies on the "Housing First" concept, meaning that housing is given rapidly to those who need it with as few preexisting requirements as possible.

The Housing First model works on two levels:

- At the project level, PSH projects must have screening practices that promote acceptance of applicants regardless of their sobriety, level of completion of treatment, or history of mental health or homelessness.
- On a community level, Housing First means that the community's response to homelessness is oriented to helping people get permanent housing as soon as possible with as few obstacles as possible. It is supported by evidence that individuals make the best progress when living in stable housing environments.

Pathways Village Apartments is a new PSH facility in Grand Junction, Colorado. It is a 40-unit complex that serves the chronically homeless population in the Grand Junction area. It provides numerous services to its residents, creates new jobs, and generates an estimated $11 million in economic impact for the area.

Sustainable Design

Sustainability has become a buzzword in the built environment across all scales and development types. Sustainable design has influenced residential, commercial, and industrial projects, as well as small area plans and comprehensive general plans. Buildings consume almost half the energy produced in the United States today, and contribute an equal share of carbon dioxide emissions. Any savings associated with building energy efficiency improve the bottom-line of development, and improve local environments (Architecture 2030).

There are countless green building codes, theories, and action plans to try to reduce the major long term impacts buildings have on global warming, but the bottom line for sustainable building solutions comes down to a simple mission: people, planet, profit. In order for a project to be successful, it must be economically sound, environmentally conscious, and socially sensitive; a project will not be able to sustain itself if it ~~is not all three of these things~~does not satisfy each of these objectives. For example, a developer cannot create an eco-friendly, economically viable building that is not sensitive to the needs of its occupants, or create a project that is beautiful and heavily occupied that costs too much money to operate in the long-term.

Public health has also driven sustainable design practices. In the 21st century, most humans spend their days and nights predominantly indoors. Design for human health places a greater emphasis on indoor air quality, daylighting, physical movement, and views of surrounding open space. These factors have been shown to increase productivity, improve focus, foster contentment, and reduce anxiety and depression.

Community Rebuilds is a champion of ~~this principle~~sustainable design in the Moab area.

Environmentally, the nonprofit uses passive solar design techniques and natural building methods to create an affordable home that is sensitive to the landscape and easily replicated. The homes are insulated with straw bales, supported by simple wood frame construction, and finished with ~~mud plastering techniques~~earth plaster. The materials are local, natural, and often donated, salvaged, or recycled, which reduces the cost of construction. Solar panels are added to every house and partner with passive solar design techniques to keep utility costs down.

Socially, the builds are fueled by an educational internship program that gives young adults college credit and tangible construction experience. The homeowners, interns, and other volunteers construct the house together from foundation-to-finish, which gives both the homeowner and the interns an appreciation for natural building techniques and affordable housing.

Economically, Community Rebuilds builds houses for low-income residents in the Moab area and works to ensure affordable housing continues to expand in the Moab area. In contrast to market rates for natural building, the education-based labor model significantly reduces the cost of homeownership~~The education program and natural building methods significantly lower the cost of construction~~; the houses are built at about $70 per square foot and average less than $30 per month for utility bills. More recent homes have achieved net-zero, an indicator of extremely high performance. The nonprofit is working with the community to promote the use of deed restrictions in order to ensure long term affordability for both Community Rebuilds homes and other units in Moab's affordable housing stock.

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X. Brief Housing Development Summary: CINEMA COURT

To illustrate the unique and often complex process of developing affordable housing, this section provides a brief summary of a multifamily rental development constructed in the City of Moab. Cinema Court, a 60-unit apartment complex, provides housing for very low- and low-income households. Readers should note that this summary is provided by way of example only, and may not characterize the barriers and other conditions facing another project in the Moab Area. Note the number of income sources required to facilitate the Development, and the substantial contribution of financing provided through the low income housing tax credit (LIHTC) awarded by the Utah Housing Corporation and funded by American Express, a global corporation with a charter in Utah. Without the LIHTC, Cinema Court would not have come to fruition. Since the 2012 project, the Moab Area has not seen another LIHTC development. It may take another LIHTC award to fund affordable housing developments as large as Cinema Court or a more complex financing structure that includes additional partners to make any proposal a reality in Grand County. Cooperation, compromise, and trust among partners is an essential ingredient for any project to succeed.

Need for Project

The 2009 Grand County and City of Moab Housing Study and Affordable Housing Plan projected a 2012 total rental deficit of 224 units. While no specific data was analyzed in the year 2012 to determine the actual rental deficit at that time, the projected deficit was likely to be at least as high by the time Cinema Court was completed.

Site and Development Description

HASU endeavored to meet a portion of the rental housing need with the construction of Cinema Court, a new development including 60 multifamily rental housing units built during the summer of 2012. Cinema Court was built on a five~~5~~ acre parcel of land near a variety of amenities including a creek, bike and pedestrian pathways, hiking trails, shopping, and entertainment. Because a significant percentage of the parcel was deemed unbuildable due to the presence of a floodplain, the property was acquired at a favorable price but limited building footprints. Comprised of nine~~9~~ two-story apartment-style residential buildings, one leasing office/clubhouse, and one playground, the Development caters to varying household sizes, from single-person households to families with more than four~~4~~ individuals. Unit amenities include dishwashers, garbage disposals, clothes washers and dryers in each unit, two bathrooms in the two and three bedroom units and comfortable floor-plans. Three of the units are fully accessible; five are set aside for transitional housing for the homeless or near homeless residents and five are designated for those with mental illness.

Unit size, Number, and Income Targeting

The unit mix and target population was determined by a combination of the housing need and operating budget cash flow.

Unit Type	Unit Size (sq. ft.)	Units @ 25% AMI	Units @ 39% AMI	Units @ 45% AMI	Units @ 50% AMI	**Unit Total**
1 bedroom, 1 bath	736	5	10	0	0	**15**
2 bedroom, 1 bath	880	0	0	30	0	**30**
3 bedroom, 2 bath	1135	0	0	6	9	**15**
Totals		**5**	**10**	**36**	**9**	**60**

Table 18: Unit Mix of Cinema Court Apartments

Development Budget

Through a competitive bidding process, the construction budget was created.

Development Budget	
Expense	**Cost**
Land	$526,928
Construction	$6,036,134
Professional Fees	$398,904
Interim Costs	$293,182
Permanent Financing	$71,290
Soft Costs	$92,176
Syndication Costs	$5,900
Developer Fees/Profit/Overhead	$1,130,279
Project Reserves	$163,880
Total Cost	**$8,718,673**

Table 19: Development Budget

Income Sources

Five different income sources were combined to pay the total development cost. Note that due to low rent levels, project cash flow supported a permanent loan of only $850,000. Local match, grant funds, and investor equity in the form of LIHTCs were used to "fill the gap" between the $850,000 dollar permanent loan and the total $8,718,673 development cost.

Sources and Uses Budget		
Source	**Amount**	**Uses**
Public Sector		
City Contribution (General and CDBG Funds)	$509,000	Site, General Construction
County Contribution	$90,000	General Construction
State Division of Housing	$800,000	Site, Engineering
Housing Authority	$389,451	Land, Developer's Fee
Private Sector Equity / Loan		
Tax Credit Equity	$7,416,000	General Construction, Fees, Marketing
First Mortgage (OWHLF)	$850,000	Permanent Loan
HASU CDBG Loan	$250,000	Infrastructure/Gen Construction
Managing Member Equity	$25,000	General Construction
Deferred Dev. Fee	$177,673	Project Reserves
Development Cost Total	$8,718,673	

Table 20: Income Sources Budget

Development Timeline

Predevelopment activity began in 2009 and ended with the successful completion of all financial arrangements in fall 2010. Construction began spring 2011 and ended in July 2012.

Since its completion, Cinema Court has remained virtually 100% occupied. At times, there are short gaps between tenants due to the specific eligibility requirements associated with individual units. After a 15 year federal compliance period, American Express will transfer ownership to HASU for the remainder of the project lifetime. Cinema Court has, to date, epitomized a successful affordable housing development.

XI. IHTF Recommendations

The mission of the Interlocal Housing Task Force is to support the creation of affordable and attainable housing through policy recommendations, public outreach, professional development, and project implementation. The Task Force meets regularly to discuss and review current housing trends, evaluate proposed solutions, and create informational resources for the public. In support of this housing plan, the IHTF offers the following recommendations:

- Establish promote, and utilize the Moab Area Community Land Trust.
- Increase funding for affordable housing within the City and County budgets.
- Expand the use of deed restrictions to protect existing and new affordable housing.
- Engage the State Institutional Trust Lands Administration (SITLA) and the Bureau of Land Management (BLM) in identifying development opportunities on state and federally owned land.
- Adopt an assured housing ordinance, which will require all new residential and commercial development above a given size to include a component of affordable housing.
- Increase zoning densities along major transportation corridors and within areas proximal to retail, restaurants, and entertainment.
- Support employer provided housing while providing best practices that protect employees.
- Provide for greater flexibility in the City and County land use codes to support residential and mixed-use developments.
- Establish regulations that enable the development of "tiny home" communities.
- Encourage the Utah legislature to allow greater flexibility in the expenditure of Transient Room Tax (TRT) revenue.

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XII. Affordable Housing: Vision, Goals, and Objectives

Vision
A community that includes an affordable housing opportunity available to each resident of the Moab Area.

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Goals
1. Achieve the housing vision by 2050.
2. Create and protect enough affordable housing in the Moab Area so that it is not a limiting factor for the community's evolution.
3. Upgrade and improve existing low-quality housing.
4. Construct a wider range of housing and development types, especially attached dwellings and apartments.
5. Provide a mix of ownership, rental, and seasonal housing opportunities.
6. Become a model community in the way of implementing successful housing solutions.
7. Create senior housing and housing for individuals with special needs and mental or behavioral health issues.
8. Expand the housing stock through the development of compact, walkable neighborhoods served by reliable infrastructure.
9. Encourage the development of a public transportation system.
10. Promote housing that is energy efficient and minimizes environmental impact.

Objectives
1. Analyze the housing needs of very low-, low-, and moderate-income households, and develop a mix of strategies to meet the needs of each income group.
2. Set annual affordable housing targets and report performance to the public.
3. Coordinate with and involve multiple community and outside agencies in developing affordable housing solutions.
4. Adopt or amend local land use regulations to provide more opportunities for affordable housing development.
5. Facilitate public-private partnerships that lead to affordable housing construction and economic development.

XIII. Affordable Housing Action Plan

1. GENERAL					
ACTION STEPS	LEAD AGENCY	IMPLEMENTATION PARTNERS	POSSIBLE FUNDING SOURCES	TARGET DATE	STATUS
a. Hire staff person explicitly responsible for housing plan implementation	City, County	Interlocal Housing Task Force (IHTF)	Property Tax, Sales Tax, Transient Room Tax	2017	
b. Hire staff person explicitly responsible for economic development	City, County	Chamber of Commerce, USU Moab, Small Business Development Center	City, County	2017	
c. Collect data relative to the supply and demand for housing in the Moab Area	County	City, IHTF	United States Department of Agriculture (USDA), Community Development Block Grants (CDBG)	2016; Ongoing	2016 Housing Plan Update includes current data
d. Update housing plan as needed to reflect current data, market analysis, and economic conditions	City, County	IHTF		2017; Ongoing	
e. Evaluate policy scenarios and set intermediate (1, 2, 5, and 10 year) goals that lead to the achievement of the Vision.	City, County	IHTF		2018	
f. Provide annual updates on affordable housing plan implementation	City, County, IHTF	IHTF		2017; Ongoing	

2. 501(c)3 - MOAB AREA COMMUNITY LAND TRUST (MACLT)					
ACTION STEPS	LEAD AGENCY	IMPLEMENTATION PARTNERS	POSSIBLE FUNDING SOURCES	TARGET DATE	STATUS
a. Create / finalize land trust	MACLT	MACLT		2016	Done
b. Create land trust board	MACLT	MACLT		2016	Done
c. Develop board policies	MACLT	MACLT		2016	Done
d. Create and approve strategy and action plans	MACLT	IHTF, City and County Staff	Rural Community Assistance Corporation (RCAC), Grounded Solutions Network	2017 - 2018	
d. Solicit resources	MACLT, IHTF	IHTF, City and County Staff	City, County, Low Income Housing Tax Credits (LIHTC), CDBG, Olene Walker Housing Loan Fund (OWHLF), Private Donors	2017; Ongoing	Will begin in 2017
e. Develop partnerships with local governments, private landowners, businesses, and housing developers	MACLT	IHTF, HASU, Community Rebuilds, Other Local Developers, City, County, Private Landowners, Local Businesses, etc.		2017; Ongoing	Will begin in 2017

3. INTERLOCAL HOUSING TASK FORCE (IHTF)					
ACTION STEPS	LEAD AGENCY	IMPLEMENTATION PARTNERS	POSSIBLE FUNDING SOURCES	TARGET DATE	STATUS
a. Expand membership	IHTF	City and County Staff, Local Developers, Builders, Realtors, and Bankers, Chamber of Commerce, Citizens	City, County	2016; Ongoing	The IHTF has expanded significantly over the previous two years; Additional participation from the development community is needed
b. Increase public education through workshops, advertisements, and outreach campaigns	IHTF	City and County Staff	City, County	2017	Workshops offered periodically each year; Ongoing
d. Develop and publicize a housing and economic development website; Distribute the Housing Plan; Distribute resources and tools for affordable housing	IHTF, City, County	City and County Staff, Local Developers, Builders, Realtors, and Bankers, Citizens		2016; Ongoing	Website—Done Housing Plan Update—Done Distribution—In Progress
e. Increase local capacity by reviewing successful affordable housing developments, networking with organizations, visiting and hosting other communities, and attending conferences	IHTF, City, County	City and County Staff, Local Developers, Builders, Realtors, and Bankers, Citizens	City, County, Foundations, Utah Housing Coalition, Private Donors, Scholarships	2016; Ongoing	Ongoing

4. LAND USE CODE CHANGES TO ENCOURAGE AFFORDABLE HOUSING					
ACTION STEPS	LEAD AGENCY	IMPLEMENTATION PARTNERS	POSSIBLE FUNDING SOURCES	TARGET DATE	STATUS
a. Adopt an assured housing ordinance	City, County	IHTF, HASU, Community Rebuilds, Developers, Business Owners, Citizens		2017	City—In Progress County—Draft ordinance under review
b. Strategically increase zoning densities to facilitate compact development patterns	City, County	IHTF, HASU, Community Rebuilds, Developers, Business Owners, Citizens		2017	Will begin following adoption of assured housing ordinance.
c. Develop mixed-used ordinance	City, County	City and County Staff, Local Developers and Builders, Citizens		2017 - 2018	Incorporate into zoning density discussions; Downtown Plan Process; Southern US-191 Corridor Planning
d. Strengthen and formalize incentives for affordable housing developers	City, County	City and County Staff, Local Developers and Builders, Citizens		2017 - 2018	City – In Progress County – Existing incentives deemed ineffective

4. LAND USE CODE CHANGES TO ENCOURAGE AFFORDABLE HOUSING (continued)					
ACTION STEPS	LEAD AGENCY	IMPLEMENTATION PARTNERS	POSSIBLE FUNDING SOURCES	TARGET DATE	STATUS
e. Review City and County Land Use Codes to identify and document barriers to affordable housing and engage in public process to mitigate or remove those barriers.	City, County	City and County Staff, Local Developers and Builders, Citizens		2016; Ongoing	City – Development Code overhaul planned for 2017 County – Several amendments adopted in 2016; Ongoing
f. Create zoning regulations for "tiny houses" and "tiny house communities."	City, County	City and County Staff, Local Developers and Builders, Citizens		2017	Several workshops provided to the Moab community; Preliminary research complete
g. Encourage land use efficiency by allowing Accessory Dwelling Units (ADUs)	City, County	City and County Staff, Local Developers and Builders, Citizens		2016; Ongoing	City – Done County – Done (regulations updated in 2016)
h. Expand infill development opportunities through use-specific design standards	City, County	IHTF, City and County Staff, Local Developers and Builders, Citizens		2017 - 2019	Will begin in 2017

5. AFFORDABLE HOUSING STOCK PRESERVATION					
ACTION STEPS	LEAD AGENCY	IMPLEMENTATION PARTNERS	POSSIBLE FUNDING SOURCES	TARGET DATE	STATUS
a. Conduct Housing Inventory	IHTF, Southeastern Utah Association of Local Governments (SEU-ALG)	City, County		2018	Discussions with SEU-ALG ongoing
b. Identify dilapidated units and work with property owners to upgrade or replace with safe, adequate housing	Community Rebuilds, HASU	SEU-ALG, City, County	SEU-ALG Weatherization Program, CDBG, USDA, City, County	2018	
c. Investigate incentives to rehabilitate deteriorated units		Rural Development	USDA, HUD, State, SEUALG	Year 0-1	
d. Promote mobile home rental to ownership	HASU, MACLT	IHTF, USDA, OWHLF	Local banking institutions	2016; Ongoing	
e. Investigate temporary housing alternatives	IHTF, HASU, MACLT	City and County Staff		2017 - 2018	
f. Provide tax abatement on residential rehabilitation and replacement for low-income households	County	County Council, County Assessor, Clerk, and Treasurer	County	2017 – 2018	Will begin discussions in 2017
g. Inventory existing subsidized units and chart financing/flip cycle	HASU		USDA, CDBG, OWHLF	2018	
h. Require housing mitigation plans when land use applications propose demolition of existing housing units	County, City	IHTF		2017 - 2018	Will begin discussions in 2017

5. AFFORDABLE HOUSING STOCK PRESERVATION (continued)					
ACTION STEPS	LEAD AGENCY	IMPLEMENTATION PARTNERS	POSSIBLE FUNDING SOURCES	TARGET DATE	STATUS
i. Promote energy efficiency programs	IHTF	HASU, City and County Staff, Utility Providers		2018; Ongoing	
j. Provide public information about utility cost reduction	IHTF	HASU, City and County Staff, Utility Providers		2018; Ongoing	
k. Promote low-interest loans and incentives for energy reducing improvements	IHTF	HASU, City and County Staff, Utility Providers		2018; Ongoing	

6. DEED RESTRICTIONS

ACTION STEPS	LEAD AGENCY	IMPLEMENTATION PARTNERS	POSSIBLE FUNDING SOURCES	TARGET DATE	STATUS
a. Require all new affordable housing to include deed restrictions	City, County			2016; Ongoing	City—In Progress County—Done
b. Establish minimum requirements for affordable housing deed restrictions to be used in the City and County	City, County	IHTF		2017 - 2018	City—In Progress County—In Progress
c. Create a library of deed restrictions with standardized language and make available to project developers	IHTF	City, County, Community Rebuilds	RCAC	2017	Community Rebuilds – In Progress
d. Work with USDA to establish deed restrictions for 502-direct and 523-guaranteed loan programs	HASU, Community Rebuilds	City, County		2016; Ongoing	In Progress
e. Establish agreements and funding mechanisms for deed restriction administration	City, County	IHTF, HASU, Community Rebuilds, MACLT		2017 - 2018	City—In Progress County—In Progress
f. Update property assessments to better delineate appreciation due to land versus buildings	County Assessor	IHTF, HASU, Community Rebuilds, Appraisers, Bankers		2017 – 2018	Will begin in 2017

7. BUILDING CONSTRUCTION & DESIGN PRACTICES					
ACTION STEPS	LEAD AGENCY	IMPLEMENTATION PARTNERS	POSSIBLE FUNDING SOURCES	TARGET DATE	STATUS
a. Provide educational resources to local development community	City, County, IHTF	City and County Staff, Local Developers and Builders, HASU, Community Rebuilds, American Planning Association (APA), American Institute of Architects (AIA), Smart Growth America		2017; Ongoing	
b. Provide a library of pre-approved building plans for affordable housing to local developers	IHTF	MACLT, Local Architects, Developers, and Builders		2017; Ongoing	One design complete and nearly approved; Library host to be determined

8. DEVELOPMENT COSTS REDUCTION					
ACTION STEPS	LEAD AGENCY	IMPLEMENTATION PARTNERS	POSSIBLE FUNDING SOURCES	TARGET DATE	STATUS
a. Establish housing funds within the City and County budgets to support the development of affordable housing	City, County, Special Service Districts (SSDs)	City and County Staff, Special Service District Staff, Local Developers and Builders, Public Finance Experts		2016; Ongoing	City—Doone County—Done SSDs—In Progress
b. Evaluate opportunities to develop housing or mixed use developments on publicly owned parcels	City, County, SSDs, State and Federal Land Management Agencies	City and County Staff, Special Service District Staff, Local Developers and Builders, Public Finance Experts	City, County, Low Income Housing Tax Credits (LIHTC), CDBG, Olene Walker Housing Loan Fund (OWHLF), USDA, EDA, CDBG, Private Donors	2016; Ongoing	Map of publicly owned parcels provided to City and County Staff in 2016; Evaluation of development opportunities—Ongoing
c. Implement guidelines for fee waivers and deferrals (e.g. impact fees, development review fees, building permit fees, and others)	City, County, SSDs	City and County Staff, Special Service District Staff, Local Developers and Builders, Public Finance Experts		2016; Ongoing	City—In Progress County—Done SSDs—In Progress
d. Consider offering direct subsidies to eligible low-income households or developers of affordable housing	City, County	City and County Staff, Special Service District Staff, Local Developers and Builders, Public Finance Experts		2017; Ongoing	Depends on creation of housing funds with committed revenue source

9. HOMELESSNESS					
ACTION STEPS	LEAD AGENCY	IMPLEMENTATION PARTNERS	POSSIBLE FUNDING SOURCES	TARGET DATE	STATUS
a. Work with Local Homeless Coordinating Committee to consider needs of the homeless	Homeless Coordinating Committee	IHTF	State of Utah	2017; Ongoing	IHTF members participated in a permanent supportive housing (PSH) toolkit in 2016; Homeless Coordinating Committee—Ongoing
b. Expand membership	Homeless Coordinating Committee	IHTF		2017; Ongoing	
c. Establish operational budget	Homeless Coordinating Committee	City, County	State of Utah, Veterans Affairs	2018; Ongoing	

XIV. HOUSING TERMINOLOGY

Affordable housing involves many federal, state, and local agencies, programs, budgets, and stakeholders, each with their own housing vernacular. The following is a list of common terms used in the affordable housing arena:

Accessory Dwelling Unit (ADU) -- A secondary and typically smaller dwelling unit built on a parcel with a primary dwelling unit. These are sometimes referred to as "mother-in-law" apartments.

Adjusted Gross Income (AGI) -- Gross income minus adjustments to income.

Affordable Housing -- Federal and State policies consider housing to be affordable when housing costs consume no more than 30 percent of gross annual household income; this standard particularly applies to households earning less than 80 percent of Area Median Income. Rental housing costs include rent, water, gas, and electric payments. Ownership housing costs include mortgage, taxes, insurance, water, sewer, gas, electric payments and homeowner association fees. Some federal policies consider housing to be affordable when the gross household income remaining after all housing costs are paid is sufficient to cover other essential expenditures such as food, clothing, healthcare, transportation, and childcare. This alternative definition of affordable housing is referred to as residual income.

Affordability Gap -- A term that generally refers to the difference between the average sales price for a typical single family home and the amount that a household could afford to pay for that home without spending more than thirty percent of gross annual household income on total housing costs. This figure is typically computed for households earning the Area Median Income.

Area Median Income (AMI) -- Also, Area Median Family Income (MFI) -- The income level of households in a community where half the households of the same size earn more than the AMI and half earn less than the AMI. Each year the federal government designates the AMI for a community for households of 1-8 people. Many affordable housing programs use AMI to determine household eligibility. In 2016, the AMI for a household of four in Grand County was $64,300 per year (HUD).

Assured Housing -- Also, Inclusionary Zoning or Fair-Share Housing -- A set of policies that requires new development to include affordable housing. Private housing developers may be required to build deed-restricted affordable housing as a percentage of or in addition to market rate housing. A community may adopt assured housing policies to meet a variety of community goals including economic integration and targeted development. Often, development incentives are utilized to offset the reduced profit associated with construction of deed-restricted units. Private commercial or non-residential developers may be provided several compliance alternatives including on-site construction, off-site construction, land dedications, fee-in lieu, or others.

Attainable Housing -- A term with multiple meanings that generally refers to housing that is affordable to a household earning between 80 percent (80%) and 120 percent (120%) of AMI.

Community Land Trust (CLT) -- A non-profit organization recognized by the U.S. Department of Housing and Urban Development [HUD]. A CLT acquires land through purchase or donation, then allows housing units to be built on the land through ground leases. By removing the cost of land acquisition and restricting occupancy to income eligible households, the CLT reduces the overall cost of construction. This helps keep the housing units affordable.

Community Housing Development Organization (CHDO) -- A non-profit organization recognized by HUD. A CHDO develops and/or operates affordable housing projects. A CHDO can access a wider range of public and private financing than other non-profit organizations or government agencies.

Cost-burdened -- Households paying more than 30 percent (30%) of gross annual household income are considered cost-burdened.

CROWN Program -- An affordable home lease-to-purchase program funded by low income housing tax credits available through the Utah Housing Corporation to qualifying families earning up to 60 percent of AMI. After the expiration of the 15 year compliance period, the tenants occupying the home have the option of purchasing the home for an amount equal to the unpaid balance of the financing sources plus a portion of the original equity invested. Program includes training in personal finance, home maintenance, and repair.

Deed Restrictions -- Part of the deed to a property, restrictions can impose purchase or rental eligibility requirements, limit the price at which a property can be sold, or limit the rental rate an owner may charge. Deed restrictions help keep properties affordable over time.

Density Bonus -- Density bonuses allow developers to increase the number of housing units they may build on a parcel above what is normally allowed in the zone. In exchange, the developer deed-restricts a percentage of the units so they remain affordable to income-eligible households over time.

Development Code Barrier Reduction or Elimination -- Modification of local housing development codes to improve land use and reduce housing costs. Many communities are examining local zoning rules to ascertain if there are regulations (excessive setbacks, height limits, road widths, density restrictions, etc.) that make it difficult to build both market rate and affordable housing.

Doubling Up -- More than one household living in the same housing unit. In some instances, more than two households may live in the same housing unit. In the context of this document, the authors refer to multiple households living together out of necessity more than choice.

Employer Assisted Housing Program -- In some communities, businesses or government agencies attract and retain key employees by helping them find and pay for housing. Sometimes the help comes in the form of low- or no-interest loans, forgivable loans, or down payment assistance. Employers can develop their own individual programs or join with other employers to pool their money into one fund.

Essential Housing – Also, Workforce Housing -- A term used to describe housing available to a class of individuals often viewed as vital community service providers, such as police officers, firefighters, teachers, nurses, and others. In the Moab Area, service industry employees are also viewed as essential service providers.

Fair Market Rent (FMR) -- Rent level guidelines for the Housing Choice Voucher Program established by HUD for each county in the United States.

Fast-Track Development Process -- An expedited project approval process for developments with affordable housing units. Reducing review time can often reduce housing costs. May include "front of the line" policies for reviewing projects.

Fee Deferrals or Waivers -- The fees charged to new construction adds to the cost of an affordable housing project. In some instances local government ~~can waive fees,~~will allow developers to pay the fees at a later time (fee deferral)~~,~~ or, in some cases, pay the fees for the developer (fee waiver)~~,~~ in order to lower the cost of construction. In all cases, local government should acknowledge that impacts are still created, but the manner in which they are accounted for is adjusted.

Household Income -- The combined gross income of all residents in a household. Income includes wages and salaries, unemployment insurance, disability payments, and child support. Household residents do not have to be related to the householder for their earnings to be considered part of household income.

Housing Quality Standards -- Building safety standards units must meet to qualify for participation in the Housing Choice Voucher Program and other state rental assistance programs.

Housing Rehabilitation Programs -- Low interest loans or grants available to low-income property owners and tenants to repair, improve, or modernize their dwellings or to remove health and safety problems.

Housing Trust Fund -- A community may collect public and private funding that can be used to subsidize affordable housing projects in that community.

HUD -- United States Department of Housing and Urban Development.

Inclusionary Zoning -- See Assured Housing

Income Eligible Households -- Each affordable housing program defines the income range for households that are eligible to participate in that program.

Land Banking -- A strategy for identifying and securing lots and undeveloped tracts of land to support future affordable housing development. When referring to private land holdings, land banking may refer to investment strategy where property owners choose not to develop housing, suppress supply, and achieve a higher return on investment later.

Local Match -- A local contribution of actual or in-kind funds required to "match" or leverage Federal, State, and other funding. Local matches reflect local commitment to the creation of affordable housing units.

Low-income -- Household income between 30 percent and 50 percent of Area Median Income as defined by HUD.

Manufactured Home -- A factory-built, single family structure designed for long-term occupancy that meets the Federal Manufactured Home Construction and Safety Standards of 1976 42 U.S.C. Sec. 5401, commonly known as the HUD (U.S. Department of Housing and Urban Development) Code. Such houses are delivered on permanently attached axels and wheels and are frequently referred to as "modular" when constructed in more than one building section.

Mobile Home Conversion from Rental to Resident Ownership -- As land prices increase, there is often financial pressure on mobile home park owners to close the parks and convert the properties to more profitable uses. Residents of mobile home parks sometimes can, with help from government agencies and non-profit groups, purchase the mobile home parks they live in, thereby preserving the park for affordable housing use.

Mobile Home Park Loans -- The State of Utah and various non-profit affordable housing organizations provide low-interest loans to residents of mobile home parks to purchase the parks.

Moderate-income -- Household income between 50 percent and 80 percent of Area Median Income as defined by HUD.

Mobile Home -- A residential dwelling fabricated in an off-site manufacturing facility designed to be a permanent residence, and built prior to the enforcement of the Federal Manufactured Home Construction and Safety Standards beginning June 15, 1976.

Modular Home -- A structure intended for long-term residential use and manufactured in an offsite facility in accordance with the International Building Code (IBC), or the International Residential Code (IRC). This housing type is produced in one or more building sections and do not have permanent, attached axels and wheels.

Mutual Self Help Housing Program -- A federally funded rural "sweat-equity" home ownership program for low-income families. A group of families collectively construct their homes supervised by a non-profit housing developer. Families contribute at least 65 percent (65%) of home construction labor.

Overlay Zone -- A special zoning district that may encompass one or more underlying zones and imposes additional requirements beyond the regulations for development in the underlying zone(s). Overlay zones deal with special situations that are not necessarily appropriate for a specific zoning district or that apply to several districts. For example, a provision of an Affordable Housing Overlay Zone that covers one or more zones might require that tracts above a specified acreage that are proposed for higher density development would also include a percentage of affordable or low-income housing units.

Payroll Wage -- The gross pay an employee receives for a given amount of time worked, typically hourly, weekly, monthly, or yearly. Gross refers to the pay an employee would receive before withholdings are made for such things as taxes, contributions, and savings plans.

Public Private Partnerships -- Partnerships between local governments, non-profit housing organizations, and the private sector established to meet local affordable housing needs by bringing additional resources and skills to the process.

Real Estate Transfer Assessment (Voluntary) -- Fees assessed when real estate properties are sold. These fees are then used to subsidize affordable housing programs.

Severely Cost-burdened -- Households paying more than 50 percent (50%) of gross annual household income are considered severely cost-burdened.

Subsidized Housing -- Housing sold or rented at below market values due to government or private contributions.

Tax Abatement on Residential Rehabilitation Improvements -- Incentive to improve residential properties through a tax incentive. The increase in property tax assessed value generated by home improvements will not be taxed for a number of years.

Tiny Home -- An umbrella term that describes housing units under 400 sq. ft. in size. While an approved primary residence or ADU may be classified as a tiny home based on square footage, the term often refers to housing units built for temporary occupancy and that do not meet the IBC, IRC, or HUD construction standards.

Transfer of Development Rights (TDR) -- The removal of the right to develop or build, expressed in dwelling units per acre or floor area, from property in one zoning district, and the transfer of that right to land in another district where the transfer is permitted. The transfer may be made by the sale or exchange of all or a part of the permitted density of one parcel to another.

USDA -- United States Department of Agriculture.

Vacancy Rate -- In this report, vacancy rate refers to the percentage of all housing units that are not currently inhabited by full-time occupants. A vacant unit may be one which is entirely occupied by persons who have a usual residence elsewhere. New units not yet occupied are classified as vacant housing units if construction has reached a point where all exterior windows and doors are installed and final usable floors are in place.

Very Low-income -- Household income below 30 percent of Area Median Income as defined by HUD.

2016 MOAB AREA AFFORDABLE HOUSING PLAN

MOAB AREA HOUSING PLAN

Prepared for the residents, businesses, and public officials of:
Grand County
City of Moab
Town of Castle Valley

Written spring 2009 by:
The Interlocal Housing Task Force
Rural Community Assistance Corporation

Updated fall 2016 by:
Zacharia Levine
Interlocal Housing Task Force
City of Moab
Grand County

I. TABLE OF CONTENTS

Section	Content	Page
I	Table of Contents	5
II	Introduction & Background	6
III	Key Findings	8
IV	Data Sources	11
V	Demographic and Housing Overview	13
VI	Affordable Housing Efforts to Date	29
VII	Housing Needs Analysis	33
VIII	Barriers & Impediments to Affordable Housing	57
IX	Development & Design Solutions to Expand Affordable Housing	63
X	Affordable Housing Design Guide	71
XI	Brief Housing Development Summary	85
XII	IHTF Recommendations	91
XIII	Affordable Housing Goals & Objectives	93
XIV	Affordable Housing Action Plan	95
XV	Housing Terminology	111

II. INTRODUCTION & BACKGROUND

Housing is the backbone of every community. Housing has direct and indirect links to all aspects of community and economic development and serves as the foundation for a high quality of life. The Moab Area needs an adequate and accessible supply of housing for residents and employees in order to sustain its reputation as a world-class destination and a great community in which individuals and families can live, work, and play. To that end, this housing plan shall guide future policy-making, budgeting, and programmatic development at various levels of local government.

Housing affordability has become a primary challenge for communities across the country. Regardless of size, location, economic profile, or political character, demand for affordable housing has never exceeded supply by such a large degree, as supported by the data presented in this plan. The imbalance is exacerbated in amenities-rich communities throughout the American West. Although Moab is not alone in trying to overcome the housing challenge, it must find solutions appropriate to the local context.

2009 Housing Study and Affordable Housing Plan

In 2009, the City of Moab and Grand County jointly adopted their first Housing Study and Affordable Housing Plan. The plan was created through a collaborative, multi-year study and public planning process. Meeting facilitators included representatives from the City of Moab, Grand County, Housing Authority of Southeastern Utah (HASU), Rural Community Assistance Corporation (RCAC), and Bureau of Economic Business Research (BEBR) located within the University of Utah's David Eccles School of Business. Stakeholder participants represented a broad cross-section of the community, including employers, government officials, housing user groups, contractors, financiers, brokers, and concerned citizens. Details of the process followed to create the plan, key findings, housing needs projections, and an associated action plan can be found in the 2009 report.

2016 – 2025 Housing Plan

The impetus for creating a new housing plan is multi-faceted. First, housing affordability has declined further since 2009. Second, the Interlocal Housing Task Force, which is a byproduct of the 2009 effort, has been revitalized under new leadership. The Task Force meets regularly and believes additional action would be of great benefit to the community. Third, this document is required by the State of Utah and is often referenced by local entities seeking state and federal funds for affordable housing development projects. For example, HASU requires updated market study information in order to remain competitive in receiving low income housing tax credits (LIHTC) critical to the financing and construction of affordable housing for very low- and low-income households. Fourth, Moab's community and economy continue to evolve rapidly and an updated plan is needed to reflect recent changes and possible future scenarios.

III. KEY FINDINGS

- Housing affordability continues to decline. The imbalance between supply and demand in the housing market has resulted in very high housing costs.
- The imbalance between supply and demand for housing in Grand County results from the following factors: **low household income, high housing costs, the influence of external market demand, the condition of existing housing supply, and restrictive land use regulations.**
- Existing land use regulations favor low-density, single family detached dwellings with minimal mixed-use development, which leads to inefficient land use, high infrastructure construction and maintenance costs, and longer commutes for residents.
- **Housing *is* economic development.** The shortage of affordable housing currently hinders business development and employee retention.
- The Area Median Income in Grand County **increased from $55,300 per year in 2015 to $64,300 per year in 2016**, each for a family of four. The $9,000 increase is likely attributable to increased incomes for the highest earners and increased income from non-labor activities such as dividends, interest, rent, and retirement related entitlements.
- Currently, **more than half all households earning 80 percent (80%) or less of Area Median Income (AMI) in Grand County are cost-burdened**, which means they spend more than 30 percent (30%) of household income on total housing costs including mortgage or rent, taxes, insurance, utilities, and HOA fees where applicable.
- Currently, **more than one-quarter all households earning 80 percent (80%) or less of Area Median Income (AMI) in Grand County are severely cost-burdened,** which means more they pay more than 50 percent (50%) of combined household income towards total housing costs.

- Assuming recent population trends continue but vacancy rates (e.g. second homes and residential units used as overnight accommodations) stabilize at 30 percent (30%), t**he number of new housing units needed across all price levels rises to will increase by 316 in 2020, 1,024 in 2030, 1,826 in 2040, and 2,737 in 2050.**
- Assuming the share of renter-occupied and owner occupied housing remains constant, the 316 new units needed by 2020 will include **98 rental units and 218 owned units.**
- Decision-making bodies need to exercise political will in the area of affordable housing and support the regulatory, budgetary, and programmatic action items contained within this document in order to meet increasing demand for affordable housing.

S 500 W
S 100 W
W 100 S
W 200 S

IV. DATA SOURCES

The following data sources were used during the research, analysis, and writing of this report. Zacharia Levine, Grand County Community Development Director, conducted all quantitative analysis and modeling. Where tables from the 2009 plan were updated, equivalent methodology was employed.

- United States Census Bureau
- United States Department of Housing and Urban Development (HUD)
- United States Bureau of Economic Analysis
- United States Department of Commerce
- United States Department of Agriculture
- National Association of Realtors
- Utah Department of Workforce Services
- Utah State Tax Commission
- Utah Association of Realtors
- Multiple listing service (MLS) – Grand County
- Fall 2015 Employee Housing Survey (hotels, motels, and campgrounds) conducted by Zacharia Levine and Mary Hofhine of the Grand County Community Development Department
- Summer 2016 Employee Housing Survey (seasonal outfitters) conducted by Ruth Brown and the Interlocal Housing Task Force
- Building construction permit numbers, compiled by the Grand County building official
- Current and ongoing housing workshops conducted by Grand County and the City of Moab
- Past affordable housing studies and efforts compiled by the Interlocal Housing Task Force


community
rebuilds

V.

DEMOGRAPHIC & HOUSING OVERVIEW

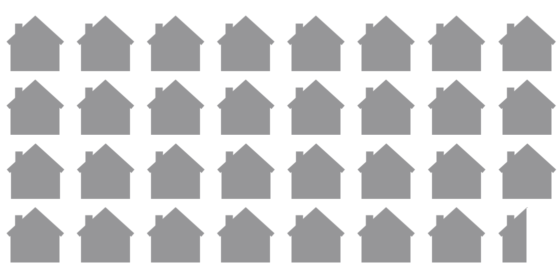
It is critical to understand housing in the context of recent trends in population, housing characteristics, employment, construction, and existing housing inventories.

Grand County Population & Households

Population and household formation are arguably the most important indicators of housing demand over time. In Grand County, however, full-time population may provide misleading information about housing demand. Seasonal employment, transient residents, undocumented workers, small sample sizes for intercensal counts, and enormous spikes in temporary populations from tourism lead to underestimates of housing demand in the Moab Area. It is difficult to estimate the effects of such demand, so only full-time population and household counts are reported below.

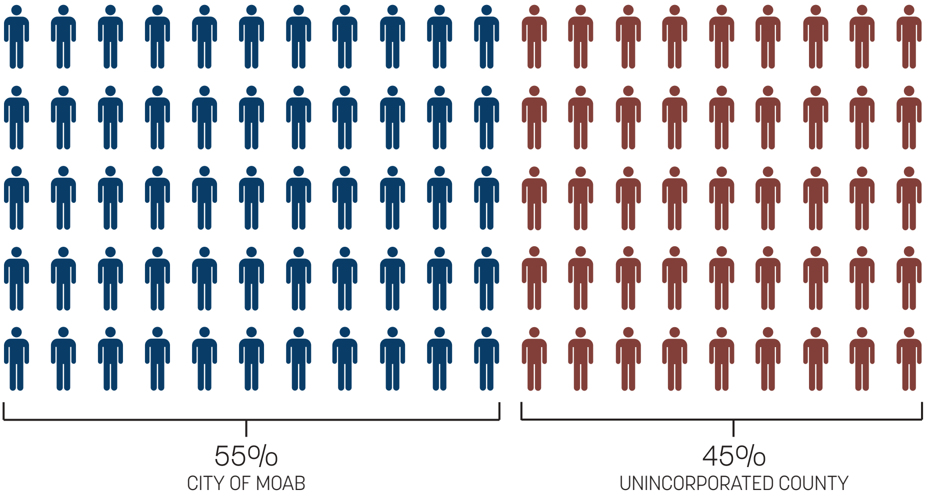
2.35 PERSONS PER HOUSEHOLD

31.4 NEW HOUSEHOLDS PER YEAR



FAST FACTS

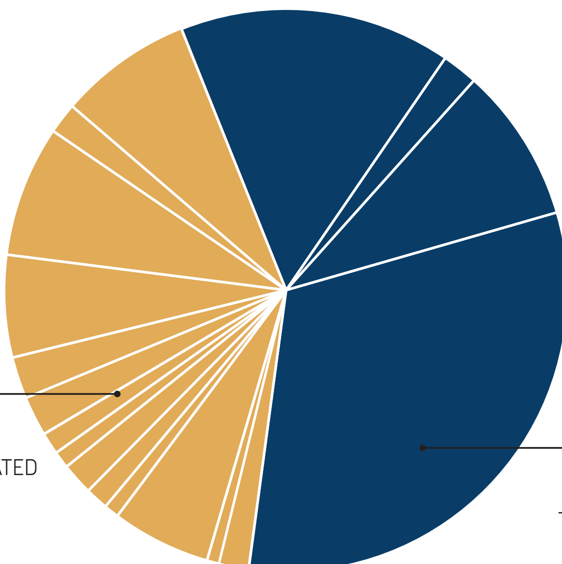
- Grand County's full-time resident population has grown at an average of **0.6% per year since 2010**, which is slower than the 1.0% average annual growth rate of the 2000s and 2.6% average annual growth rate of the 1990s.
- The average household size in Grand County remains relatively constant around **2.35 persons per household.**
- Assuming the average household size of 2.35 persons per household, average annual household formation in Grand County is **31.4 new households per year.**
- Although an average of 69 new residential units were constructed countywide each year between 2013 and 2015, more than double average annual household formation, building permits and business licenses reveal the majority were unaffordable to the majority of Grand County households or immediately converted to short-term rentals, seasonal or vacation homes.



*Population as of 2015

Employment Trends

Like many rural gateway communities in the American West, Grand County's employment profile leans heavily on service-industry jobs. Tourism related employment accounts for more than 55 percent (55%) of all jobs and remains the primary economic driver in Grand County. Because tourism related employment is more likely than other employment to be part-time, seasonal, low-paying, and without benefits, Grand County may benefit from economic diversification that leads to more varied employment opportunities and higher wages. However, economic diversification and higher wages alone will not suffice. The housing market needs a stable balance of year-round demand and supply that accounts for long-term occupancy and short-term occupancy. Higher wages will enable local workers to compete for market rate housing, but supply across all price levels is relatively constrained.



41.8%
NONTOURISM-RELATED INDUSTRIES

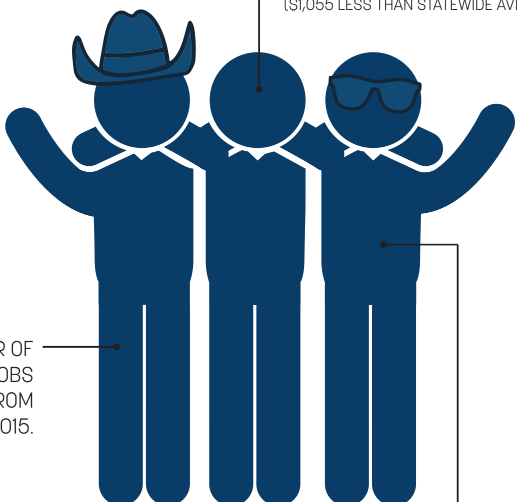
1.70% MINING
2.06% UTILITIES
5.67% CONSTRUCTION
0.86% MANUFACTURING
1.32% WHOLESALE TRADE
1.83% TRANSPORTATION & WAREHOUSING
0.99% INFORMATION
1.26% FINANCE & INSURANCE
2.29% PROFESSIONAL SCIENTIFIC & TECHNICAL SERVICES
2.39% ADMIN, SUPPORT, WASTE MGMT, REMEDIATION
5.88% EDUCATION SERVICES
7.52% HEALTH CARE & SOCIAL ASSISTANCE
1.76% OTHER SERVICES (EXCEPT PUBLIC ADMIN)
7.64% PUBLIC ADMINISTRATION

58.2%
TOURISM-RELATED INDUSTRIES

RETAIL TRADE **15.6%**
REAL ESTATE, LEASING & RENTING **2.06%**
ARTS, ENTERTAINMENT & RECREATION **8.93%**
ACCOMODATION & FOOD SERVICES **31.6%**

CURRENT WORKFORCE OF GRAND COUNTY

5,249 AVERAGE EMPLOYEES
550 ESTABLISHMENTS
$2,566 AVERAGE MONTHLY WAGE
($1,055 LESS THAN STATEWIDE AVERAGE)



THE NUMBER OF NONAGRICULTURAL JOBS INCREASED **16.8%** FROM 2010 - 2015.

TOURISM & TRAVEL EMPLOYEES

58.2% OF GRAND COUNTY WORKFORCE
$2,063 AVERAGE MONTHLY WAGE
($1,558 LESS THAN STATEWIDE AVERAGE)

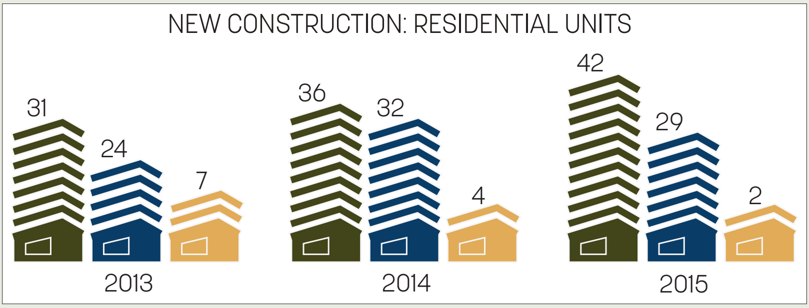
FAST FACTS

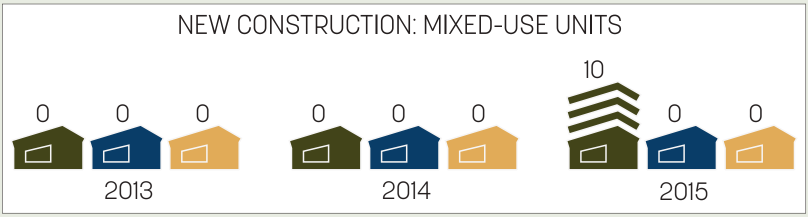
- The number of nonagricultural jobs **increased 16.8%** between 2010 and 2015. Grand County's economy is expanding.
- The two industries with the largest percentage increases in employment between 2010 and 2015 were **information and professional, scientific, and technical services**. A continuation of this trend would benefit Grand County as wages in these industries tend to be higher than average.
- The **average annual payroll wage increased 12% to $30,792** between 2010 and 2015. Grand County ranks 22nd in the state of Utah for average payroll.
- The 2014 average household adjusted gross income in Grand County was **$53,332, the lowest of all counties in Utah.**
- The percentage of households with **adjusted gross incomes lower than $20,000 in 2014 was 29.2%.** Only three counties exhibited higher percentages in 2014.

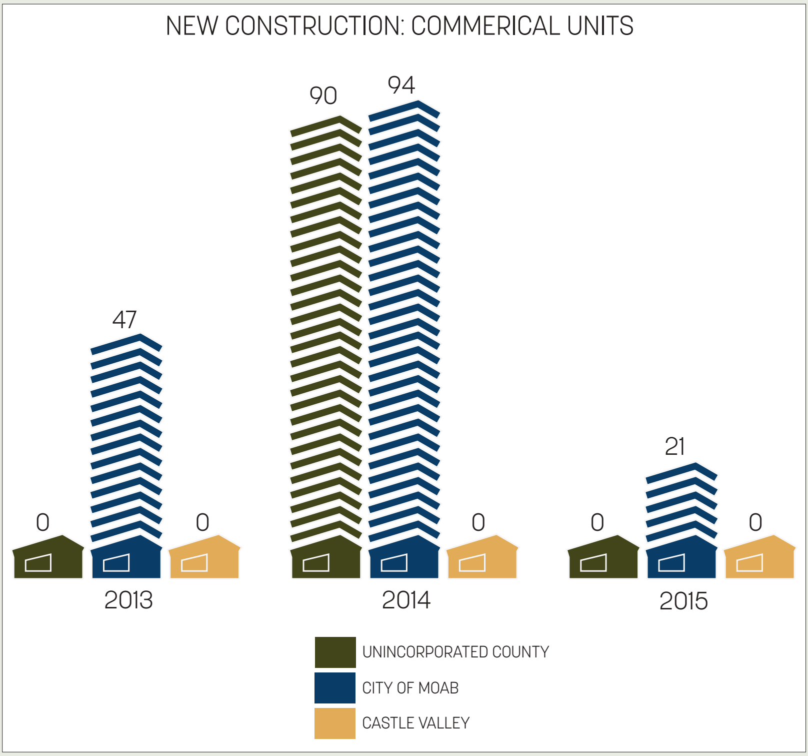
Housing Construction

Housing affordability, at its root, is a function of supply and demand. Housing construction is the primary indicator of changes in supply. In Grand County, housing construction rates have increased slightly in recent years as the nationwide real estate market continues to rebound from the 2007-'08 recession. Increased construction activity has also benefited from historically low interest rates, an expanding local economy, and increasing demand for new housing from residents and investors.

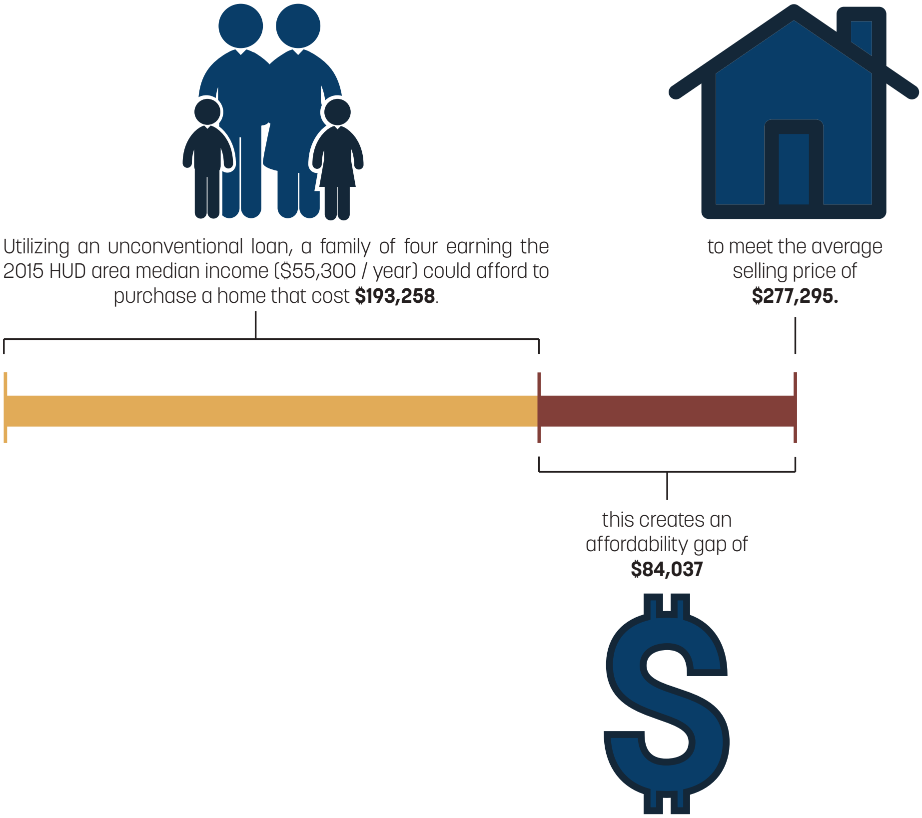
- Residential construction has remained at lower levels than the pre-2008 recession period. In the years 2013-2015, an **average of 69 residential units across all types were constructed each year.** In the years leading up to 2008, an average of 100 residential units across all types were constructed each year.
- Building permit data suggest that **an increasing share of new residential construction is actually intended for seasonal or vacation occupancy** in the unincorporated areas of Grand County and the City of Moab, representing 38.5% and 34.1% of new residential construction, respectively. These types of end-uses tend to push sales prices higher than long-term owner- or renter-occupancy.
- Multiple mobile home parks were redeveloped between 2008 and 2015. As of 2015, 15 parks provided a total of **491 available lots and remained 80% occupied** on average.


NEW CONSTRUCTION: RESIDENTIAL UNITS
31
24
7
2013
36
32
4
2014
42
29
2
2015


NEW CONSTRUCTION: MIXED-USE UNITS
0
0
0
2013
0
0
0
2014
10
0
0
2015

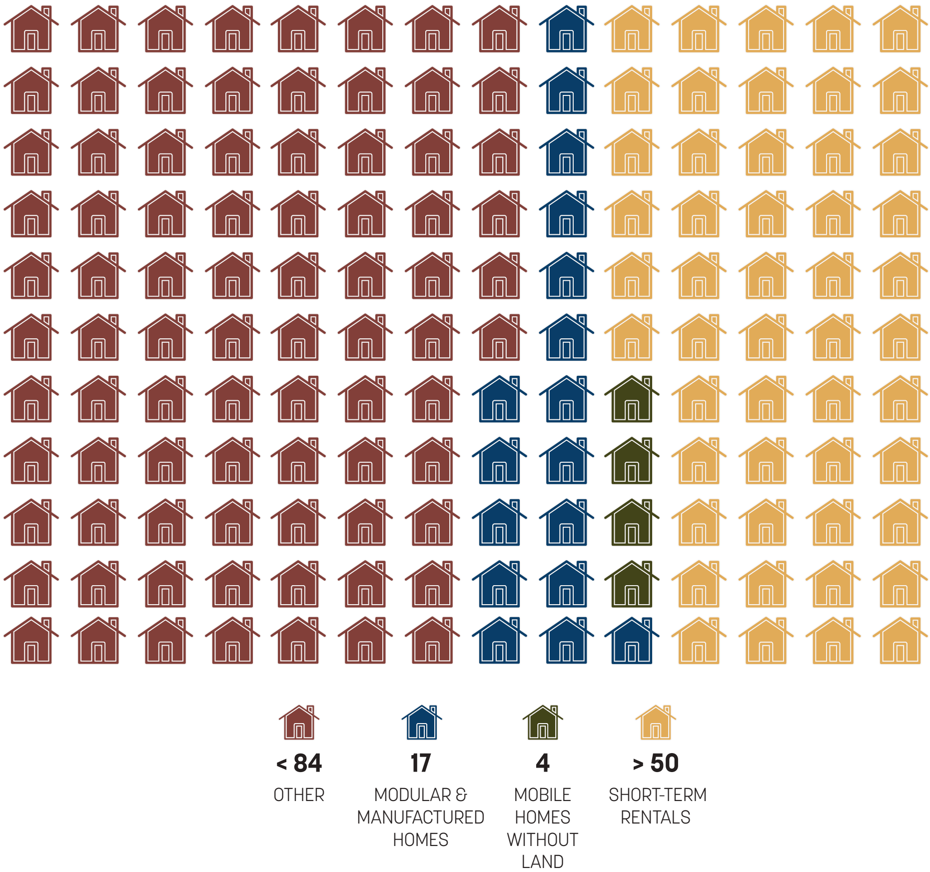

NEW CONSTRUCTION: COMMERICAL UNITS
0
47
0
2013
90
94
0
2014
0
21
0
2015
UNINCORPORATED COUNTY
CITY OF MOAB
CASTLE VALLEY

Land and Housing Prices



Tracking land and housing prices is central to understanding local housing markets. As prices change, opportunities and constraints also change. The prices for developable land and finished construction have increased steadily since 2000, with some variability year-to-year. In a growing economy and upward housing market, affordable housing becomes increasingly difficult to finance, construct, and preserve. Key statistics provided below indicate the upward trend of Moab's housing market, which makes housing less and less affordable to lower income households. The market for raw land has also increased markedly, which makes development more expensive and, as a result, sales and rental prices increase as developers pass the costs onto end users.

Types of Residential Structures Sold in 2015

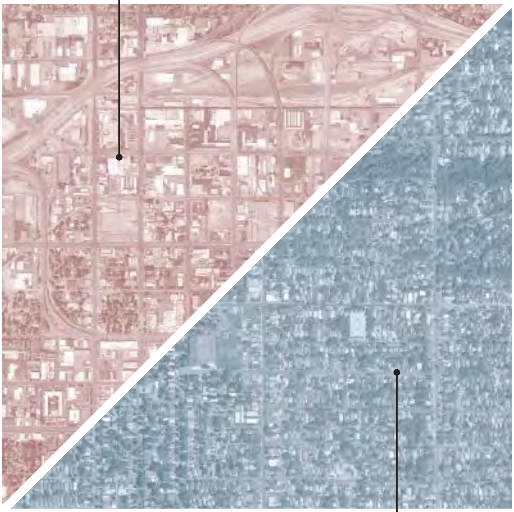


In 2015,

- There were **155 residential dwelling units of all types sold** in Grand County - 4 were mobile homes without land, 17 were modular or manufactured homes, and at least 50 were very likely to be used as short-term rentals.
- The median and average **list prices** of units that sold were **$269,000 and $277,549**, respectively.
- Of the houses for which sales prices can be computed, the median and average **sales prices were $263,942 and $274,202**.

In 2016, the average assessed value of all homes within Grand County was **$296,000**.

LAND

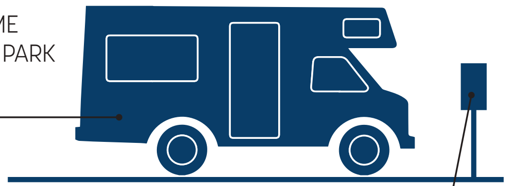


In May 2015,

- The median and average prices for recently sold and active residentially zoned parcels of developable land were **$200,301 per acre and $248,936 per acre**, respectively.
- The median and average prices for recently sold and active commercially zoned parcels of developable land were **$145,788 per acre and $325,099 per acre**, respectively.

HOUSING

RENTING A MOBILE HOME
INSIDE A MOBILE HOME PARK
$650 - $1200 (per month)



RENTING A SPACE INSIDE A
MOBILE HOME PARK
$275 - $400 (per month)

The average assessed value of all homes within Grand County was **$296,000.**

LIST PRICES FOR OWNED HOUSING
AVERAGE **$351,700**
MEDIAN **$290,000**

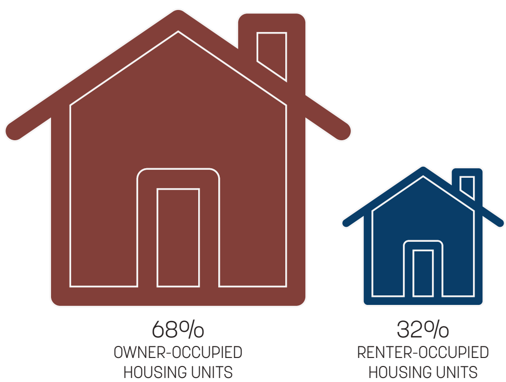
LIST PRICE FOR RENTED HOUSING
$850 WITHOUT UTILITIES
$1,100 WITH UTILITIES
(per month)

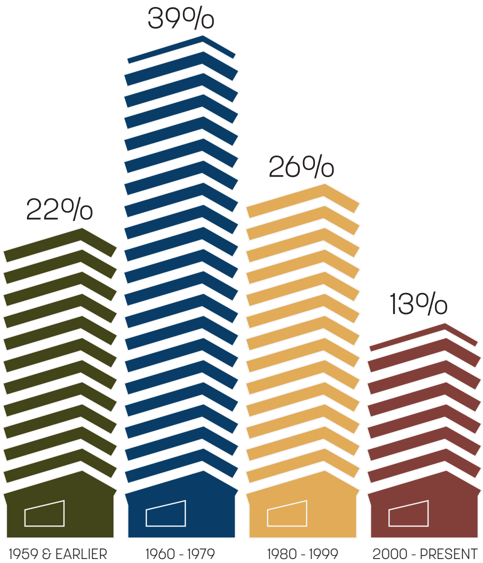
In May 2015,

- The median list price for all housing types was **$290,000**. The average list price was **$351,700.**
- The median rental price for all housing types was **$850**; when including utilities, median rental costs were **$1,100**. The HUD Fair Market Rent value, used to establish Section 8 rental vouchers, was $757 for a two bedroom housing unit and $1115 for a three bedroom unit. **Very few, if any, rental units are available for rent at rates that enable usage of the Section 8 vouchers.**
- The cost to rent a space inside an established mobile home park was between **$275 per month and $400 per month.**
- The cost to rent a mobile home inside an established mobile home park was between **$650 per month and $1200 per month.**

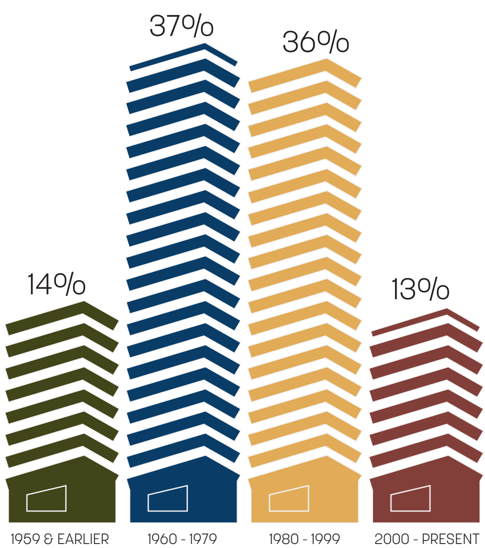
Housing Inventory Condition

While a standardized evaluation of existing housing units could not be completed prior to the writing of this plan, the US Census Bureau and local research efforts provide a cursory understanding of the quality of Grand County's housing inventory. The condition of existing housing units contributes to overall housing costs, neighborhood attachment, and public health. As housing conditions decrease over time, maintenance costs increase. Owners must choose to expend additional money or defer maintenance, which tends to increase costs in later years. Renters tend to experience increased rents over time as property owners account for maintenance costs by passing them onto renters. At the extreme, very old units, perhaps some built to substandard qualities, may result in condemnation and demolition, which decreases the supply of housing. Alternatively, residents may occupy otherwise uninhabitable housing units that lead to mental and physical health issues. **A healthy housing market depends on a balance of renovating older homes, rebuilding dilapidated structures, and new construction.**





OWNER-OCCUPIED HOUSING UNITS BY YEAR BUILT



RENTER-OCCUPIED HOUSING UNITS BY YEAR BUILT


69%
1-UNIT DETACHED
3%
1-UNIT ATTACHED
4%
2 - 4 UNITS
1%
5 - 19 UNITS
19%
OTHER (MOBILE HOME, RV, ETC.)
4%
20 OR MORE UNITS

- The occupancy rate and owner-occupancy rate have declined in Grand County, although the **owner-occupancy rate of 67 percent (67%) still exceeds the national average** of 63 percent (63%).
- The **vacancy rate continues to rise**, and is now at 27 percent (27%), which reveals the degree of external demand for real estate in Moab.
- The overwhelming majority of existing housing in Grand County is a one-unit detached dwelling. One-unit detached dwellings tend to utilize the most land per housing unit.
- Mobile homes, RVs, and other housing types account for **nearly 20 percent (20%)** of all occupied housing in Grand County.
- Of all owner-occupied housing units, **61 percent (61%) were constructed prior to 1980.** Of all renter-occupied housing units, **51 percent (51%) were constructed prior to 1980.**
- The age of a housing unit may be serve as an indicator of high maintenance costs, which increases total housing costs for owners and renters.
- The number of mobile home lots has decreased in Grand County due to closures in some mobile home communities. There are **491 mobile home lots** in Grand County, of which roughly 80 percent (80%) are occupied.
- **The use of RV lots for longer-term occupancy has increased in recent years.** Of the 930 Recreational Vehicle (RV) spaces located inside permitted campgrounds, 106 are utilized for "extended stays" (i.e. longer-term occupancy) and 25 are identified as employee housing units. In 2016, 14 "employee housing" RV spaces were approved in the unincorporated county through the commercial campground ordinance.


GEHL
GEHL

VI.

HOUSING EFFORTS TO DATE

Multiple partners have aided in the provisioning of affordable housing units in Grand County. These efforts should be lauded.

Multiple partners have aided in the provisioning of affordable housing units in Grand County. These efforts should be lauded. Additionally, the Interlocal Housing Task Force recently reestablished itself as an active work group aggressively targeting policies and programs that may help to address the decline of housing affordability and availability. The task force meets monthly, includes broad representation from the community, and serves as a driving force behind work in the affordable housing arena. Because of its efforts, the City of Moab and Grand County have made the topic of affordable housing a standing agenda item on all joint meetings. Further, the City of Moab has included affordable housing as a top legislative priority. It recently allocated $150,000 to affordable housing. Grand County has established regular workshops between the Council and Planning Commission, agreed to a work plan, and begun executing the work plan through policy changes and planning. It too has allocated funds towards affordable housing.

Of particular interest to affordable housing specialists is the period of affordability. The adjacent table includes the occupancy type and deed restriction status for multiple housing developments. The Mutual Self-Help (MSH) program, administered by HASU, has produced the greatest number of housing units for low-income households. Utilizing USDA 502-direct loans, the MSH program enables eligible households to contribute "sweat equity" towards the construction of their homes in exchange for low-interest rates, loan repayment subsidies, and home equity. Community Rebuilds also utilizes 502-direct and 523-guaranteed loans administered by USDA. Both organizations are working with USDA to create and implement deed restrictions on newly constructed homes beginning in 2017. Deed restrictions are critical for preserving long-term housing affordability and may last between 15 and 99 years, or remain in perpetuity.

In May 2016, the Arroyo Crossing Subdivision was approved as the very first private development to include a voluntary 20 percent (20%) set-aside for affordable housing. The agreement followed months of negotiations with the property owner and developer, a successful rezone request, and master plan approval. Once fully constructed, 44 of the 220 proposed housing units will be deed-restricted for a minimum of 40 years. Eligible households cannot earn more than 80 percent (80%) of AMI and must have at least one adult who works full-time within the boundaries of the Grand County School District, be of retirement age (62 or older), or have a qualifying mental or physical disability. The development agreement that establishes this set-aside encumbrance of Arroyo Crossing subdivision represents the single largest development impact of a non-subsidized, privately constructed project to date. Indeed, it sets a historic precedent in Grand County.

The current affordable housing stock in Grand County totals to 405 units, including 163 owner units and 242 renter units. Only 199 of these units will be deed restricted by 2020.

Developer	Development	Number of Units Built	Year Built	Occupancy Type	Deed Restriction
Community Rebuilds	Single family straw bale homes	17	4 per year since 2010	Owner	Implementing deed restrictions beginning 2017
HASU	CROWN at Sage Valley	8	1998	Owner	15 yr. compliance period completed (no longer restricted)
HASU	Mutual Self-Help Homes	138	On-going	Owner	Exploring primary residence deed restriction beginning 2017
HASU	The Virginian Apartments	28		Renter	Income limits based on HUD Section 8 Vouchers; Ongoing
HASU	Cinema Courts	60	2012	Renter	5:1BR @25%AMI 10:1BR @39%AMI 30:2BR @45%AMI 6:3BR @45%AMI 9:3BR @50%AMI (99 year compliance period)
HASU	CROWN at Desert Wind	5	2013	Renter	15 yr. compliance period ends in 2028
HASU	CROWN at Rim Hill	8	2005	Renter	15 yr. compliance period ends in 2020
Interact	The Willows	8	2015	Renter	Mental health patients only; Ongoing
Interact	Aspen Cove	12	2015	Renter	30% of income; Ongoing
	Archway Village Apartments	20	1985	Renter	Income Limits
	Huntridge Plaza Apartments	24	2004 (Rehab)	Renter	Income Limits
	Kane Creek Apartments	36	1993	Renter	Income Limits
	Ridgeview Apartments	6	1994	Renter	Income Limits
	Rockridge Senior Housing	35	1998	Renter	Age & Income limits; Compliance period ends in 2018

VII.
HOUSING NEEDS ANALYSIS

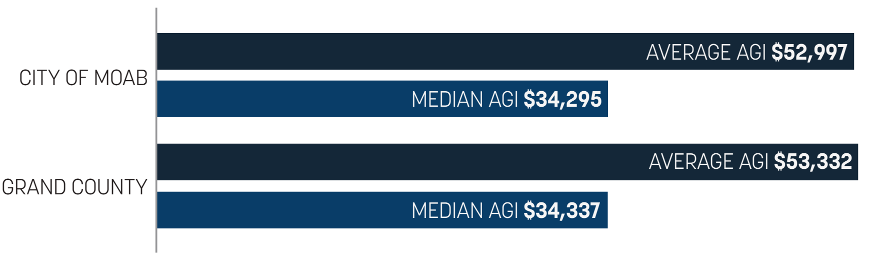
The housing challenge in Grand County is a function of multiple factors: low household income, high housing costs, the influence of external market demand, the condition of existing housing supply, and restrictive land use regulations.

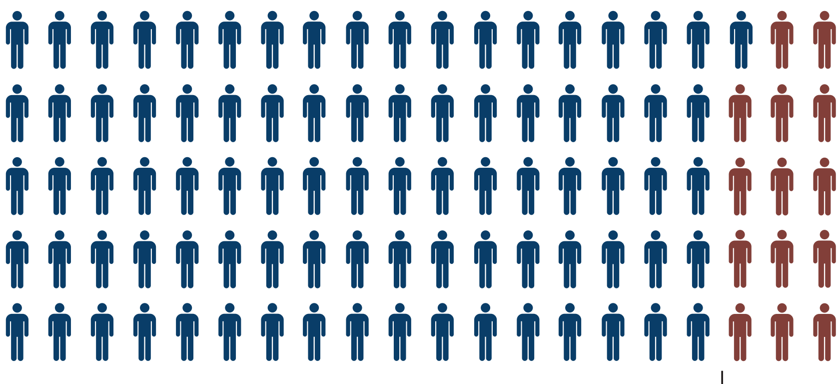
Low Household Income

The affordability gap in Grand County is in large part due to low wages, which limit or prevent homeownership and payment of market rate rent by many households. Most housing plans, policies, and programs focus on housing supply and housing prices, but it is equally important to evaluate and increase wages and income. Housing affordability depends on a balance between housing prices and income.

- The average monthly payroll wage in 2015 was **$2,566, which is $1,055 less than the statewide average** (DWS). Grand County ranks 22nd among all 29 Utah counties in average monthly payroll wage.
- Travel and tourism related employment accounted for **58.2%** of all 2015 employment in Grand County. However, the average monthly payroll wage for such jobs was only **$2,063** (DWS, ZL).
- The 2014 average adjusted gross income (AGI) for households in Grand County was **$53,332, the lowest across all counties in Utah**. The 2014 median AGI in Grand County was $34,337, which means there are many extremely high earning households pushing the average significantly higher than the median (DWS, ZL).
- In 2014, **29.2% of all households in Grand County earned less than $20,000** (26th across all counties in Utah). This represents a slight improvement from 2010 numbers (33% of all households and 28th ranked, respectively) (DWS, ZL).
- The Grand County Area Median Income for a family of four **increased from $55,300 per year in 2015 to $64,300 per year in 2016**. Because synchronous increases are not seen in average payroll wages, the $9,000 increase is likely attributable to increased incomes for the highest earners and from non-labor activities such as dividends, interest, rent, and retirement related entitlements.

The 2014 average adjusted gross income (AGI) for households in Grand County was the **lowest across all counties in Utah**. There are many extremely high earning households pushing the **average significantly higher than the median**.

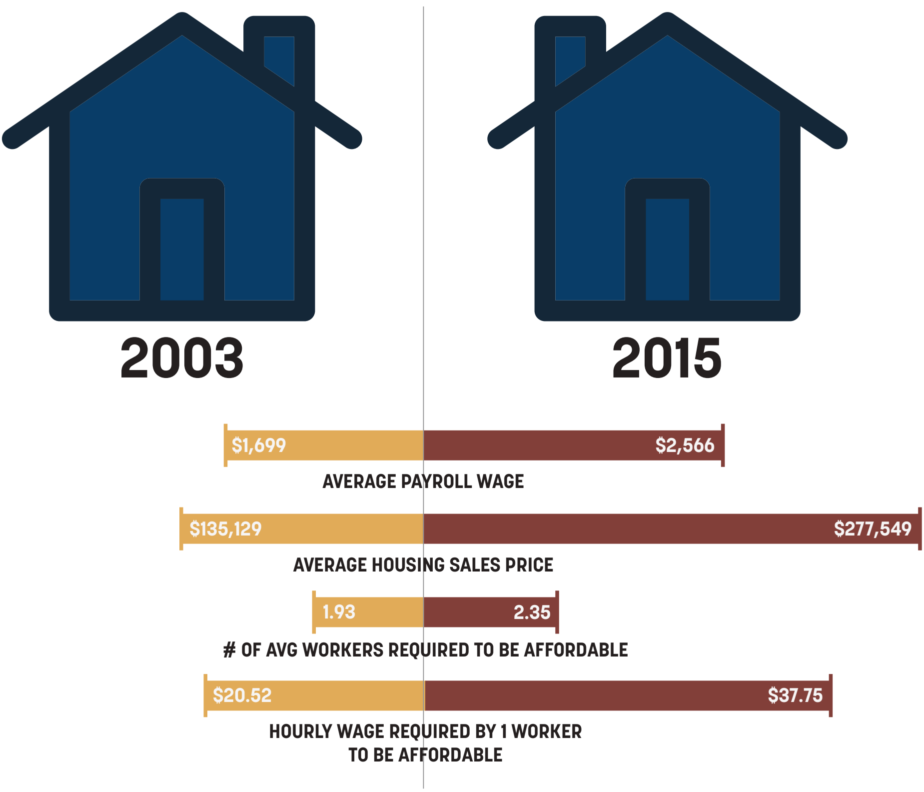




29.2%
HOUSEHOLDS WITH ADJUSTED GROSS INCOMES LESS THAN $20,000

High Housing Costs

The affordability gap refers to the large and growing difference between wages and housing costs. Similar to other isolated, amenities-based, rural gateway communities surrounded by public lands, **housing costs in Grand County have risen much faster than wages**. Because demand continues to rise faster than supply, prices continue to increase.



*Monthly cost assumes a 30 year mortgage, 10% down, 4% APR, 2% PMI, 1% property tax (at 55% of assessed value), $150/mo. utilities, $600/yr home insurance, and no HOA fees

In May 2015, the median **list** price for all housing types within Grand County was $290,000 whereas the average list price was $351,700. Several high-priced properties in the area push the average higher than the median. These numbers offer just a momentary snapshot of **houses listed for sale.**

When considering only **houses that actually sold** during the year 2015, the median list price was $269,000 whereas the average list price was $277,549. The significant differences are likely associated with sellers attempting to capture the highest equity possible and overshooting what the market will bear. Additionally, higher-end homes tend to list for longer time periods and not all property listings sell at their asking price.

In 2013, the most recent year in which standardized data exists, median rental costs (rent + utilities) were **$1,000 per month**. In August 2016, a survey of local property management companies revealed only 19 rental units were available at prices that would be affordable to households earning less than 100% of AMI. However, fewer than five such units would accommodate households with more than two adults and a child. Current sales and rental prices place most market rate housing units out of reach for Grand County residents, and limits upward housing mobility.

External Market Demand

External market demand continues to increase housing prices and limit or reduce the inventory of affordable housing. Like many other rural gateway, tourism-based communities, Grand County is a desirable housing market for individuals and investment firms located around the world.

Grand County's beautiful landscape and moderate climate make it very appealing to out-of-area investors. Consequently, the local housing market has experienced increased external market demand for second/seasonal homes, short-term rentals, retirement homes, and general investment properties. External market real estate purchasers have the ability to and typically do bid at higher home purchase prices than those supported by prevailing wages in the local market. **Each home sold at an increased price reduces the quantity of housing that otherwise could be sold to the local market at its particular need and price point, and increases the sales price of all housing in the inventory.**

In addition to the construction of new housing units to meet the external market demand, local housing professionals report that:

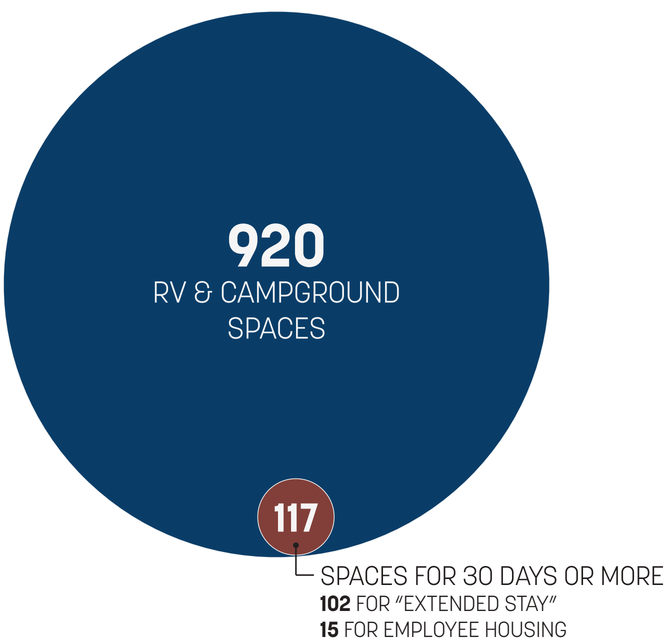
- Condominiums and other long-term rental units are being purchased by market investors and converted to rentals, and
- Single family homes in need of major repairs are purchased, repaired or demolished, and resold at a much higher price.

The result is a reduction of "affordable" housing units and upward pressure on housing prices. While more recent (2008-2009) economic influences may ultimately contribute to a temporary decrease in external demand for housing, and ultimately housing prices, these external influences on the Grand County housing market are still very real. **Almost all new housing built since 1998 would have to drop more than 50 percent in price to reach affordability for the median income Grand County household.**

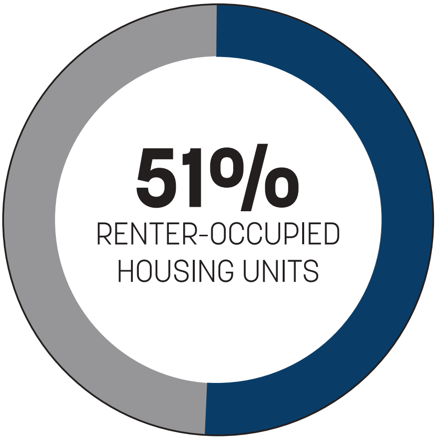
Condition of the Housing Inventory

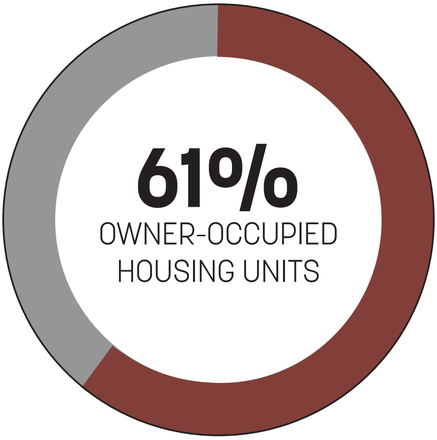
Although existing housing tends to be more affordable than new housing, older units in declining condition require more maintenance, which increases overall housing costs, and may even be in dilapidated or unacceptable conditions. Neither the Southeastern Utah Association of Local Governments (SEU-ALG) nor Grand County has performed a housing inventory since 2005, when **1,507 or 35% of all housing units were considered to be in either dilapidated or unacceptable conditions.**

According to the 2013 American Community Survey, **69% of all Grand County housing units were single family detached dwellings and 19% were mobile homes.** Mobile homes were built to very poor construction standards and today would not be considered acceptable. Banks will not provide loans for mobile home units, which makes an entire class of housing units almost non-transferable. As a result the number of households living in "extended stay" spaces in commercial RV parks and campgrounds has increased. A Grand County survey of all commercial facilities suggested that **117 spaces are now used for periods of 30 or more days** (Zacharia Levine, 2015).



Housing Constructed Prior to 1980





In 2013, 61% of all owner-occupied housing units in Grand County were constructed prior to 1980. Of all renter-occupied housing units in Grand County, 51% were constructed prior to 1980. **Aging housing units with higher maintenance costs represent the majority of affordable units in Grand County**, but they also require the highest levels of maintenance.

Due to the condition of all types of homes in need of repair in the housing inventory:

- Many homes at time of sale **do not meet loan qualification standards.** Wage earners that require a mortgage for home purchase are therefore excluded from potential purchase.
- Homes in need of major repairs are appealing to an external market investor for cash purchase, remodel or demolition, and **resale at a much higher price**
- Housing Vouchers issued by the Housing Authority are **not fully utilized** because the condition of lower cost rental housing units is below HUD's Housing Quality Standards.

Employer-Provided Housing

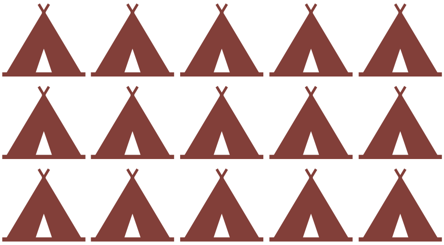
Hotels, commercial campgrounds, recreational outfitters, restaurants, and retail stores create the largest block of demand for seasonal workforce housing. Indeed, businesses in these industries have experienced the greatest challenges in employee recruitment and retention due to the lack of affordable housing. In summer 2016, the Interlocal Housing Task Force conducted a survey of hotels/motels, commercial campgrounds, and recreational outfitters to better understand employer-provided housing for seasonal employees. The survey also provided information regarding needs and opportunities for employer-provided housing and highlighted the link between workforce housing and economic development.

The surveys presented on the following pages show an **undeniable link between housing and economic development**. In a tourism-based community, workforce housing becomes an integral input into business development. The gap between wages and housing costs and the shortage of housing supply have the potential to hinder economic expansion in Grand County.

Survey: Commercial Overnight Accommodations

A total of 16 surveys were administered to commercial campgrounds and RV parks. Nine campgrounds provided at total of 15 employee housing units on-site to resident managers. Of the eleven hotels/motels responding to the survey and accounting for 285 employees, 77 employees received employer-provided housing. Information was not collected as to the number, type, or quality of the housing units.

9 CAMPGROUNDS & RV PARKS

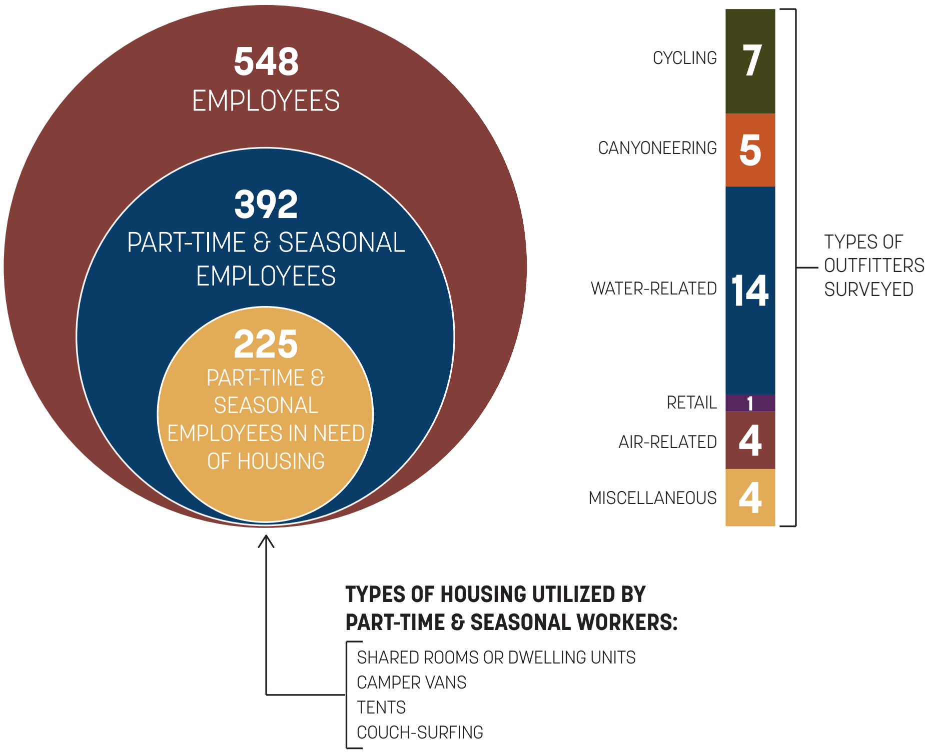


Nine campgrounds provided at **total of 15** employee housing units on-site to resident managers.

11 HOTELS & MOTELS

77 of the 285 hotel/motel employees reported in the survey receive employer-provided housing.

Survey: Recreational Outfitters



A total of 35 surveys were administered to recreational outfitters across the following activities: cycling related, canyoneering/climbing related, water sports related, retail recreation, air sports related, and miscellaneous. Respondents represented outfitters that, in total, accounted for 548 employees. Part-time or seasonal employees accounted for 72 percent (72%), or 392 employees. Respondents reported approximately 225 part-time or seasonal employees needed housing.

Seven outfitters provided on-site or nearby housing to such employees, eight reported a desire to provide on-site housing in the form of camper vans and RVs, and nine did not know if on-site housing was permitted in their zoning district. Employers identified four types of housing utilized by part-time and seasonal employees: shared rooms or dwelling units, camper vans, tents, and “couch-surfing” with friends. Five respondents supported the creation of managed housing for seasonal staff in the community, eight opposed, and ten were unsure of such a system.

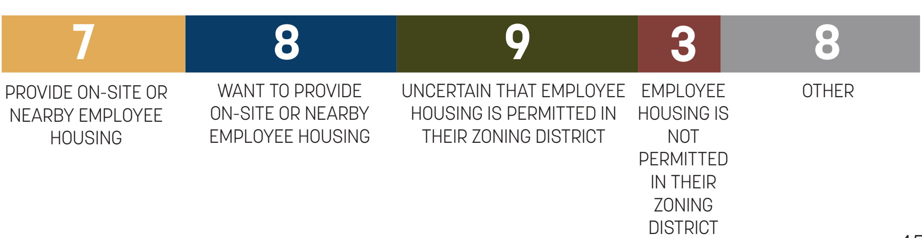
The vast majority of responding recreational outfitters (19) cited the **lack of housing as one of the most important and impactful challenges** affecting their employee recruitment and retention. Fifteen suggested the lack of affordable housing limited their abilities to grow their businesses. Although many employers created unofficial policies to hire local residents only because, presumably, they would already have housing, the majority felt that local residents could not fill all the job openings across the community.

DOES LACK THE LACK OF HOUSING MAKE IT HARD TO HIRE NEW EMPLOYEES?

DOES LACK THE LACK OF HOUSING LIMIT THE GROWTH OF YOUR BUSINESS?

DO YOU SUPPORT MANAGED HOUSING FOR SEASONAL STAFF?

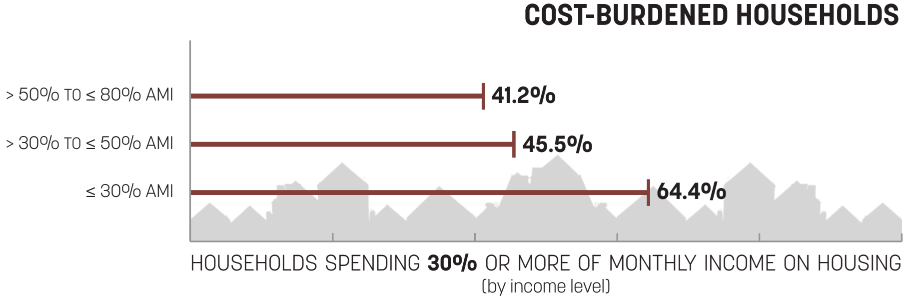
DO YOU PROVIDE HOUSING FOR YOUR EMPLOYEES?

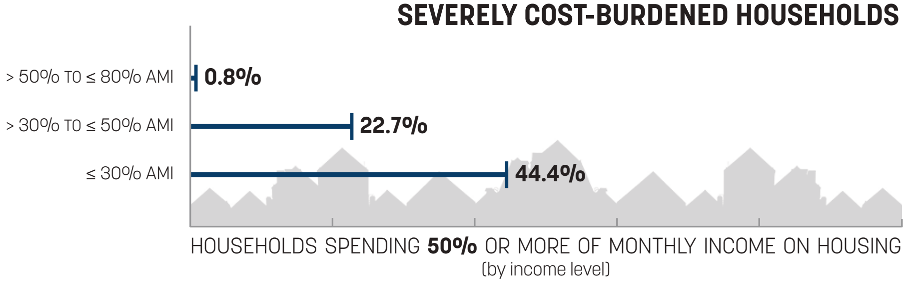


Affordable Housing Needs Projections

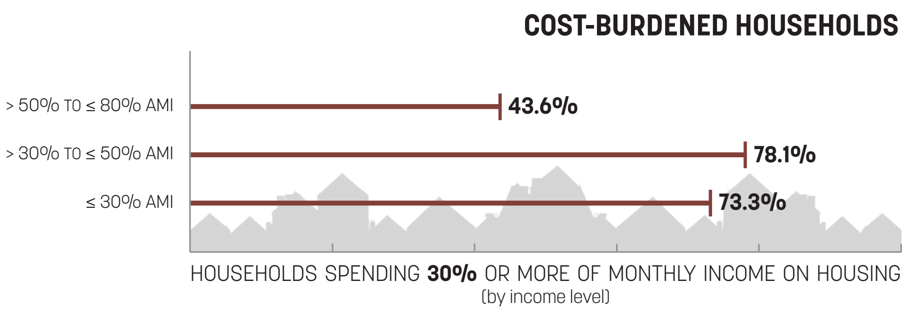
Currently, at least 1,000 households earning less than 80 percent (80%) of AMI in Grand County are cost-burdened, which means they spend more than 30 percent (30%) of household income on total housing costs including mortgage or rent, taxes, insurance, utilities, and HOA fees where applicable. At least 400 households earning less than 80 percent (80%) of AMI are severely cost-burdened, which means they spend more than 50 percent (50%) of household income on total housing costs. **Cost-burdened and severely cost-burdened households already have housing, but some may feel it is appropriate to consider 1,000 units the baseline need.** However, this figure is not included in the future demand projections presented on the following pages.

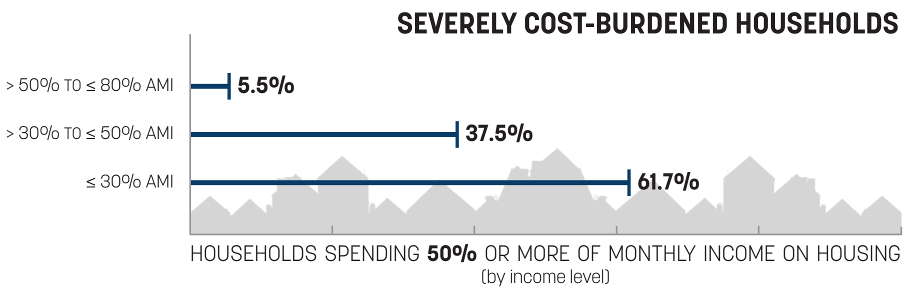
Cost-Burdened **Owner** Households in Grand County





Cost-Burdened **Renter** Households in Grand County





The following charts present the results of a specified model used to project future housing needs in Grand County. It should be noted that models used to forecast future housing demand are only as good as the data and assumptions used to create them. Forecasts also become less reliable as the forecasting period increases.

For instance, the model uses recent population trends to forecast future population trends. However, any given year may result in atypical population growth, either lower than estimated or higher than estimated. The model also assumes the share of owner-occupied versus renter-occupied housing units remains the same over time. While this assumption has been included to simplify the modeling exercise, **national and regional trends suggest the share of renter-occupied housing units is very likely to rise further in the coming decades.**

Each of these assumptions can be manipulated to reflect different expectations for Grand County's future. **If Grand County continues to mirror the trajectories of similar tourism based economies in the American West, vacancy rates may climb to 40, 50, or even 60 percent, if not higher.** Models are inherently limited in predicting the future due to the necessity of making assumptions. In recent years, planning has shifted more towards scenario planning, where decision-makers select a set of policies based on a range of possible future states. Nevertheless, the model provides a useful exercise in understanding future housing demand. The forecasts should be used as a guide for policymaking, and not considered hard predictions.

The assumptions used to specify the model are noted below:

- Population **increases at an exponential rate** based on changes observed between 1990 and 2014.
- Population projections do not account for potential episodic increases associated with the construction of a four-year Utah State University campus, secondary and tertiary economic development associated with a local campus, or any other policy- or development-oriented changes.
- Average household size remains constant at **2.35 persons per household.**
- **Owner-occupied versus renter-occupied ratios remain constant** overall and within each income bracket.
- The share of **households within each income bracket remains constant.**

Housing affordability is based on the following parameters:

- Households spend **no more than 30 percent (30%)** of income on total housing costs

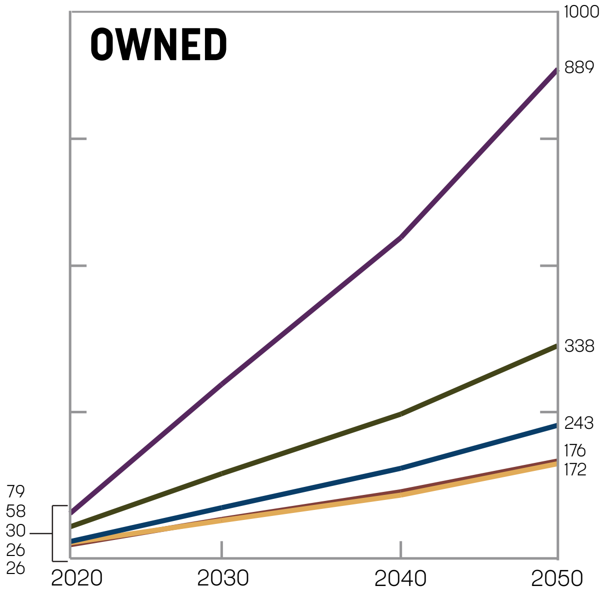
- **Ownership costs:**
    - Mortgage (principal and interest)
        - 30 year fixed rate
        - 10% down payment
        - 4% annual percentage rate ("interest rate")
        - 2% premium mortgage interest (PMI)
    - $900 annual property tax
    - $600 annual property insurance
    - $150 monthly utility costs
    - No HOA fees

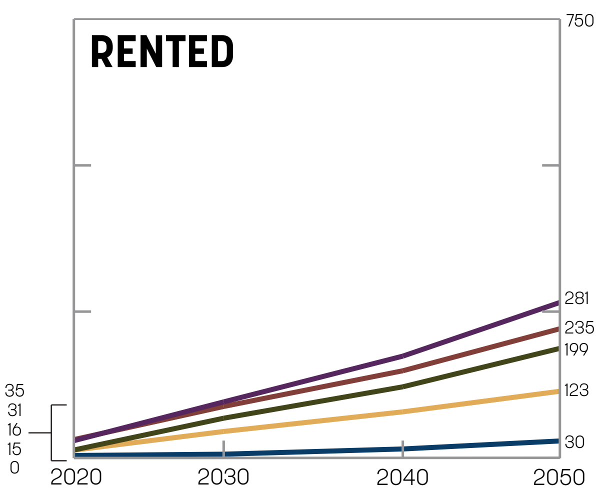
- **Renter costs**:
    - Rent
    - $150 monthly utility costs

- The share of available housing affordable to households within each income bracket remains stable over time.
- Vacancy rates remain constant at **30 percent (30%).**
- Projections do not include households currently living in Grand County that are cost-burdened.
- Replacement of dilapidated or unacceptable housing units over time is not factored into projected housing demand.
- No consideration is given to housing typologies or variable development costs.

Projection Model: Vacancy Rate Increases to 30%

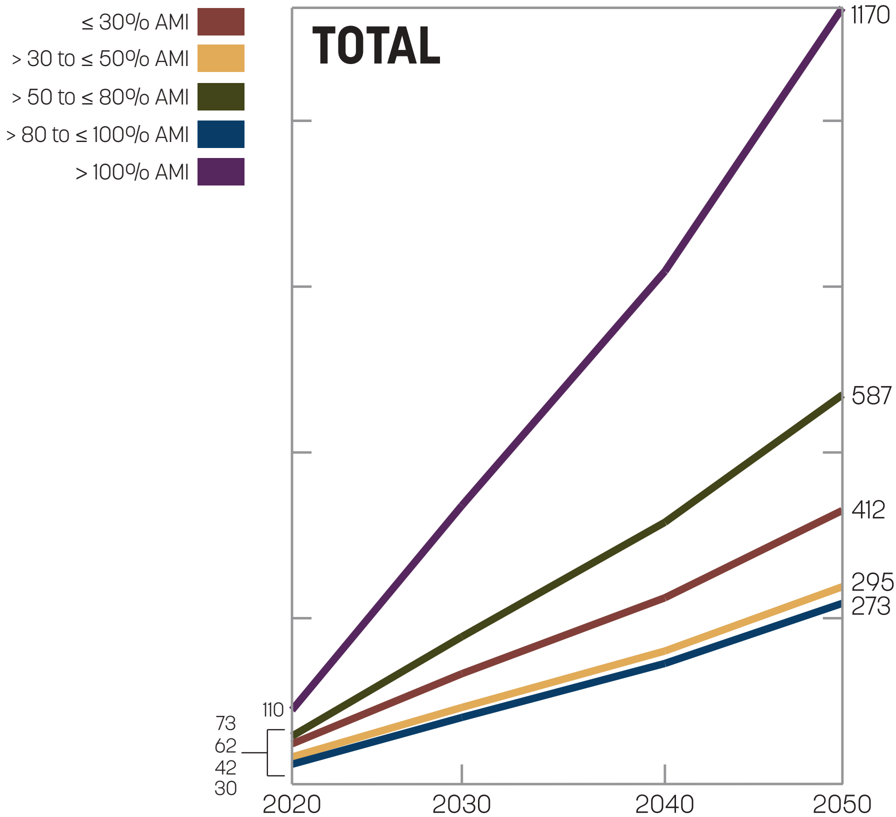
The model assumes the share of houses identified as vacant **increases to 30 percent (30%) by 2020 and remains constant thereon.** Assuming a 30 percent (30%) vacancy rate is a reasonable model assumption as Grand County's vacancy rate increased 50 percent (50%) between 2000 and 2010, and reached nearly 30 percent (30%) by 2013. Other popular tourism-based communities in the Intermountain West may exhibit vacancy rates that are twice that level, or higher. The trajectory suggests more challenges lie ahead.





KEY FINDINGS

- Per annum housing production affordable to households in each income level must increase in order to keep pace with future housing demand.
- Demand for new housing units will increase by **316 in 2020, 1,024 in 2030, 1,826 in 2040, and 2,737 in 2050.**
- Of the 316 new units needed by 2020, **98 will be renter-occupied and 218 will be owner-occupied**. In 2030, the numbers increase to 323 and 701, respectively.
- In 2020, 177 new units would be needed to meet the demands of households earning less than 80 percent (80%) of AMI. By 2030, that number increases to 503 new units.
- About **two-thirds of all new rental construction** will need to be offered at price levels affordable to households earning 80 percent (80%) of AMI or below.
- The share of owner-occupied housing demand by households earning 80 percent (80%) of AMI or below will decrease from 50% in 2020 to just 39% in 2050.



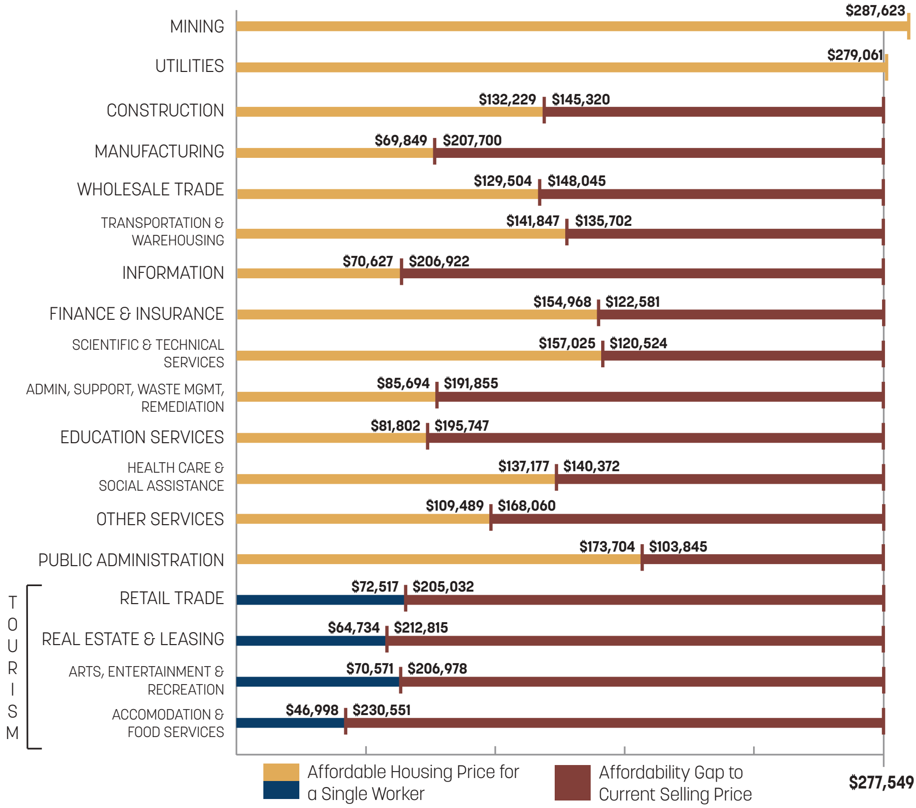
Wages & Housing Affordability

Housing costs and economic development are inextricably linked in all communities.

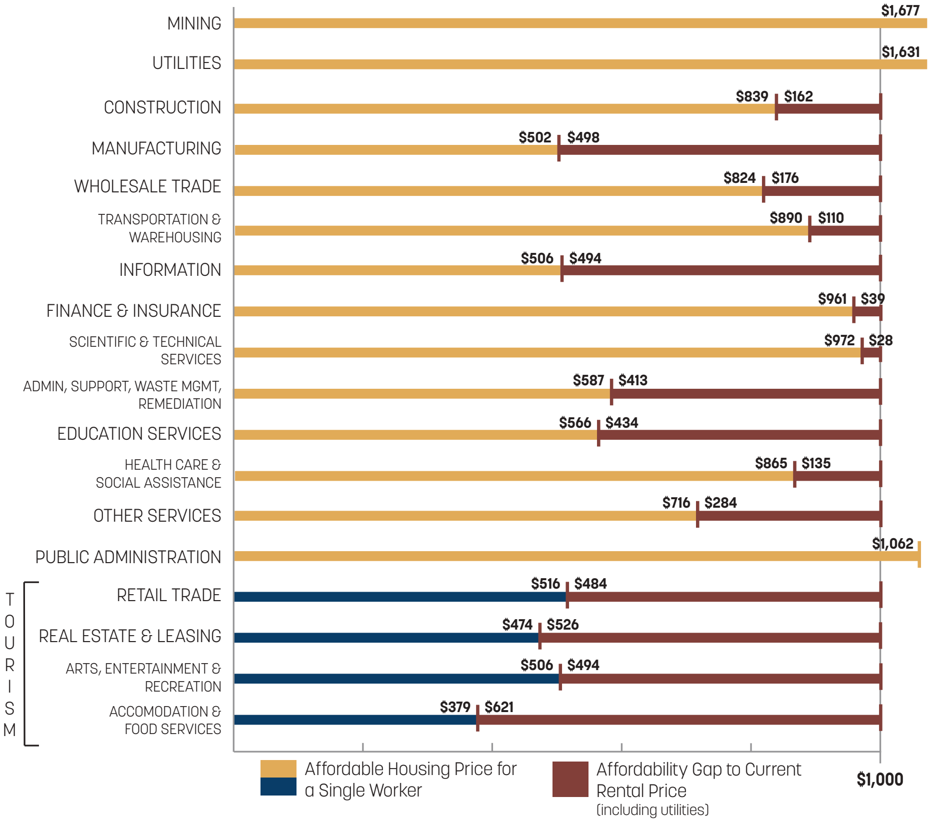
In Grand County, housing is economic development. In recent years, employers across all industries have struggled to attract and retain qualified candidates to fill position vacancies. This trend is especially true for essential employment positions such as teachers, nurses, law enforcement officers, public officials, and others. Job candidates considering a job offer within Grand County are increasingly unwilling to relocate to Grand County to accept a local job offer. Candidates have articulated a strong desire to live and work in the community, but cite the large gap between wages and housing costs as the primary impediment. Individuals currently employed within Grand County are also leaving the community to seek jobs in other communities. In order to sustain the positive economic growth Grand County has witnessed in recent years, the construction of housing units for long-term occupancy must keep pace with the growth in demand.

Increasing wages will also reduce the affordability gap for working households. In 2015, the ownership affordability gap for a single worker earning the average payroll wage across all industries was $185,851. The renter affordability gap for a single worker earning the average payroll wage across all industries was $380/mo. However, for a single worker employed in a tourism related industry, where the average annual wage was $24,750, the ownership affordability gap was $223,110 and the renter affordability gap was $531/mo. Public officials and community leaders have stated that diversifying the local economy represents a primary goal. Supporting business expansion, retention, and recruitment in industries that pay higher than average wages will enable employees of such industries to better compete for available market rate housing.

Affordability Gap by Industry: Ownership



Affordability Gap by Industry: Rentals



VIII.

BARRIERS & IMPEDIMENTS TO AFFORDABLE HOUSING

The most apparent barriers to expanding the affordable housing stock in the Moab area fall under three main categories: **land use regulations, impediments to design and development, and funding issues.**

Land Use Regulations

Local land use regulations either encourage or inhibit affordable housing construction. Density limits, lot sizes, setbacks, height restrictions, street widths, and parking requirements can all lead to low land use efficiencies and, ultimately, high land costs. The high cost of land is a major impediment to the construction of affordable housing. In recent months and years, the City of Moab and Grand County have taken steps to remove barriers to affordable housing in their respective land use codes. Examples include: streamlining the development review process, reducing buffer requirements between subdivisions, removing open space requirements, expanding accessory dwelling unit opportunities, decreasing minimum lot and building sizes, and improving code enforcement.

Development Regulation	Definition	Impact on Affordable Housing
Lot Size	A lot is an undivided tract or parcel of land under one (1) ownership having frontage on a public street and either occupied or to be occupied by a building or building group together with accessory buildings, which parcel of land is designated as a separate and distinct tract. Large lots include lots that are 7,000 sq ft or larger in size.	Large lots lead to urban sprawl. Extension of utilities, longer streets and sidewalks, and a lack of compact design all cost the developer money and add maintenance costs to the local jurisdiction. Conversely, small lots increase land use efficiency.
Lot Width	The net lot width increases for as the number of units on the parcel increases. This is typically dictated by the lot area per unit and correlates with the density allowance in a zone district, as stated in the land use code for local jurisdictions.	A symptom of large lots and, like large lots, contributes to sprawl. Wide lots can lead to an inefficient use of all utilities and contributes to increased costs of installation for the developer and high maintenance costs for local jurisdictions. Required increases in lot width for additional units can inhibit development of a property even though the area of the parcel is adequate for additional units.
Density	Density is defined as the maximum number of dwelling units per acre of land permitted in a zone district.	Generally, a higher number of dwellings per acre will lead to lower housing costs, lower costs of installation and maintenance of utilities, and is an efficient use of all services. Current density barriers include those associated with: • Planned Unit Developments • Master Planned Developments • Development of multifamily housing and other higher density affordable housing developments
Setbacks	Setbacks are unobstructed, unoccupied open spaces between a structure and the property line of the lot on which the structure is located.	Setbacks on the rear and front of lots increase the cost of service line extensions for all utilities. Excessive side setbacks contribute to sprawl, widening of block lengths, and lower densities.

Barriers to Funding

Funding a project is often one of the most difficult aspects of affordable housing. Development teams work tirelessly to make projects "pencil out," and rely heavily on outside funding from grants, loans, direct and indirect subsidies, and private donors to get a development to the point of breaking ground. Grand County and the City of Moab provide incentives to developers in the form of density bonuses, impact fee waivers, and relaxed site controls, but lower returns on investment (ROIs) associated with below market rate housing remains a commonly cited impediment. Many affordable housing experts suggest that direct financial support from public funds needs to play a larger role in facilitating the development of new units. Indeed, in many instances, affordable housing will not be constructed without it.

Development Regulation	Definition	Impact on Affordable Housing
Impact Fees	An impact fee is considered a charge on the new development to help fund and pay for capital improvements needed to serve the new development. They are usually implemented to help reduce the economic burden on local jurisdictions that are trying to deal with population growth within the area.	High impact fees increase the overall costs of affordable housing development. In Grand County and the City of Moab, impact fees are relatively low compared to those throughout the rest of the state of Utah. One additional shortcoming of impact fees is that they treat all developments equally in regards to use and target audiences (i.e. multifamily housing developments compared to short-term rental developments).
Land Cost	Land costs are typically measured as a price per acre or price per lot. They are a fixed cost that, amongst many other factors, determines the overall cost of development.	In the Moab area, land costs are extremely high and are often one of the biggest barriers to affordable housing development.

Site Planning & Architectural Design

While land use regulations govern development at the community and site-specific scales, developers and architects retain a tremendous amount of discretion in how they utilize available land and establish building footprints. Like many other parts of the United States, the Moab Area is dominated by single family detached dwellings situated on large lots. The development community can effect positive change by shifting its focus from a sprawling development typology to one that is more compact, efficient, and affordable. Smaller lots, attached dwellings, and more modest living spaces are cheaper to build and maintain. Compact development also leads to reduced transportation costs for residents, and lower infrastructure costs for developers and local governments. The next chapter will focus exclusively on the benefits of improved land use and design.

Development Regulation	Definition	Impact on Affordable Housing
Excessive Street Widths	A street is a public way, other than an alley or driveway, which affords the principal means of access to abutting property. Current street design allows for wider streets that include modes of active transportation such as bicycle and bus lanes. Wide streets designed only for automobile use is considered excessive development regulation.	Higher street widths leads to higher long term construction and maintainence coststhe cost of maintenance continues to rise, especially on very wide streets.
Inflexible Sidewalk Regulations	The net lot width increases for as the number of units on the parcel increases. This is typically dictated by the lot area per unit and correlates with the density allowance in a zone district, as stated in the land use code for local jurisdictions.	A symptom of large lots and, like large lots, contributes to sprawl. Wide lots can lead to an inefficient use of all utilities and contributes to increased costs of installation for the developer and high maintenance costs for local jurisdictions. Required increases in lot width for additional units can inhibit development of a property even though the area of the parcel is adequate for additional units.
Minimum Home Size	Many jurisdictions have minimum sizes for residential structures that exceed the requirements of the International Residential Code. While Grand County does not have a minimum size, the City of Moab has minimum sizes based on zone district.	Arbitrary minimum home sizes increase initial construction and long term utility costs. Many households are able and willing to live in smaller homes than minimum home designations dictate. Small homes provide an option to many who could not live within a community because of land costs.

Development Regulation	Definition	Impact on Affordable Housing
Open Space Requirements for Apartments	Open space does not include area devoted to service driveways or off-street parking and loading. Its purpose is to provide space for greenery, yards, and recreation. Current communal open space requirements for developments attempt to ensure that the space is usable, clearly defined, safe, and attractive.	Open space requirements decrease the amount of developable land, which often leads to increased land prices. However, the need to increase land use efficiency should be balanced with overall community goals as open space strongly correlates with public health issues in a community.
Height Restrictions	Height restrictions set the maximum height allowed for all built structures in a zoning district.	Height restrictions are set and enforced for a myriad of reasons. In the Moab area, some of the major concerns around increasing height restrictions include the fear of taller buildings blocking views, overshadowing neighboring developments, and creating drastic differences in height between towering developments and small single-family dwellings. Height restrictions have become a barrier to affordable housing because they restrict the potential for developing multifamily and other moderately dense housing complexes, an element of the housing stock in which Moab is severely lacking.

IX.

DEVELOPMENT & DESIGN SOLUTIONS TO EXPAND AFFORDABLE HOUSING

There is no silver bullet when it comes to solving Moab's affordable housing crisis. It takes a myriad of different tools and design solutions to work toward lowering housing costs in the Moab area.

As is said often about solving the affordable housing shortage, there is no silver bullet. It will take a myriad of different tools and design solutions to lower housing costs in the Moab area. Community Rebuilds, the Housing Authority of Southeast Utah, and many other organizations have built a substantial number of affordable units, but demand continues to exceed production. The need is too great for these entities to solve Moab's housing challenges alone. This section provides information on housing cost reduction through improved land use and design. It is intended for policymakers, developers, architects, builders, and, of course, interested citizens.

Land Use Regulations

Development Regulation	Definition	Impact on Affordable Housing
Assured Housing (Inclusionary Zoning)	Planning ordinance that requires new residential construction to include a given percentage of affordable housing or pay a fee equal to the cost of the same number of units. Local government defines percentage and fee-in-lieu amounts.	Assured housing is a growth-oriented policy; affordable housing is only created when new developments are created. This ordinance is just one of many tools to ensure affordable housing development in a community and typically only effects moderate or large new businesses looking to develop.
Deed Restrictions	Part of the deed to a property that places limitations on how an owner may use or resell the property. Homeownership Examples: • Resale price controls • "Silent" second mortgage or lien • Right of first refusal • Buyer income restrictions at time of resale Rental Housing Examples: • Tenant income level restrictions and partnership agreements • Land use regulatory agreements • Restrictions imposed by funding sources to ensure long term use compliance	Deed restrictions are one of the many tools to ensure affordability after housing has been built. Housing and land prices in the Moab area have exponentially grown in recent years, and prices will continue to rise. Funding and developing affordable housing is half the battle, but it is equally important to address the long term affordability of a house to ensure that future residents will have the same ability to afford housing in Moab for generations.
Development Code Barrier Reduction or Elimination	Modification of local housing development codes to improve land use and reduce housing costs	Makes affordable housing easier and more affordable for developers

Development Regulation	Definition	Impact on Affordable Housing
Fast-Track Development Process	An expedited project approval process for developments with affordable housing units. May include "front of the line" policies for reviewing projects. Specific criteria and planning department procedures are required.	Reduced time reduces housing costs and makes it possible for more affordable projects to be passed in a shorter amount of time.
Housing Trust Fund	Housing trust funds are distinct funds established by city, county or state governments that receive ongoing dedicated sources of public funding to support the preservation and production of affordable housing.	Housing trust fund monies can support affordable housing through direct or indirect subsidies. Funds can be used for grants, covering impact fees, predevelopment costs, design and construction costs, or any other cost associated with affordable housing. Often, housing trust funds enable public-private partnerships.
Land Banking	Short-term ownership of vacant and blighted lands, remediation of contaminants, derelict structures, & title defects, and conveyance to private owners for reuse and redevelopment. Land Banks are run by a public agency or quasi-public municipality like a housing authority.	Land banking is a short term solution to recapturing blighted or vacant lands in order to ensure that they go toward affordable projects.
Community Land Trust	Long-term stewardship of lands and buildings after remediation and redevelopment, preserving affordability, preventing deferred maintenance, and protecting against foreclosure. Requires a non-profit organization and matched financing, including but not limited to USDA Rural Development Site Acquisition Loans, RCAC Site Acquisition Loans, and local land donations/ transfers.	Community Land Trusts (CLT) ensure long term affordability for housing because the land is held "forever." CLTs own the land upon which the houses sit, and the houses are resold or rented out under deed restricted conditions.

Land Use Regulations

Development Regulation	Definition	Impact on Affordable Housing
Master Planned Developments (MPD)	Master Planned Developments (MPDs) include residential, recreation, open space, and commercial development consistent with a master plan. They are carefully mapped out communities built entirely from scratch in underdeveloped areas. They ensure sensible development to include green areas of open space	When designed well, planned communities have a number of great benefits, including: ● Offer security by eliminating high risk factors such as crime, making them good places to raise children. Typically gated or patrolled, and the community looks out for the safety of its inhabitants. ● Can be a great option for people who cannot afford to live near certain services because all community members contribute to shared amenities and benefits of the community. More money is collected toward services such as schools, parks, community centers, and pools. Typically have HOA that provide regular maintenance services such as gardening, lawn mowing, and exterior repainting. ● Offer property owners a wide variety of housing options
Planned Unit Development (PUD)	Planned Unit Developments (PUD) are primarily residential communities. They grant developers greater flexibility with the design of their development. A PUD may serve as an overlay zone or as a stand-alone zoning district.	Generally, density bonuses are generously granted for affordable housing, and negotiations for other development options between the community leaders and the developer are common. Advantages include: ● Convenience; PUDs use layouts that feature clusters of homes and large open spaces or commercial areas that can include shops, parks, recreational facilities, restaurants, and other basic goods and services. PUDs often include extensive sidewalks, wide roads, and bicycle paths. ● PUDs offer homes in a wide range of prices but dues residents pay for care of common spaces in the development can be one of the biggest drawbacks. ● A special zoning aspect of a PUD is the ability to build homes in closer proximity, producing population densities that would be a violation of zoning regulations elsewhere.

Site Planning & Architectural Design

Accessory or Secondary Dwelling Units	The City of Moab uses the term "secondary dwelling" and defines it as "a dwelling unit either attached to a single-family principal dwelling or located on the same lot and having an independent means of access." Grand County uses the term "accessory dwelling" and defines it as "a single-family dwelling unit that is built on the same lot or parcel as another single-family dwelling unit."	Accessory and secondary development units help increase housing stock within an existing built environment. Specifically, these units increase the stock of rental units in a community.
Density Bonus	Density bonuses allow developers to increase the number of housing units they may build on a parcel above what is normally allowed in the zone. In exchange, the developer deed-restricts a percentage of the units so they remain affordable to income-eligible households over time.	Density bonuses encourage affordable unit production in exchange for increased zoning density within a development. Grand County and the City of Moab both have density bonus alternatives for affordable housing and open space development.

Funding Solutions

Development Regulation	Definition	Impact on Affordable Housing
Demolition Tax	Tax levied when existing residential housing is demolished or removed. Funds could be collected and/or administered by municipalities, Housing Authority, Housing Trust Fund, or Community Land Trust	A demolition tax is used to discourage developers from demolishing habitable homes in order to rebuild a nicer home, thereby increasing the value of the home. Though Moab does have a substantial stock of dilapidated mobile homes, this tax would target those developers that wish to flip inhabitable homes for profit. For those that decide to move forward with a project and pay the tax, the money will help raise funds that could go toward affordable housing.
Employer Assisted Housing Program	A program created by employers to help their workers afford to purchase or finance a home. It can include grants or loans for down payment assistance, rental assistance, low-interest loans, and matched dollar savings plans. The housing assistance may be in the form of forgivable loans; for example, 20% of the loan amount could be forgiven each year over a five year period. Could be managed by an employer, local housing authority, or other party.	Utilized as an effective employee recruitment and retention tool, these programs could be a tool to help keep some of Moab's workforce from leaving and going elsewhere for work.
Fee Deferrals or Waivers	Incentive to construct affordable housing or improve existing residential properties through tax relief or elimination. The increase in property tax assessed value generated by residential construction or home improvements is not taxed for a number of years, or the taxable amount is reduced by a certain percentage. Taxes associated with the assessed value before the construction or improvements take place are still collected.	Tax abatements incentivize developers to build new, affordable homes because part of their return on investment can be achieved through the tax abatement. Either the developer retains the abated tax amount and passes the savings onto buyers, or buyers can afford more expensive homes because their property taxes will be reduced or eliminated for a period of time. Abatements can also incentivize home improvements or total rehabilitations because the associated costs can be recovered through property tax saving. Such improvements can reduce utility costs, maintenance expenditures, and extend the useful lifetime of a building.

Development Regulation	Definition	Impact on Affordable Housing
Voluntary Real Estate Transfer Tax	Real estate transfer taxes are taxes assessed on real property when ownership of the property is transferred between parties.	These taxes are used to fund affordable housing programs. It provides a formal mechanism for second home owners and upper income owner occupants to offset the increased cost of all homes in the local market created by the sale of a high end property.
Sales Tax	A portion of sales taxes could be dedicated to affordable housing.	A sales tax dedicated toward an affordable housing fund would be a way to take some of the money earned from lucrative businesses and visitors and invest it back into the community. Housing is economic development, and without sufficient housing, a community will slowly lose the workforce needed to support its businesses.
Tax Abatement on Residential Rehabilitation Improvements	Tax abatement toward developers that remediate or improve residential structures. Requires government action, including identification of acceptable home improvements, creation of application process, review and approval process, and determination of abatement period.	This tax abatement helps to improve residential properties through a tax incentive. The increase in property tax assessed value generated by home improvements will not be taxed for a number of years.

X. AFFORDABLE HOUSING

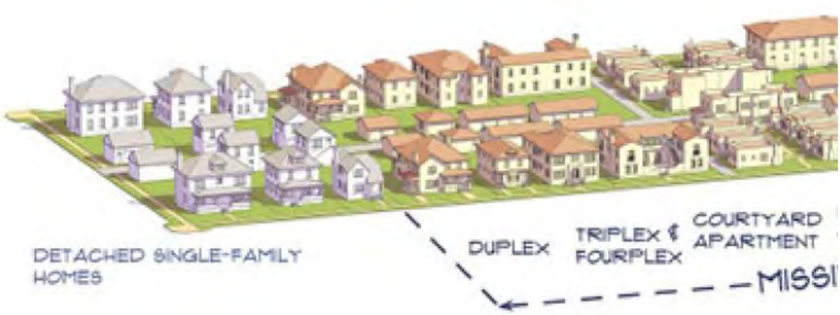
DESIGN GUIDE

As is said often about solving the affordable housing shortage, there is no silver bullet. It will take a myriad of different tools and design solutions to lower housing costs in the Moab area. Community Rebuilds, the Housing Authority of Southeast Utah, and many other organizations have built a substantial number of affordable units, but demand continues to exceed production. The need is too great for these entities to solve Moab's housing challenges alone. This section provides information on housing cost reduction through improved land use and design. It is intended for policymakers, developers, architects, builders, and, of course, interested citizens.

Missing Middle Housing

Missing Middle Housing represents a range of multi-unit or clustered housing types compatible in scale with single-family homes that help meet the growing demand for walkable urban living (www.MissingMiddleHousing.com). Compact development patterns often lead to the desired outcomes expressed in the general plans adopted by the City of Moab and Grand County.

Often, conversations about increasing land use densities quickly escalate from detached single-family homes to mid- and high-rise apartment complexes, painting the image of massive, towering apartment buildings looming next to small, single-family homes and quaint downtown streets. The Middle Housing concept illustrates that there is a wide range of housing typologies between such extremes. Urban designers and architects can integrate moderate and even higher density developments into existing neighborhoods by focusing on compatibility with a site's surroundings. Such care and consideration may diminish some local residents' concerns about high density housing leading to the loss of rural character.



Missing Middle Housing is not a new type of building or neighborhood design. Mixed density housing was a fundamental building method until the 1940s, and can be seen in historic districts across the country. A combination of Missing Middle Housing and detached dwellings makes for a moderately dense community that is more walkable, livable, and sustainable for all types of residents.

Though there are many development types, ranging from duplexes to courtyard apartment complexes, Middle Houses often share several characteristics. These include:

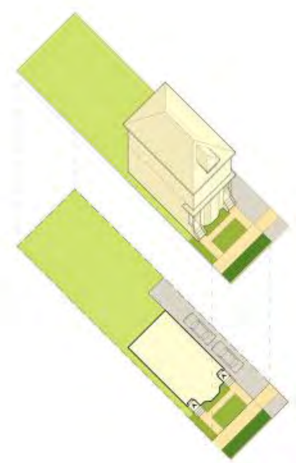
- Walkable contexts,
- Small building footprints,
- Lower perceived densities,
- Smaller, well-designed units,
- Fewer off street parking spaces,
- Cohesive communities, and
- Marketability

Several case studies are presented to demonstrate some possibilities of housing development in the Moab Area, and to support legislative changes to local land use regulations.

Duplex

Description: A small- to medium-sized structure that consists of two dwelling units, either stacked between two levels or side-by-side, both of which face and are entered from the street.

Units: 2
Typical Unit Size: 600-2,400 SF
Net Density: 8-20 du/acre



Stacked Duplex

Graphic and Photo: Opticos Design

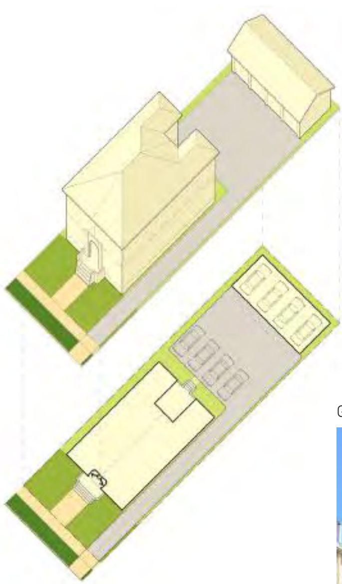
Side-by-Side Duplex

Graphic and Photo: Opticos Design

Triplex & Fourplex

Description: A medium-sized structure that houses three or four units, respectively, with a mix of units stacked typically between two levels. Each unit is separate from the others and has its own entrance

Units: 3 or 4
Typical Unit Size: 600-2,400 SF
Net Density: 15-25 du/acre



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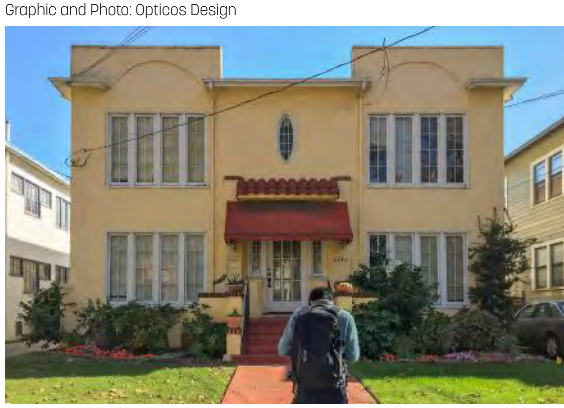
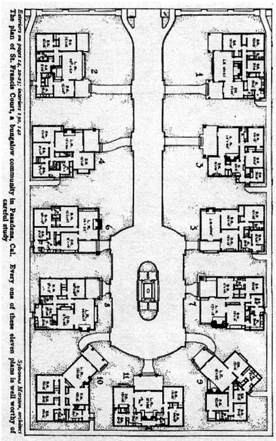


Courtyard Apartments

Description: A medium- to large-sized complex of units accessed from a courtyard or shared space. Each unit may have its own entry or several units share a common entry.

Units: Various, ranging from 8-40
Typical Unit Size: 600-1,200 SF
Net Density: 25-35 du/acre



Bungalow Court

Description: A "pocket neighborhood" of smaller single-family units positioned around a shared courtyard space. Bungalow Courts are an excellent balance between the privacy of a single-family home and the communal experience of a shared green space.

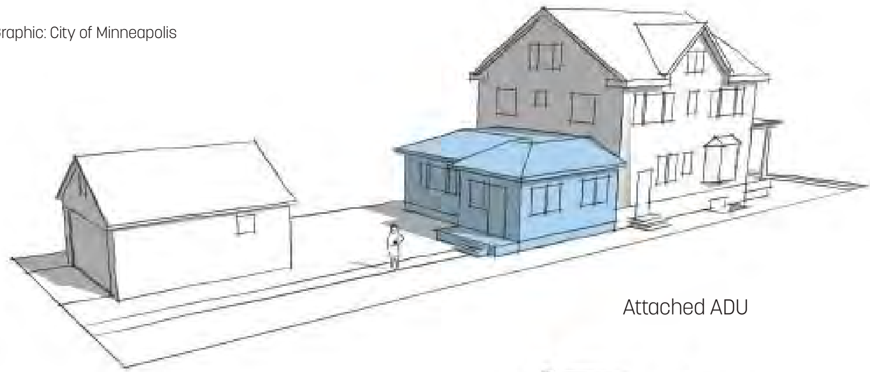
Units: 5-10
Typical Unit Size: 500-1,000 SF
Net Density: 20-35 du/acre

Accessory Dwelling Unit

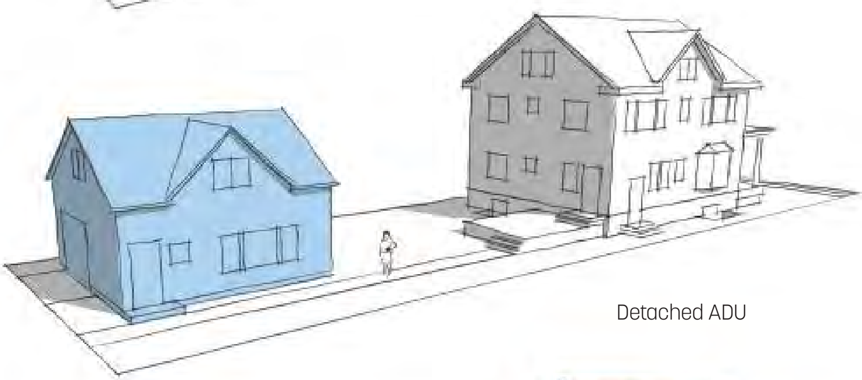
Description: Sometimes referred to as a mother-in-law suite or a secondary dwelling unit, accessory dwelling units (ADU) are single-family dwelling units that are built on the same lot or parcel as another single-family dwelling unit.

Typical Unit Size: 500-1,000 SF

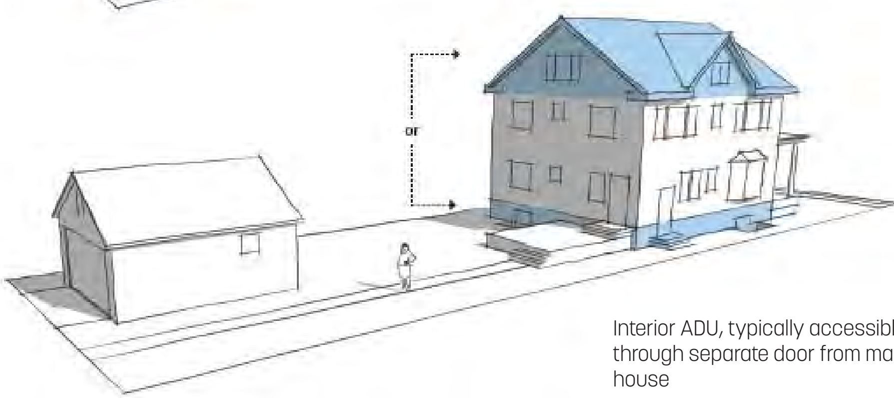
Graphic: City of Minneapolis



Attached ADU



Detached ADU



Interior ADU, typically accessible through separate door from main house

Co-Housing Communities

Co-housing communities consist of a cluster of private single-family homes built around shared spaces. They typically have a common house with a large kitchen and dining area, laundry facilities, recreational spaces, and a garden that is maintained by the residents and helps feed the community. The members of a co-housing community have full control over the balance between privacy and community engagement. They have independent lives but also share the responsibility for planning and managing communal property and events. Co-housing communities are formally run by an HOA or Board of Directors system and place sustainability, conversation, and community in high regard. This type of community is not very different from any other kind of HOA-managed neighborhood, but communities in which the stakeholders are also its residents tend to be better maintained because residents are more invested in the property.

Millennials and baby boomers are starting to seek out communal living models, making it easier to age in place, whether settling down to start a family or settling down after retirement.

The Wasatch Commons in Salt Lake City, built in 1998, is the first co-housing community formed in the state of Utah. The community is comprised of 26 townhouses, a community garden, common house, playgrounds, and other recreational facilities.

Permanent Supportive Housing

Permanent supportive housing (PSH) is a model that provides both housing and services for people with serious mental illnesses or other disabilities who need additional, consistent support to maintain their housing and live stably within their communities. Services can include case management, substance abuse, counseling, employment and education services, advocacy, and more. A principle aspect of the PSH model is that services are voluntary, not mandatory, for tenants living in housing projects.

PSH relies on the "Housing First" concept, meaning that housing is given rapidly to those who need it with as few preexisting requirements as possible.

The Housing First model works on two levels:

- At the project level, PSH projects must have screening practices that promote acceptance of applicants regardless of their sobriety, level of completion of treatment, or history of mental health or homelessness.
- On a community level, Housing First means that the community's response to homelessness is oriented to helping people get permanent housing as soon as possible with as few obstacles as possible. It is supported by evidence that individuals make the best progress when living in stable housing environments.

Pathways Village Apartments is a new PSH facility in Grand Junction, Colorado. It is a 40-unit complex that serves the chronically homeless population in the Grand Junction area. It provides numerous services to its residents, creates new jobs, and generates an estimated $11 million in economic impact for the area.

Sustainable Design

Sustainability has become a buzzword in the built environment across all scales and development types. Sustainable design has influenced residential, commercial, and industrial projects, as well as small area plans and comprehensive general plans. Buildings consume almost half the energy produced in the United States today, and contribute an equal share of carbon dioxide emissions. Any savings associated with building energy efficiency improve the bottom-line of development, and improve local environments (Architecture 2030).

There are countless green building codes, theories, and action plans to try to reduce the major long term impacts buildings have on global warming, but the bottom line for sustainable building solutions comes down to a simple mission: people, planet, profit. In order for a project to be successful, it must be economically sound, environmentally conscious, and socially sensitive; a project will not be able to sustain itself if it is not all three of these things. For example, a developer cannot create an eco-friendly, economically viable building that is not sensitive to the needs of its occupants or create a project that is beautiful and heavily occupied that costs too much money to operate in the long-term.

Community Rebuilds is a champion of this principle in the Moab area.

Environmentally, the nonprofit uses passive design techniques and natural building methods to create an affordable home that is sensitive to the landscape and easily replicated. The homes are insulated with straw bales, supported by simple wood frame construction, and finished with mud plastering techniques. The materials are local, natural, and often donated, salvaged, or recycled, which reduces the cost of construction. Solar panels are added to every house and partner with passive design techniques to keep utility costs down.

Socially, the builds are fueled by an educational internship program that gives young adults college credit and tangible construction. The homeowners, interns, and other volunteers construct the house together from foundation-to-finish, which gives both the homeowner and the interns an appreciation for natural building techniques and affordable housing.

Economically, Community Rebuilds builds houses for low-income residents in the Moab area and works to ensure affordable housing continues to expand in the Moab area. The education program and natural building methods significantly lower the cost of construction; the houses are built at about $70 per square foot and average less than $30 per month for utility bills. The nonprofit is working with the community to promote the use of deed restrictions in order to ensure long term affordability for both Community Rebuilds homes and other units in Moab's affordable housing stock.

XI.

BRIEF HOUSING DEVELOPMENT SUMMARY: CINEMA COURT

To illustrate the unique and often complex process of developing affordable housing, this section provides a brief summary of a multifamily rental development constructed in the City of Moab. Cinema Court, a 60-unit apartment complex, provides housing for very low- and low-income households. Readers should note that this summary is provided by way of example only, and may not characterize the barriers and other conditions facing another project in the Moab Area. Note the number of income sources required to facilitate the Development, and the substantial contribution of financing provided through the low income housing tax credit (LIHTC) awarded by the Utah Housing Corporation and funded by American Express, a global corporation with a charter in Utah. Without the LIHTC, Cinema Court would not have come to fruition.

Since the 2012 project, the Moab Area has not seen another LIHTC development. It may take another LIHTC award to fund affordable housing developments as large as Cinema Court or a more complex financing structure that includes additional partners to make any proposal a reality in Grand County. Cooperation, compromise, and trust among partners is an essential ingredient for any project to succeed.

Need for Project

The 2009 Grand County and City of Moab Housing Study and Affordable Housing Plan projected a 2012 total rental deficit of 224 units. While no specific data was analyzed in the year 2012 to determine the actual rental deficit at that time, the projected deficit was likely to be at least as high by the time Cinema Court was completed.

Site & Development Description

HASU endeavored to meet a portion of the rental housing need with the construction of Cinema Court, a new development including 60 multifamily rental housing units built during the summer of 2012. Cinema Court was built on a 5-acre parcel of land near a variety of amenities including a creek, bike and pedestrian pathways, hiking trails, shopping, and entertainment. Because a significant percentage of the parcel was deemed unbuildable due to the presence of a floodplain, the property was acquired at a favorable price but limited building footprints. Comprised of 9 two-story apartment-style residential buildings, one leasing office/clubhouse, and one playground, the Development caters to varying household sizes, from single-person households to families with more than 4 individuals. Unit amenities include dishwashers, garbage disposals, clothes washers and dryers in each unit, two bathrooms in the two and three bedroom units and comfortable floor-plans. Three of the units are fully accessible; five are set aside for transitional housing for the homeless or near homeless residents and five are designated for those with mental illness.

Development Timeline

Predevelopment activity began in 2009 and ended with the successful completion of all financial arrangements in fall 2010. Construction began spring 2011 and ended in July 2012. Since its completion, Cinema Court has remained virtually 100% occupied. At times, there are short gaps between tenants due to the specific eligibility requirements associated with individual units. After a 15 year federal compliance period, American Express will transfer ownership to HASU for the remainder of the project lifetime. Cinema Court has, to date, epitomized a successful affordable housing development.

Unit Size, Number, and Income Targeting

The unit mix and target population was determined by a combination of the housing need and operating budget cash flow.

Unit Type	Unit Size (sq ft)	Units @ 25% AMI	Units @ 39% AMI	Units @ 45% AMI	Units @ 50% AMI	Unit Total
1 bedroom, 1 bath	736	5	10	0	0	15
2 bedroom, 2 bath	880	0	0	30	0	30
3 bedroom, 2 bath	1,135	0	0	6	9	15
Totals		**5**	**10**	**36**	**9**	**60**

Development Budget

The construction budget was created through a competitive bidding process.

Expense	Cost
Land	$526,928
Construction	$6,036,134
Professional Fees	$398,904
Interim Costs	$293,182
Permanent Financing	$71,290
Soft Costs	$92,176
Syndication Costs	$5,900
Developer Fees/Profit/Overhead	$1,130,279
Project Reserves	$163,880
TOTAL COST	**$8,718,673**

Income Sources and Uses Budget

Five different income sources were combined to pay the total development cost. Note that due to low rent levels, project cash flow supported a permanent loan of only $850,000. Local match, grant funds, and investor equity in the form of LIHTCs were used to "fill the gap" between the $850,000 dollar permanent loan and the total $8,718,673 development cost.

Source	Amount	Use
City Contribution (General and CDBG Funds)	$509,000	Site, General Construction
County Contribution	$90,000	General Construction
Housing Authority	$389,451	Land, Developer's Fee
Tax Credit Equity	$7,416,000	General Construction, Fees, Marketing
First Mortgage (OWHLF)	$850,000	Permanent Loan
HASU CDBG Loan	$250,000	Infrastructure, General Construction
Managing Member Equity	$25,000	General Construction
Deferred Developer Fee	$177,673	Project Reserves
DEVELOPMENT COST TOTAL	**$8,718,673**	

XII. IHTF RECOMMENDATIONS

The mission of the Interlocal Housing Task Force is to support the creation of affordable and attainable housing through policy recommendations, public outreach, professional development, and project implementation. The Task Force meets regularly to discuss and review current housing trends, evaluate proposed solutions, and create informational resources for the public.

In support of this housing plan, the IHTF offers the following recommendations:

- Establish promote, and utilize the Moab Area Community Land Trust.
- Increase funding for affordable housing within the City and County budgets.
- Expand the use of deed restrictions to protect existing and new affordable housing.
- Engage the State Institutional Trust Lands Administration (SITLA) and the Bureau of Land Management (BLM) in identifying development opportunities on state and federally owned land.
- Adopt an assured housing ordinance, which will require all new residential and commercial development above a given size to include a component of affordable housing.
- Increase zoning densities along major transportation corridors and within areas proximal to retail, restaurants, and entertainment.
- Support employer provided housing while providing best practices that protect employees.
- Provide for greater flexibility in the City and County land use codes to support residential and mixed-use developments.
- Establish regulations that enable the development of "tiny home" communities.
- Encourage the Utah legislature to allow greater flexibility in the expenditure of Transient Room Tax (TRT) revenue.

XIII. AFFORDABLE HOUSING: VISION, GOALS, AND OBJECTIVES

Vision

A community that includes an affordable housing opportunity available to each resident of the Moab Area.

Goals

1. Achieve the housing vision by 2050.
2. Create and protect enough affordable housing in the Moab Area so that it is not a limiting factor for the community's evolution.
3. Upgrade and improve existing low-quality housing.
4. Construct a wider range of housing and development types, especially attached dwellings and apartments.
5. Provide a mix of ownership, rental, and seasonal housing opportunities.
6. Become a model community in the way of implementing successful housing solutions.
7. Create senior housing and housing for individuals with special needs and mental or behavioral health issues.
8. Expand the housing stock through the development of compact, walkable neighborhoods served by reliable infrastructure.
9. Encourage the development of a public transportation system.
10. Promote housing that is energy efficient and minimizes environmental impact.

Objectives

1. Analyze the housing needs of very low-, low-, and moderate-income households, and develop a mix of strategies to meet the needs of each income group.
2. Set annual affordable housing targets and report performance to the public.
3. Coordinate with and involve multiple community and outside agencies in developing affordable housing solutions.
4. Adopt or amend local land use regulations to provide more opportunities for affordable housing development.
5. Facilitate public-private partnerships that lead to affordable housing construction and economic development.

XIV.
AFFORDABLE HOUSING ACTION PLAN

1. GENERAL

ACTION STEPS	LEAD AGENCY	IMPLEMENTATION PARTNERS	POSSIBLE FUNDING SOURCES	TARGET DATE	STATUS
a. Hire staff person explicitly responsible for housing plan implementation	City	County, Interlocal Housing Task Force (IHTF)	Property Tax, Sales Tax, Transient Room Tax	2017	
b. Hire staff person explicitly responsible for economic development	City, County	Chamber of Commerce, USU Moab, SBDC	City, County	2017	
c. Collect data relative to the supply and demand for housing in the Moab Area	County	City, IHTF	USDA, CDBG	2016; Ongoing	2016 Housing Plan Update includes current data
dc. Update housing plan as needed to reflect current data, market analysis, and economic conditions	City, County	IHTF		2017; Ongoing	
e. Evaluate policy scenarios and set intermediate (1, 2, 5, and 10 year) goals that lead to the achievement of the Vision.	City, County	IHTF		2018	
f. Provide annual updates on affordable housing plan implementation	City, County, IHT			2017; Ongoing	

2. 501(c)3 - MOAB AREA COMMUNITY LAND TRUST

ACTION STEPS	LEAD AGENCY	IMPLEMENTATION PARTNERS	POSSIBLE FUNDING SOURCES	TARGET DATE	STATUS
a. Create / finalize land trust	MACLT	MACLT		2016	Done
b. Create land trust board	MACLT	MACLT		2016	Done
c. Develop board policies	MACLT	MACLT		2016	Done
d. Create and approve strategy and action plans	MACLT	IHTF, City and County Staff	Rural Community Assistance Corporation (RCAC), Grounded Solutions Network	2017 - 2018	
e. Solicit resources	MACLT, IHTF	IHTF, City and County Staff	City, County, Low Income Housing Tax Credits (LIHTC), CDBG, Olene Walker Housing Loan Fund (OWHLF), Private Donors	2017; Ongoing	Will begin in 2017.
f. Develop partnerships with local governments, private landowners, businesses, and housing developers	MACLT	IHTF, HASU, Community Rebuilds, Other Local Developers, City, County, Private Landowners, Local Businesses, etc.		2017; Ongoing	Will begin in 2017

3. INTERLOCAL HOUSING TASK FORCE (IHTF)

ACTION STEPS	LEAD AGENCY	IMPLEMENTATION PARTNERS	POSSIBLE FUNDING SOURCES	TARGET DATE	STATUS
a. Expand membership	IHTF	City and County Staff, Local Developers, Builders, Realtors, and Bankers, Chamber of Commerce, Citizens	City, County	2016; Ongoing	The IHTF has expanded significantly over the previous two years; Additional participation from the development community is needed
b. Increase public education through workshops, advertisements, and outreach campaigns	IHTF	City and County Staff	City, County	2017	Workshops offered periodically each year; Ongoing
c. Develop and publicize a housing and economic development website; Distribute the Housing Plan; Distribute resources and tools for affordable housing	IHTF, City, County	City and County Staff, Local Developers, Builders, Realtors, and Bankers, Citizens		2016; Ongoing	Website–Done Housing Plan Update–Done Distribution–In Progress

d. Increase local capacity by reviewing successful affordable housing developments, networking with organizations, visiting and hosting other communities, and attending conferences	IHTF, City, County	City and County Staff, Local Developers, Builders, Realtors, and Bankers, Citizens	City, County, Foundations, Utah Housing Coalition, Private Donors, Scholarships	2016; Ongoing	Ongoing

4. LAND USE CODE CHANGES TO ENCOURAGE AFFORDABLE HOUSING

ACTION STEPS	LEAD AGENCY	IMPLEMENTATION PARTNERS	POSSIBLE FUNDING SOURCES	TARGET DATE	STATUS
a. Adopt an assured housing ordinance	City, County	IHTF, HASU, Community Rebuilds, Developers, Business Owners, Citizens		2017	City–In Progress County–Draft ordinance under review
b. Strategically increase zoning densities to facilitate compact development patterns	City, County	IHTF, HASU, Community Rebuilds, Developers, Business Owners, Citizens		2017	Will begin following adoption of assured housing ordinance.
c. Develop mixed-used ordinance	City, County	City and County Staff, Local Developers and Builders, Citizens	Local banking institutions	2017 - 2018	Incorporate into zoning density discussions; Downtown Plan Process; Southern US-191 Corridor Planning

d. Strengthen and formalize incentives for affordable housing developers	City, County	City and County Staff, Local Developers and Builders, Citizens		2017 - 2018	City – In Progress County – Existing incentives deemed ineffective
e. Review City and County Land Use Codes to identify and document barriers to affordable housing and engage in public process to mitigate or remove those barriers.	City, County	City and County Staff, Local Developers and Builders, Citizens		2016; Ongoing	City –Development Code overhaul planned for 2017 County – Several amendments adopted in 2016; Ongoing
f. Create zoning regulations for non-IRC "tiny houses" and "tiny house communities."	City, County	City and County Staff, Local Developers and Builders, Citizens		2017	Several workshops provided to the Moab community; Preliminary research complete
g. Encourage land use efficiency by allowing Accessory Dwelling Units (ADUs)	City, County	City and County Staff, Local Developers and Builders, Citizens		2016; Ongoing	City – Done County – Done (regulations updated in 2016)
h. Expand infill development opportunities by allowing Accessory Dwelling Units (ADUs) and variable zoning regulations	City, County	City and County Staff, Local Developers and Builders, Citizens		2018 - 2019	City and County ADUs – Complete; Other infill regulations – In Progress

5. AFFORDABLE HOUSING STOCK PRESERVATION

ACTION STEPS	LEAD AGENCY	IMPLEMENTATION PARTNERS	POSSIBLE FUNDING SOURCES	TARGET DATE	STATUS
a. Conduct Housing Inventory	IHTF, South-eastern Utah Association of Local Governments (SEU-ALG)	City, County		2018	Discussions with SEU-ALG ongoing
b. Identify dilapidated units and work with property owners to upgrade or replace with safe, adequate housing	Community Rebuilds, HASU	SEU-ALG, City, County	SEU-ALG Weatherization Program, CDBG, USDA, City, County	2018	
c. Investigate incentives to rehabilitate deteriorated units		Rural Development	USDA, HUD, State, SEUALG	Year 0-1	
d. Promote mobile home rental to ownership	HASU, MACLT	IHTF, USDA, OWHLF	Local banking institutions	2016; Ongoing	

e. Investigate temporary housing alternatives	IHTF, HASU, MACLT	City and County Staff		2017 - 2018	
f. Provide tax abatement on residential rehabilitation and replacement for low-income households	County	County Council, County Assessor, Clerk, and Treasurer	County	2017 - 2018	Will begin discussions in 2017
g. Inventory existing subsidized units and chart financing/flip cycle	HASU		USDA, CDBG, OWHLF	2018	
h. Require housing mitigation plans when land use applications propose demolition of existing housing units	County, City	IHTF		2017 - 2018	Will begin discussions in 2017
i. Promote energy efficiency programs	IHTF	HASU, City and County Staff, Utility Providers		2018; Ongoing	
j. Provide public information about utility cost reduction	IHTF	HASU, City and County Staff, Utility Providers		2018; Ongoing	
k. Promote low-interest loans and incentives for energy reducing improvements	IHTF	HASU, City and County Staff, Utility Providers		2018; Ongoing	

6. DEED RESTRICTIONS

ACTION STEPS	LEAD AGENCY	IMPLEMENTATION PARTNERS	POSSIBLE FUNDING SOURCES	TARGET DATE	STATUS
a. Require all new affordable housing include deed restrictions	City, County			2016; Ongoing	City–In Progress County–Done
b. Establish minimum requirements for affordable housing deed restrictions to be used in the City and County	City, County	City, IHTF	N/A	2017 -2018	City–In Progress County–In Progress
c. Create a library of deed restrictions with standardized language and make available to project developers	IHTF	City, County, Community Rebuilds	RCAC	2017	Community Rebuilds - In Progress
d. Work with USDA to establish deed restrictions for 502-direct and 523-guaranteed loan programs	HASU, Community Rebuilds	City, County		2016; Ongoing	In Progress

e. Establish agreements and funding mechanisms for deed restriction administration	City, County	IHTF, HASU, Community Rebuilds, MACLT		2017 -2018	City–In Progress County–In Progress
f. Update property assessments to better delineate appreciation due to land versus buildings	County Assessor	IHTF, HASU, Community Rebuilds, Appraisers, Bankers		2017 -2018	Will begin in 2017

7. BUILDING CONSTRUCTION & DESIGN PRACTICES

ACTION STEPS	LEAD AGENCY	IMPLEMENTATION PARTNERS	POSSIBLE FUNDING SOURCES	TARGET DATE	STATUS
a. Provide educational resources to local development community	City, County, IHTF	City and County Staff, Local Developers and Builders, HASU, Community Rebuilds, American Planning Association (APA), American Institute of Architects (AIA), Smart Growth America		2017; Ongoing	
b. Provide a library of pre-approved building plans for affordable housing to local developers	IHTF	MACLT, Local Architects, Developers, and Builders		2017; Ongoing	One design complete and nearly approved; Library host to be determined

8. DEVELOPMENT COSTS REDUCTION

ACTION STEPS	LEAD AGENCY	IMPLEMENTATION PARTNERS	POSSIBLE FUNDING SOURCES	TARGET DATE	STATUS
a. Establish housing funds within the City and County budgets to support affordable housing developments	City, County, Special Service Districts	City and County Staff, Special Service District Staff, Local Developers and Builders, Public Finance Experts		2016; Ongoing	City– Done County–Done Special Service Districts–In Progress
b. Evaluate opportunities to develop housing or mixed use developments on publicly owned parcels	City, County, Special Service Districts, State and Federal Land Management Agencies	City and County Staff, Special Service District Staff, Local Developers and Builders, Public Finance Experts	City, County, Low Income Housing Tax Credits (LIHTC), CDBG, Olene Walker Housing Loan Fund (OWHLF), USDA, EDA, CDBG, Private Donors	2017; Ongoing	Map of publicly owned parcels provided to City and County Staff in 2016; Evaluation of development opportunities– Ongoing

ACTION STEPS	LEAD AGENCY	IMPLEMENTATION PARTNERS	POSSIBLE FUNDING SOURCES	TARGET DATE	STATUS
c. Implement guidelines for fee waivers and deferrals (e.g. impact fees, development review fees, building permit fees, and others)	City, County, Special Service Districts	City and County Staff, Special Service District Staff, Local Developers and Builders, Public Finance Experts		2016; Ongoing	City–In Progress County–Done Special Service Districts–In Progress
d. Consider offering direct subsidies to eligible low-income households or developers of affordable housing	City, County	City and County Staff, Special Service District Staff, Local Developers and Builders, Public Finance Experts		2017; Ongoing	Depends on creation of housing funds with committed revenue source

9. HOMELESS

ACTION STEPS	LEAD AGENCY	IMPLEMENTATION PARTNERS	POSSIBLE FUNDING SOURCES	TARGET DATE	STATUS
a. Work with Local Homeless Coordinating Committee to consider needs of the homeless	IHTF	Local Homeless Coordinating Committee	State of Utah	2017; Ongoing	IHTF members participated in a permanent supportive housing (PSH) toolkit in 2016; Homeless Coordinating Committee–Ongoing
b. Expand membership	Homeless Coordinating Committee	IHTF		2017; Ongoing	
c. Establish operational budget	Homeless Coordinating Committee	City, County	State of Utah, Veterans Affairs	2018; Ongoing	

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IV. HOUSING TERMINOLOGY

Affordable housing involves many federal, state, and local agencies, programs, budgets, and stakeholders, each with their own housing vernacular. The following is a list of common terms used in the affordable housing arena.

Accessory Dwelling Unit (ADU)
A smaller dwelling unit built on a parcel that already has a primary dwelling unit. These are sometimes referred to as "mother-in-law" apartments.

Adjusted Gross Income (AGI)
Gross income minus adjustments to income.

Affordable Housing
Federal and State policies consider housing to be affordable when housing costs consume no more than 30 percent of gross annual household income; this standard particularly applies to households earning less than 80 percent of Area Median Income. Rental housing costs include rent, water, gas, and electric payments. Ownership housing costs include mortgage, taxes, insurance, water, sewer, gas, electric payments and homeowner association fees. Some federal policies consider housing to be affordable when the gross household income remaining after all housing costs are paid is sufficient to cover other essential expenditures such as food, clothing, healthcare, transportation, and childcare. This alternative definition of affordable housing is referred to as residual income.

Affordability Gap
A term that generally refers to the difference between the average sales price for a typical single family home and the amount that a household could afford to pay for that home without spending more than thirty percent of gross annual household income on total housing costs. This figure is typically computed for households earning the Area Median Income.

Area Median Income (AMI) or Area Median Family Income (MFI)

The income level of households in a community where half the households of the same size earn more than the AMI and half earn less than the AMI. Each year the federal government designates the AMI for a community for households of 1-8 people. Many affordable housing programs use AMI to determine household eligibility. In 2015, the AMI for a household of four in Grand County was $55,300 per year. In 2016, it was $64,300 per year (HUD).

Assured Housing - Also, Inclusionary Zoning or Fair-Share Housing

A set of policies that requires new development to include affordable housing. Private housing developers may be required to build deed-restricted affordable housing as a percentage of or in addition to market rate housing. Often, development incentives are utilized to offset the reduced profit associated with construction of deed-restricted units. Private commercial or non-residential developers may be provided several compliance alternatives including on-site construction, off-site construction, land dedications, fee-in lieu, or others.

Attainable Housing

A term with multiple meanings that generally refers to housing that is affordable to a household earning between 80 percent (80%) and 120 percent (120%) of AMI.

Community Land Trust (CLT)

A non-profit organization recognized by the U.S. Department of Housing and Urban Development [HUD]. A CLT acquires land through purchase or donation, then allows housing units to be built on the land through ground leases. By removing the cost of land acquisition and restricting occupancy to income eligible households, the CLT reduces the overall cost of construction. This helps keep the housing units affordable.

Community Housing Development Organization (CHDO)

A non-profit organization recognized by HUD. A CHDO develops and/or operates affordable housing projects. A CHDO can access a wider range of public and private financing than other non-profit organizations or government agencies.

Cost-burdened

Households paying more than 30 percent (30%) of gross annual household income are considered cost-burdened.

CROWN Program

An affordable home lease-to-purchase program funded by low income housing tax credits available through the Utah Housing Corporation to qualifying families earning up to 60 percent of AMI. After the expiration of the 15 year compliance period, the tenants occupying the home have the option of purchasing the home for an amount equal to the unpaid balance of the financing sources plus a portion of the original equity invested. Program includes training in personal finance, home maintenance, and repair.

Deed Restrictions
Part of the deed to a property, restrictions can impose purchase or rental eligibility requirements, limit the price at which a property can be sold, or limit the rental rate an owner may charge. Deed restrictions help keep properties affordable over time.

Density Bonus
Density bonuses allow developers to increase the number of housing units they may build on a parcel above what is normally allowed in the zone. In exchange, the developer deed-restricts a percentage of the units so they remain affordable to income-eligible households over time.

Development Code Barrier Reduction or Elimination
Modification of local housing development codes to improve land use and reduce housing costs. Many communities are examining local zoning rules to ascertain if there are regulations (excessive setbacks, height limits, road widths, density restrictions, etc.) that make it difficult to build both market rate and affordable housing.

Doubling Up
More than one household living in the same housing unit. In some instances, more than two households may live in the same housing unit. In the context of this document, the authors refer to multiple households living together out of necessity more than choice.

Employer Assisted Housing Program
In some communities, businesses or government agencies attract and retain key employees by helping them find and pay for housing. Sometimes the help comes in the form of low- or no-interest loans, forgivable loans, or down payment assistance. Employers can develop their own individual programs or join with other employers to pool their money into one fund.

Essential Housing -- Also, Workforce Housing
A term used to describe housing available to a class of individuals often viewed as vital community service providers, such as police officers, firefighters, teachers, nurses, and others. In the Moab Area, service industry employees are also viewed as essential service providers.

Fair Market Rent (FMR)
Rent level guidelines for the Housing Choice Voucher Program established by HUD for each county in the United States.

Fast-Track Development Process
An expedited project approval process for developments with affordable housing units. Reducing review time can often reduce housing costs. May include "front of the line" policies for reviewing projects.

Fee Deferrals or Waivers

The fees charged to new construction adds to the cost of an affordable housing project. In some instances local government can waive fees, allow developers to pay the fees at a later time, or in some cases pay the fees for the developer, in order to lower the cost of construction.

Household Income

The combined gross income of all residents in a household. Income includes wages and salaries, unemployment insurance, disability payments, and child support. Household residents do not have to be related to the householder for their earnings to be considered part of household income.

Housing Quality Standards

Building safety standards a unit must meet to qualify for participation in the Housing Choice Voucher Program and other state rental assistance programs.

Housing Rehabilitation Programs

Low interest loans or grants available to low-income property owners and tenants to repair, improve, or modernize their dwellings or to remove health and safety problems.

Housing Trust Fund

A community may collect public and private funding that can be used to subsidize affordable housing projects in that community.

HUD

United States Department of Housing and Urban Development.

Inclusionary Zoning

See Assured Housing

Income Eligible Households

Each affordable housing program defines the income range for households that are eligible to participate in that program.

Land Banking

A strategy for identifying and securing lots and undeveloped tracts of land to support future affordable housing development. When referring to private land holdings, land banking may refer to investment strategy where property owners choose not to develop housing, suppress supply, and achieve a higher return on investment later.

Local Match
A local contribution of actual or in-kind funds required to "match" or leverage Federal, State, and other funding. Local matches reflect local commitment to the creation of affordable housing units.

Low-income
Household income between 30 percent and 50 percent of Area Median Income as defined by HUD.

Manufactured Home
A factory-built, single family structure designed for long-term occupancy that meets the Federal Manufactured Home Construction and Safety Standards of 1976 42 U.S.C. Sec. 5401, commonly known as the HUD (U.S. Department of Housing and Urban Development) Code. Such houses are delivered on permanently attached axles and wheels and are frequently referred to as "modular" when constructed in more than one building section.

Mobile Home Conversion from Rental to Resident Ownership
As land prices increase, there is often financial pressure on mobile home park owners to close the parks and convert the properties to more profitable uses. Residents of mobile home parks sometimes can, with help from government agencies and non-profit groups, purchase the mobile home parks they live in, thereby preserving the park for affordable housing use.

Mobile Home Park Loans
The State of Utah and various non-profit affordable housing organizations provide low-interest loans to residents of mobile home parks to purchase the parks.

Moderate-income
Household income between 50 percent and 80 percent of Area Median Income as defined by HUD.

Mobile Home
A residential dwelling fabricated in an off-site manufacturing facility designed to be a permanent residence, and built prior to the enforcement of the Federal Manufactured Home Construction and Safety Standards beginning June 15, 1976.

Modular Home
A structure intended for long-term residential use and manufactured in an off-site facility in accordance with the International Building Code (IBC), or the International Residential Code (IRC). This housing type is produced in one or more building sections and do not have permanent, attached axles and wheels.

Mutual Self Help Housing Program

A federally funded rural "sweat-equity" home ownership program for low-income families. A group of families collectively construct their homes supervised by a non-profit housing developer. Families contribute at least 65 percent (65%) of home construction labor.

Overlay Zone

A special zoning district that may encompass one or more underlying zones and imposes additional requirements beyond the regulations for development in the underlying zone(s). Overlay zones deal with special situations that are not necessarily appropriate for a specific zoning district or that apply to several districts. For example, a provision of an Affordable Housing Overlay Zone that covers one or more zones might require that tracts above a specified acreage that are proposed for higher density development would also include a percentage of affordable or low-income housing units.

Payroll Wage

The gross pay an employee receives for a given amount of time worked, typically hourly, weekly, monthly, or yearly. Gross refers to the pay an employee would receive before withholdings are made for such things as taxes, contributions, and savings plans

Public Private Partnerships

Partnerships between local governments, non-profit housing organizations, and the private sector established to meet local affordable housing needs by bringing additional resources and skills to the process.

Real Estate Transfer Assessment (Voluntary)

Fees assessed when real estate properties are sold. These fees are then used to subsidize affordable housing programs.

Severely Cost-burdened

Households paying more than 50 percent (50%) of gross annual household income are considered severely cost-burdened.

Subsidized Housing

Housing sold or rented at below market values due to government or private contributions.

Tax Abatement on Residential Rehabilitation Improvements

Incentive to improve residential properties through a tax incentive. The increase in property tax assessed value generated by home improvements will not be taxed for a number of years.

Tiny Home

An umbrella term that describes housing units under 400 sq. ft. in size. While an approved primary residence or ADU may be classified as a tiny home based on square footage, the term often refers to housing units built for temporary occupancy and that do not meet the IBC, IRC, or HUD construction standards.

Transfer of Development Rights (TDR)

The removal of the right to develop or build, expressed in dwelling units per acre or floor area, from property in one zoning district, and the transfer of that right to land in another district where the transfer is permitted. The transfer may be made by the sale or exchange of all or a part of the permitted density of one parcel to another.

USDA

United States Department of Agriculture.

Vacancy Rate

In this report, vacancy rate refers to the percentage of all housing units that are not currently inhabited by full-time occupants. A vacant unit may be one which is entirely occupied by persons who have a usual residence elsewhere. New units not yet occupied are classified as vacant housing units if construction has reached a point where all exterior windows and doors are installed and final usable floors are in place.

Very Low-income

Household income below 30 percent of Area Median Income as defined by HUD.

AGENDA SUMMARY
GRAND COUNTY COUNCIL MEETING
JANUARY 17, 2017

TITLE:	Workshop on Economic Development
FISCAL IMPACT:	to be determined
PRESENTER(S):	

Prepared By:

Ruth Dillon
Council Administrator
(435) 259-1347
rdillon@grandcountyutah.net

FOR OFFICE USE ONLY:

Attorney Review:

N/A

BACKGROUND:

At the request of the County Council, an economic development workshop was held November 15, 2016 and attended by the Interim City Manager, a quorum of the County Council, the Council Administrator, the County Community Development Director, the Travel Council Director, and a representative of the Clerk's Office.

From the November workshop, the following objectives for the joint meeting were established:

- Economic development is a priority for the county.
- The county needs to know what role specifically the county and county staff will play in economic development; to know this requires coordinating with the city.

The following was presented for the November 15th workshop:

Overarching problem:

There is currently no specific staff accountability among our county and city municipalities for economic development/diversification, other than:

- the County's tourism promotion for the community;
- the City's commercial film promotion; and
- the County Community Development Director's job description notation under Knowledge, Skills, and Abilities (as opposed to Essential Duties):
  "Ability to analyze community and economic development data and situations, while evaluating other alternatives, and then recommending effective courses of action."

Does it make sense for the County to consider being accountable in some new way for our community's economic development and economic diversification?

Common ground:

- Our community needs to diversify beyond a tourism-dependent economy;
- Local governments are responsible for protecting and preserving the "health, safety, *and welfare"* of their citizens; and
- County government derives revenues primarily from property tax (both residential *and commercial*).

Suggested talking points:

- What are the major obstacles in business retention, expansion and/or recruitment across multiple industries?
- If overcome, what are the community benefits of diversifying?
- How is diversification best accomplished?
- How is success measured?
- If the county organization were to take on accountability for economic development and diversification, what could it look like?
- What are some associated costs with such accountability?
- How could such costs be funded?
- What are the consequences of not establishing accountability for economic diversification?

ATTACHMENT(S):

1. Agreement with Moab City for funding economic development (2000)
2. NACo's *"Strong Economies, Resilient Counties: The Role of Counties in Economic Development"* (Executive Summary and Conclusion from http://www.naco.org/sites/default/files/documents/FINAL_web_Econ%20Dvlp.07.02.14.pdf)

INTERLOCAL AGREEMENT AS TO THE FUNDING OF THE MOAB AREA ECONOMIC DEVELOPMENT OFFICE BY AND BETWEEN MOAB CITY, UTAH AND GRAND COUNTY, UTAH

Pursuant to the Interlocal Cooperation Act (Section 11-13-1 ed seq., Utah Code Annotated), and for the mutual benefit of the citizens and inhabitants of Grand County, Utah (the "County") and Moab City, located in Grand County, Utah (the "City"), the County and the City hereby agree as follows:

1. **Purpose.** The purpose of this agreement is to provide funding in support of services to be provided by the Moab Area Economic Development Office ("Office"), an office of Grand County
2. **Provision of Services.** Immediately upon this agreement becoming effective the Moab Area Economic Development Office (the "Office") shall provide the economic development services defined in the annually approved work plan, and will deliver semi-annual reports to each Council on work plan fulfillment and program activities. Management of the office shall be under the direction of the County Administrator.
3. **Financial Responsibilities.** The County will show in its annual budget all projected expenses associated with the operation and staffing of the office, as well as revenues supporting the office. The County and the City will equally share the expenses of the Moab Area Economic Development office as agreed upon through the budget administration process outlined in Section 6, provided that expenses for general overhead that are not particular to the Economic Development Office shall be contributed in-kind by the County. The County will fund its share of the divided expenses of the Economic Development Office from the period of January 1 until June 30 of each year. The City will fund its share of the divided expenses of the Economic Development Office from the period of July 1 until December 31 of each year. The City shall remit its payment to the County within 30 days of receipt of an invoice from the County for said expenses. The obligations of the County and the City under this agreement are subject to the annual budget and appropriation process in accordance with applicable laws. The County and the City may utilize internal billings or administrative transfers to make funds available to meet their respective obligations hereunder.
4. **Control of Property.** Pursuant to Section 11-13-7, Utah Code Annotated, the County shall exercise control over all property provided by the County in fulfilling its obligations under this agreement; and the City shall exercise control over any property provided by the City in connection with this agreement or the operation of the department.

5. **Effectiveness and Duration of Agreement.** This agreement shall become effective immediately upon its approval by the County Council and City Council. This agreement shall remain in effect until either party gives 90 days after notice of termination to the other party.
6. **Budget Administration.** The County Administrator will administer the budget for the office. On or before October 1 of each year, the County Administrator will forward to the City Manager a proposed budget for the department. On or before December 1 of each year, the City Council will approve the proposed budget and return it to the County. Funding for obligations under this agreement will be allocated and approved by the City Council and County Council as a part of each entity's annual budget process.
7. **Administration of Agreement.** The provisions of this agreement shall be administered by the County Administrator and City Manager. They will review the agreement and make recommendations as to improvements or changes to the agreement. They will also coordinate budgetary and other matters regarding this agreement between the governing bodies of the County and City. The County Administrator and City Manager will develop a formal system of complaint resolution and will serve as the contact persons for the City and County in matters related to the provisions of service by the County to the City under the agreement.
8. Executed copies of this agreement shall be filed with the County Clerk and the City Clerk. Dated this 5 day of June, 2000.

Grand County, Utah

Attest:

By: Frank Townsend
County Clerk

By: Bart Leavitt
Vice Chairman, Grand County Council

Attest:

By: Rachel Ellison
City Clerk

By: Karla R. Hancock
Mayor

Last year - Donna
County $26,000
City 15,000

Draft

MOAB AREA ECONOMIC DEVELOPMENT
2000 WORK PLAN

MISSION STATEMENT:
To build a strong community through a broad-based, environmentally sensitive economy. To serve as a catalyst for increased business *retention, expansion and attraction,* and to help create quality job growth in the Moab area.

ACTION PLAN (WORK PLAN):

- Promote *expansion* opportunities for existing companies
- Promote diversification of the economy
- Respond to inquiries about Economic Development related issues
- Make referrals to appropriate local agencies or private sector contacts
- Promote local awareness of Economic Development
- Co-op with development partners such as; Small Business Development Centers (SBDC), the Association of Governments (AOG), the Department of Community Economic Development (DCED), the Economic Development Corporation of Utah (EDCU), and others in assisting local businesses with support, incentives and education
- Invite DCED and EDCU representatives to the Moab area to familiarize them with opportunities, infrastructure and support services and businesses
- Continue to support the Telecom Task Force Sub-committee and ensure presence at the Rural Telecom Conference
- Protect and enhance the County's intrinsic values and resources
- *Encourage planning for community and other public infrastructure improvements including but not limited to transportation, recreation, waste disposal, water and communications*

STRATEGY:
Promote expansion opportunities for existing companies.

Tactic: Work with the SBDC and the Department of Work Force Services *in* informing existing businesses of support services available, funding sources for special training, and the benefits of expanding.

Benchmark: *Measure performance by the # of referrals or press releases that relate.*

STRATEGY:
Promote diversification of the economy.

Tactic: Work with state and local offices to identify what type of businesses would be well suited for a rural area *such as* Moab.
Identify what Moab currently lacks and needs.
Contact State offices to identify other communities that have successfully attracted new businesses and then meet with these communities to find out what worked.
Promote awareness outside of the area.

Benchmark: *Measure performance through recording contacts with businesses and other communities, and by utilizing our brochures in Welcome Centers and other offices throughout the state. Track changes in different categories of employment. Track unadjusted unemployment figures. Complete a needs assessment survey.*

Dec 10th

STRATEGY:
Respond to inquiries about Economic Development related issues.

Tactic: Work with local *real estate* brokers to prepare a proposal packet that is inclusive when responding to request for proposals.
Prepare a packet that includes the Community Profile, existing buildings list, other related businesses in the community, real estate prospects, and an invitation to come visit.
Follow up on all request received with a letter.

***Benchmark:** Measure the performance through the leads list.*

STRATEGY:
Make referrals to appropriate local agencies or private sector contacts.

Tactic: When *requests* are received for specific information that could best be answered by another agency
or private sector business, get them involved.
Follow up to make sure that someone from the referred agency or private business responded to the request.

***Benchmark:** Measure performance through follow up calls and record them.*

STRATEGY:
Promote local awareness of Economic Development

Tactic: Use press releases to inform the local public of new businesses.
Use press releases to inform the local public of activity within the Economic Development office.
Conduct seminars for existing businesses using state and local offices of SBDC or EDCU ie.(BEAR Training in Moab).
Meet with local businesses to create a relationship and assist them with questions.
Co-op with local businesses to distribute brochure.

***Benchmark:** Measure performance by keeping a list of contacts and seminars, and by keeping a file of press releases.*

STRATEGY:
Co-op with development partners such as the Small Business Development Center (SBDC), the Association of Governments (AOG), the Department of Community Economic Development (DCED), and the Economic Development Corporation of Utah (EDCU) in assisting local businesses with support, incentives and education.

Tactic: Work with the above agencies to stay abreast of any changes at their levels that could be helpful to existing or relocating businesses.
Be aware of any programs through these offices that could offer assistanee, ineentives, support, education or aid to existing or relocating businesses.

***Benchmark:** Measure performance by the number of press releases used to educate the local businesses.*

STRATEGY:
Invite DCED and EDCU representatives to the Moab area to familiarize them with opportunities, infrastructure and support serviees and businesses.

Tactic: Twiee a year invite representatives from the state level to come to Moab.
Show these invitees what Moab has to offer in the line of employment, housing, support services and support businesses, lifestyle opportunities, cultural activities and recreational opportunities.

Benchmark: Measure performance through the number and caliber of Familiarization Tours we produce.

STRATEGY:
Continue to support the Telecom Task Force Sub-committee and *ensure* presenee at the Rural Telecom Conference.

Tactic: Keep in contaet with the Task Force on a regular basis to be aware of any changes in the teleeommunications available in the community or surrounding areas.
Attend the Rural Teleeom Conference.
Attend any Telecom related conferences that are in the area and are directly related to Grand County.

Benchmark: Measure performance through filing of minutes, correspondence, and press releases.

STRATEGY:
Proteet and enhance the County's intrinsic values and resources.

Tactic: Recognize the importance of Grand County's quality community life.
Realize the scenic assets of Grand County and strive to protect them.
Consult the City and County Master Plans to *address* any infrastructure needs and changes.

Benchmark: Track efforts to communicate/portray community values and resources. Continue to stress the tactics through correspondence.

STRATEGY:
Encourage planning for community and other public infrastructure improvements including but not limited to transportation, recreation, waste disposal, water and communications.

Tactic: Encourage community involvement in the planning process, including Federal, State and Regional agencies in that process.
Inform prospective and existing businesses or developers of the importance of creating a business plan that includes development costs.
In planning meetings, promote the requisite public infrastructure to support expansion and diversification.

Benchmark: Track the amount of new community involvement in planning meetings. Track efforts to encourage planning.

EXECUTIVE SUMMARY

Counties are responsible for providing core services, such as human services, criminal justice, public welfare and infrastructure, to communities of all sizes across America. To ensure the delivery of these essential services, support job growth and maintain a healthy revenue base, counties invest in economic development activities in a number of ways. An examination of county involvement, challenges and solutions in economic development across the 3,069 counties shows that:

1 **COUNTIES ARE SPONSORS OF LOCAL ECONOMIC DEVELOPMENT INITIATIVES.** Funding — often from general funds — is the most common county contribution to economic development partnerships. More than 90 percent of county governments engage in economic development initiatives, but only 57 percent of counties have a county department managing economic development initiatives. Counties most typically focus on workforce training, business attraction and retention and regional marketing in their economic development partnerships. Additionally, counties collaborate with other stakeholders to promote broader resiliency goals.

> **Counties are sponsors of local economic development initiatives.**

2 **WORKFORCE CHALLENGES ARE AT THE TOP OF THE COUNTY ECONOMIC DEVELOPMENT AGENDA.** Unemployment or underemployment is the most common challenge across counties (more than 80 percent of responding counties), followed closely by shortage of skilled workers (74 percent of responding counties) and the inability to attract and retain a young workforce (73 percent of responding counties). Maintaining a resilient economy with a diversified and competitive business environment is also a significant concern for counties. As major owners of infrastructure, counties deal directly with infrastructure challenges that affect the development and competitiveness of their local economies.

3 **COLLABORATION IS THE KEY TO COUNTY ECONOMIC DEVELOPMENT INITIATIVES.** County economic development initiatives capitalize on the networks of public, nonprofit and private partners necessary for successful local economic development. This research developed 35 case studies of county economic development initiatives from around the country, featuring a wide range of activities from workforce training, regional marketing and business recruitment and retention to infrastructure financing, small business support, business incubators, disaster preparedness, industry diversification and international economic development. While each initiative solves an economic development problem within the framework of specific local resources and constraints, these case studies highlight some of the current county practices in economic development worthy of replication.

For the full report, the companion interactive data tool and the text of the case studies, see the ***Strong Economies interactive*** at ***www.naco.org/StrongEconomies***

CONCLUSION

Counties have a unique role in economic development as partners with other levels of government, the private sector and nonprofits. Funding is the main county contribution to these partnerships, most often organized for workforce training, business recruitment and retention, regional marketing and disaster preparedness. Money comes usually from county general funds, but also from state and federal grants and contracts. To match the long-term life of the benefits of economic development projects with the payment plans, counties use financing tools such as bond issuances and TIF.

The main reason counties engage in economic development initiatives is to improve the employment and income situation for their residents. More and better jobs for county residents would affect the demand for county services such as social services, public welfare and criminal justice. Workforce challenges are the most cited problems encountered by counties in economic development, ranging from unemployment and shortage of skilled workers to the inability to attract and retain a young workforce. Maintaining a competitive business environment is also a concern for counties, including overreliance on a single industry and insufficient provision of the assets necessary for business recruitment and retention. Infrastructure plays a major role in providing the basis for local economic development, and counties worry about finding the funding to build and maintain the public infrastructure assets in their communities.

Strong local economies enable counties to improve the quality of life for their residents, create the right environment for local businesses to flourish and reduce county costs with public welfare and criminal justice while supporting the county tax base.

Counties of all sizes across the country are problem-solvers, able to adjust their initiatives and programs to match local assets and needs. Drawing upon the answers of 480 counties responding to the 2013 NACo survey and the 35 case studies developed for this research, this study finds that counties have a distinct ability to mobilize and coordinate resources for economic development. Local economic development challenges often require a regional solution. Counties are best positioned to be conveners for such initiatives due to the legitimacy and accountability they have as formal governments covering both incorporated and unincoporated areas in a region. This enables counties to exercise leadership in collaboration with local public and private entities and address common economic development challenges.

Strong local economies enable counties to improve the quality of life for their residents, create the right environment for local businesses to flourish and reduce county costs with public welfare and criminal justice while supporting the county tax base. Counties understand that strategic planning together with their public and private partners is necessary to build strong economies and in the process make their communities more resilient to unexpected events ranging from natural disasters to plant closures and long-term declines in specific industries. As both global and local challenges arise, counties are poised to lead, convene and participate in economic development efforts.

From:	Chris Baird
To:	Zacharia Levine; Steve Hawks; rdavidson@moabcity.org; JimandVicki Webster
Cc:	Annette Myers; Ruth Dillon; Diana Carroll; Chris Kauffman; dave sakrison
Subject:	RE: CRA Meeting
Date:	Wednesday, May 04, 2016 3:54:50 PM
Attachments:	image001.png

Also, to broaden out a bit more;

As the revenue from the CRA will depend on development and growth around the campus it won't provide any initial capital. The CRA revenue should be looked at as probable supplemental revenue for a long term bond.

With regard to aiming for a sizable contribution from the State Legislature we likely need to raise at least 50% of the campus cost locally. A fraction of that could come from a bond secured using sales tax revenue (either the City's or the County's). And, the City and County would then form an interlocal agreement to split the payment of that bond.

Perhaps concurrent with the pursuit of a bond we could begin establishing the CRA and enter into negotiations with the taxing entities regarding the tax increment split percentages.

Once the campus gets built, it will attract adjacent development providing tax increment revenue that will supplement (or eventually even supplant) the use of sales tax revenue to pay the bond.

-Chris

From: Zacharia Levine
Sent: Wednesday, May 04, 2016 3:03 PM
To: Steve Hawks <steve.hawks@usu.edu>; rdavidson@moabcity.org; Chris Baird <CBaird@grandcountyutah.net>; JimandVicki Webster <jvwebs@gmail.com>
Cc: Annette Myers <assistant@moabcity.org>; Ruth Dillon <rdillon@grandcountyutah.net>; Diana Carroll <dcarroll@grandcountyutah.net>; Chris Kauffman <ckauffman@grandcountyutah.net>
Subject: RE: CRA Meeting

Great summary, Steve. I don't think you missed anything. I have cc'd Diana Carroll, Chris Kauffman, and Ruth Dillon so they are up-to-date with our subcommittees' progress.

Regards,

Zacharia Levine
Grand County Community Development Director
125 E. Center St.
Moab, UT 84532

435-259-1371
zlevine@grandcountyutah.net

From: Steve Hawks [mailto:steve.hawks@usu.edu]
Sent: Wednesday, May 4, 2016 2:49 PM
To: rdavidson@moabcity.org; Chris Baird; Zacharia Levine; JimandVicki Webster
Cc: Annette Myers
Subject: CRA Meeting

Hi Rebecca,

Sorry you weren't able to call into our meeting this morning. By way of update, Zacharia, Chris and I had a productive meeting with Susie Becker and Alex Buxton with Zion's Bank in relation to the nuts and bolts of establishing a Community Reinvestment Area (CRA) to serve Moab and Grand County. Before reconnecting with Zions Bank, some steps we need to take within the community to determine the feasibility of developing a CRA include:

1. Determine boundaries of the CRA: USU Moab Campus, adjacent SITLA land, adjacent commercial land—how large should the area be? Should it include both City and County land?
2. Estimate probable timing and amount of tax increment revenue that the CRA will generate given different scenarios and different time lines for development.
3. Hold conversations with taxing entities to determine the likelihood of support for establishing a CRA.

If at some point it is determined that we want to move forward with establishing a CRA, Susie and Alex would be glad to help. A further step at that point would include:

4. Create a Community Reinvestment Agency (Moab City), and then create an inter-local MOU to guide City and County engagement with the CRA.

Chris and Zacharia, please feel free to weigh in with your thoughts and any corrections or additions to the above.

Rebecca, please let us know if you have any thoughts as to how we should move this discussion forward.

On a side note, CRAs are governed by Utah Code Section 17C-5. I have also attached legislation passed in the last session in relation to CRAs.

Thank you,

Steven R. Hawks, EdD, MBA | Dean, Moab and Southwest Region |

Effective 5/10/2016

17C-5-104 Process for adopting a community reinvestment project area plan -- Prerequisites -- Restrictions.

(1) An agency may not propose a community reinvestment project area plan unless the community in which the proposed community reinvestment project area plan is located:

(a) has a planning commission; and

(b) has adopted a general plan under:

(i) if the community is a municipality, Title 10, Chapter 9a, Part 4, General Plan; or

(ii) if the community is a county, Title 17, Chapter 27a, Part 4, General Plan.

(2)

(a) Before an agency may adopt a proposed community reinvestment project area plan, the agency shall make a blight determination in accordance with Section 17C-5-402 if the agency anticipates an activity described in Subsection 17C-5-402(1) for which a blight determination is required.

(b) If applicable, an agency may not approve a community reinvestment project area plan more than one year after the adoption of a resolution making a finding of blight under Section 17C-5-402.

(3) To adopt a community reinvestment project area plan, an agency shall:

(a) prepare a proposed community reinvestment project area plan in accordance with Section 17C-5-105;

(b) make the proposed community reinvestment project area plan available to the public at the agency's office during normal business hours for at least 30 days before the plan hearing described in Subsection (3)(e);

(c) before holding the plan hearing described in Subsection (3)(e), provide an opportunity for the State Board of Education and each taxing entity that levies or imposes a tax within the proposed community reinvestment project area to consult with the agency regarding the proposed community reinvestment project area plan;

(d) provide notice of the plan hearing in accordance with Chapter 1, Part 8, Hearing and Notice Requirements;

(e) hold a plan hearing on the proposed community reinvestment project area plan and, at the plan hearing:

(i) allow public comment on:

(A) the proposed community reinvestment project area plan; and

(B) whether the agency should revise, approve, or reject the proposed community reinvestment project area plan; and

(ii) receive all written and oral objections to the proposed community reinvestment project area plan; and

(f) following the plan hearing described in Subsection (3)(e), or at a subsequent agency meeting:

(i) consider:

(A) the oral and written objections to the proposed community reinvestment project area plan and evidence and testimony for and against adoption of the proposed community reinvestment project area plan; and

(B) whether to revise, approve, or reject the proposed community reinvestment project area plan;

(ii) adopt a resolution in accordance with Section 17C-5-108 that approves the proposed community reinvestment project area plan, with or without revisions, as the community reinvestment project area plan; and

(iii) submit the community reinvestment project area plan to the community legislative body for adoption.

(4)

(a) Except as provided in Subsection (4)(b), an agency may not modify a proposed community reinvestment project area plan to add a parcel to the proposed community reinvestment project area unless the agency holds a plan hearing to consider the addition and gives notice of the plan hearing in accordance with Chapter 1, Part 8, Hearing and Notice Requirements.

(b) The notice and hearing requirements described in Subsection (4)(a) do not apply to a proposed community reinvestment project area plan being modified to add a parcel to the proposed community reinvestment project area if:

(i) the parcel is contiguous to one or more parcels already included in the proposed community reinvestment project area under the proposed community reinvestment project area plan;

(ii) the record owner of the parcel consents to adding the parcel to the proposed community reinvestment project area; and

(iii) the parcel is located within the survey area.

Enacted by Chapter 350, 2016 General Session

Community Reinvestment Agency (CRA)

- CRAs are a political subdivision of the state approved by the Lt. Governor's office.
- A county or municipality may enact a CRA by ordinance.
- The agency's board is the legislative body of the City/County that created it.
- The agency may create a taxing entity committee, comprised of:
  - 2 School district representatives
  - 2 representatives from the City/County
  - 1 representative from the State Board of Education
  - 1 representative each from all other taxing entities
  - The committee approves the CRA's finding of blight, base year, tax increment allocations, and sets the CRA's budget.
  - **Or**, alternatively the agency may form interlocal agreements with each taxing entity if the agency is not going to make use of eminent domain.
- The board initiates a community reinvestment area project plan by adopting a survey resolution that defines the geographic area, states that a feasibility study is necessary, and authorizes the agency to prepare the plan and conduct studies. Plan requirement details are in UAC **17C-5-105** *See below
- The agency must conduct a blight determination study (UAC **17C-5-402**) , hold a hearing, and forward the finding to a taxing entity committee (if one is formed). Blight is defined in UAC **17C-5-405** *See below
- Hold a public hearing on the community reinvestment area project plan.
- Adopt the plan and forward the plan onto the legislative body for approval (likely the same people, different hat)
- The CRA is eligible for tax increment funding for taxing entities according to the interlocal agreement between them. This includes both property tax **as well as sales and use tax**. Alternatively, a taxing entity committee may be established and approves such tax increments.
- The agency creates and presents a budget to the public and each taxing entity under interlocal agreement (or taxing entity committee). A public hearing is required. Each taxing entity, or the taxing entity committee, must also approve the budget.
- The agency must provide 10-20% of its collected tax increment toward affordable housing if it collects more than $100,000/yr.

17C-5-405. Conditions on board determination of blight -- Conditions of blight caused by a participant.

(1) A board may not make a finding of blight in a resolution under Subsection 17C-5-402(2)(c)(ii) unless the board finds that:

(a) (i) the survey area consists predominantly of nongreenfield parcels;

(ii) the survey area is currently zoned for urban purposes and generally served by utilities;

(iii) at least 50% of the parcels within the survey area contain nonagricultural or nonaccessory buildings or improvements used or intended for residential, commercial, industrial, or other urban purposes;

(iv) the present condition or use of the survey area substantially impairs the sound growth of the community, delays the provision of housing accommodations, constitutes an economic liability, or is detrimental to the public health, safety, or welfare, as shown by the existence within the survey area of at least four of the following factors:

(A) although sometimes interspersed with well maintained buildings and infrastructure, substantial physical dilapidation, deterioration, or defective construction of buildings or infrastructure, or significant noncompliance with current building code, safety code, health code, or fire code requirements or local ordinances;

(B) unsanitary or unsafe conditions in the survey area that threaten the health, safety, or welfare of the community;

(C) environmental hazards, as defined in state or federal law, which require remediation as a condition for current or future use and development;

(D) excessive vacancy, abandoned buildings, or vacant lots within an area zoned for urban use and served by utilities;

(E) abandoned or outdated facilities that pose a threat to public health, safety, or welfare;

(F) criminal activity in the survey area, higher than that of comparable nonblighted areas in the municipality or county; and

(G) defective or unusual conditions of title rendering the title nonmarketable; and

(v) (A) at least 50% of the privately owned parcels within the survey area are affected by at least one of the factors, but not necessarily the same factor, listed in Subsection (1)(a)(iv); and

(B) the affected parcels comprise at least 66% of the privately owned acreage within the survey area; or

(b) the survey area includes some or all of a superfund site, inactive industrial site, or inactive airport site.

(2) A single parcel comprising 10% or more of the acreage within the survey area may not be counted as satisfying the requirement described in Subsection (1)(a)(iii) or (iv) unless at least 50% of the area of the parcel is occupied by buildings or improvements.

(3) (a) Except as provided in Subsection (3)(b), for purposes of Subsection (1), if a participant or proposed participant involved in the project area development has caused a condition listed in Subsection (1)(a)(iv) within the survey area, that condition may not be used in the determination of blight.

(b) Subsection (3)(a) does not apply to a condition that was caused by an owner or tenant who later becomes a participant.

17C-5-105. Community reinvestment project area plan requirements.

(1) Each community reinvestment project area plan and proposed community reinvestment project area plan shall:

(a) subject to Section 17C-1-414, if applicable, include a boundary description and a map of the community reinvestment project area;

(b) contain a general statement of the existing land uses, layout of principal streets, population densities, and building intensities of the community reinvestment project area and how each will be affected by the project area development;

(c) state the standards that will guide the project area development;

(d) show how the project area development will further purposes of this title;

(e) be consistent with the general plan of the community in which the community reinvestment project area is located and show that the project area development will conform to the community's general plan;

(f) if applicable, describe how project area development will eliminate or reduce blight in the community reinvestment project area;

(g) describe any specific project area development that is the object of the community reinvestment project area plan;

(h) if applicable, explain how the agency plans to select a participant;

(i) state each reason the agency selected the community reinvestment project area;

(j) describe the physical, social, and economic conditions that exist in the community reinvestment project area;

(k) describe each type of financial assistance that the agency anticipates offering a participant;

(l) report the results of the public benefit analysis described in Subsection (2);

(m) if applicable, state that the agency shall comply with Section 9-8-404 as required under Section 17C-5-106;

(n) state whether the community reinvestment project area plan or proposed community reinvestment project area plan is subject to a taxing entity committee or an interlocal agreement; and

(o) include other information that the agency determines to be necessary or advisable.

(2) (a) An agency shall conduct an analysis in accordance with Subsection (2)(b) to determine whether the proposed community reinvestment project area plan will provide a public benefit.

(b) The analysis described in Subsection (2)(a) shall consider:

(i) the benefit of any financial assistance or other public subsidy proposed to be provided by the agency, including:

(A) an evaluation of the reasonableness of the costs of the proposed project area development;

(B) efforts that have been, or will be made, to maximize private investment;

(C) the rationale for use of project area funds, including an analysis of whether the proposed project area development might reasonably be expected to occur in the foreseeable future solely through private investment; and

(D) an estimate of the total amount of project area funds that the agency intends to spend on project area development and the length of time over which the project area funds will be spent; and

(ii) the anticipated public benefit derived from the proposed project area development, including:

(A) the beneficial influences on the community's tax base;

(B) the associated business and economic activity the proposed project area development will likely stimulate; and

(C) whether adoption of the proposed community reinvestment project area plan is necessary and appropriate to undertake the proposed project area development.